

dun & bradstreet

# Dun & Bradstreet

SUPPLEMENTAL FINANCIAL DATA

August 4, 2022



**THIS DATA BOOK SHOULD BE READ IN CONJUNCTION WITH OUR  
QUARTERLY REPORT ON FORM 10-Q FOR THE THREE AND SIX MONTHS  
ENDED JUNE 30, 2022 FILED WITH THE SEC ON AUGUST 4, 2022 AND OUR  
ANNUAL REPORT ON FORM 10-K FILED WITH THE SEC ON FEBRUARY 24,  
2022 AND OTHER FILINGS WITH THE SEC.**

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## CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Amounts in millions, except share data and per share data)

	June 30, 2022	December 31, 2021	December 31, 2020 (1)
<b>Assets</b>			
<b>Current assets</b>			
Cash & cash equivalents	\$ 209.6	\$ 177.1	\$ 352.3
Accounts receivable - net of allowance of \$17.0 at June 30, 2022, \$16.5 at December 31, 2021 and \$11.4 at December 31, 2020	321.7	401.7	319.3
Prepaid taxes	69.3	52.2	130.4
Other prepaids	69.7	63.9	37.9
Swap derivative assets	54.1	10.1	-
Other current assets	23.7	13.0	34.5
<b>Total current assets</b>	<b>748.1</b>	<b>718.0</b>	<b>874.4</b>
<b>Non-current assets</b>			
Property, plant and equipment, net of accumulated depreciation of \$31.0 at June 30, 2022, \$27.5 at December 31, 2021 and \$14.3 at December 31, 2020	94.8	96.8	25.7
Computer software, net of accumulated amortization of \$284.0 at June 30, 2022, \$234.2 at December 31, 2021 and \$125.6 at December 31, 2020	578.9	557.4	437.0
Goodwill	3,437.1	3,493.3	2,857.9
Deferred income tax	14.7	18.5	14.1
Other intangibles	4,541.7	4,824.5	4,814.8
Deferred costs	123.0	116.1	83.8
Other non-current assets	158.3	172.6	112.6
<b>Total non-current assets</b>	<b>8,948.5</b>	<b>9,279.2</b>	<b>8,345.9</b>
<b>Total assets</b>	<b>\$ 9,696.6</b>	<b>\$ 9,997.2</b>	<b>\$ 9,220.3</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Accounts payable	\$ 81.3	\$ 83.5	\$ 60.1
Accrued payroll	64.8	125.6	110.5
Short term debt	32.7	28.1	25.3
Deferred revenue	582.7	569.4	477.2
Other accrued and current liabilities	186.5	198.3	155.0
<b>Total current liabilities</b>	<b>948.0</b>	<b>1,004.9</b>	<b>828.1</b>
<b>Long-term pension and postretirement benefits</b>	<b>153.6</b>	<b>178.4</b>	<b>291.5</b>
<b>Long-term debt</b>	<b>3,679.8</b>	<b>3,716.7</b>	<b>3,255.8</b>
<b>Deferred income tax</b>	<b>1,137.1</b>	<b>1,207.2</b>	<b>1,106.6</b>
<b>Other non-current liabilities</b>	<b>132.4</b>	<b>144.7</b>	<b>154.4</b>
<b>Total liabilities</b>	<b>6,050.9</b>	<b>6,251.9</b>	<b>5,636.4</b>
<b>Commitments and contingencies</b>			
<b>Equity</b>			
Common Stock, \$0.0001 par value per share, authorized—2,000,000,000 shares; 434,809,814 shares issued and 433,936,597 shares outstanding at June 30, 2022, 432,070,999 shares issued and 431,197,782 shares outstanding at December 31, 2021 and 423,418,131 shares issued and 422,952,228 shares outstanding at December 31, 2020	-	-	-
Capital surplus	4,521.6	4,500.4	4,310.1
Accumulated deficit	(794.9)	(761.8)	(693.9)
Treasury Stock, 873,217 shares at June 30, 2022 and December 31, 2021	(0.3)	(0.3)	-
Accumulated other comprehensive loss	(144.3)	(57.1)	(90.6)
<b>Total stockholder equity</b>	<b>3,582.1</b>	<b>3,681.2</b>	<b>3,525.6</b>
<b>Non-controlling interest</b>	<b>63.6</b>	<b>64.1</b>	<b>58.3</b>
<b>Total equity</b>	<b>3,645.7</b>	<b>3,745.3</b>	<b>3,583.9</b>
<b>Total liabilities and stockholder equity</b>	<b>\$ 9,696.6</b>	<b>\$ 9,997.2</b>	<b>\$ 9,220.3</b>

(1) Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.

# QUARTERLY CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT SHARE DATA AND PER SHARE DATA)

	2022		2021		2020 (1)					
	Three months ended March 31, 2022	Three months ended June 30, 2022	Three months ended March 31, 2021	Three months ended June 30, 2021	Three months ended September 30, 2021	Three months ended December 31, 2021	Three months ended March 31, 2020	Three months ended June 30, 2020	Three months ended September 30, 2020	Three months ended December 31, 2020
Revenue	\$ 536.0	\$ 537.3	\$ 504.5	\$ 520.9	\$ 541.9	\$ 598.3	\$ 395.7	\$ 418.7	\$ 444.4	\$ 479.9
Cost of services (exclusive of depreciation and amortization)	176.7	181.6	160.9	167.3	159.4	176.7	138.6	136.8	128.5	144.3
Selling and administrative expenses	188.2	176.6	179.8	164.3	171.5	199.1	125.1	144.4	131.7	158.6
Depreciation and amortization	149.4	147.0	149.7	152.3	156.7	157.2	134.4	132.7	134.3	136.4
Restructuring charge	5.3	2.4	5.8	10.1	4.8	4.4	4.8	7.1	4.4	21.0
Operating costs	519.6	507.6	496.2	494.0	492.4	537.4	402.9	421.0	398.9	460.3
Operating income (loss)	16.4	29.7	8.3	26.9	49.5	60.9	(7.2)	(2.3)	45.5	19.6
Interest income	0.3	0.3	0.1	0.2	0.2	0.2	0.3	0.2	0.1	0.1
Interest expense	(47.2)	(41.9)	(48.9)	(48.0)	(48.3)	(61.2)	(83.0)	(78.0)	(60.8)	(49.3)
Other income (expense) - net	(9.3)	11.2	6.8	12.4	13.3	(17.6)	89.3	(122.9)	(8.8)	30.8
Non-operating income (expense) - net	(56.2)	(30.4)	(42.0)	(35.4)	(34.8)	(78.6)	6.6	(200.7)	(69.5)	(18.4)
Income (loss) before provision (benefit) for income taxes and equity in net income of affiliates	(39.8)	(0.7)	(33.7)	(8.5)	14.7	(17.7)	(0.6)	(203.0)	(24.0)	1.2
Less: provision (benefit) for income taxes	(9.3)	(0.1)	(9.8)	43.0	(2.8)	(7.0)	(74.2)	(27.7)	(9.1)	(1.4)
Equity in net income of affiliates	0.7	0.6	0.6	0.7	0.7	0.7	0.7	0.6	0.6	0.5
Net income (loss)	(29.8)	0.0	(23.3)	(50.8)	18.2	(10.0)	74.3	(174.7)	(14.3)	3.1
Less: net (income) loss attributable to the noncontrolling interest	(1.5)	(1.8)	(1.7)	(0.9)	(1.6)	(1.6)	(0.4)	(1.2)	(2.0)	(1.3)
Less: dividends allocated to preferred stockholders	-	-	-	-	-	-	(32.0)	(32.1)	-	-
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (31.3)	\$ (1.8)	\$ (25.0)	\$ (51.7)	\$ 16.6	\$ (11.6)	\$ 41.9	\$ (208.0)	\$ (16.3)	\$ 1.8
Basic earnings (loss) per share of common stock:										
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (0.07)	\$ -	\$ (0.06)	\$ (0.12)	\$ 0.04	\$ (0.03)	\$ 0.13	\$ (0.66)	\$ (0.04)	\$ 0.00
Diluted earnings (loss) per share of common stock:										
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (0.07)	\$ -	\$ (0.06)	\$ (0.12)	\$ 0.04	\$ (0.03)	\$ 0.13	\$ (0.66)	\$ (0.04)	\$ 0.00
Weighted average number of shares outstanding - basic	428.8	429.1	428.5	428.9	428.6	428.6	314.5	314.5	415.7	422.7
Weighted average number of shares outstanding - diluted	428.8	429.1	428.5	428.9	428.7	428.6	314.5	314.5	415.7	423.6

<b>Non-GAAP Financial measures (2)</b>										
Adjusted revenue	\$ 536.0	\$ 537.3	\$ 509.1	\$ 520.9	\$ 541.9	\$ 598.3	\$ 395.7	\$ 418.7	\$ 444.4	\$ 479.9
Growth YOY	5.3 %	3.1 %	28.6 %	24.4 %	21.9 %	24.7 %				
Organic revenue	\$ 528.8	\$ 536.7	\$ 506.0	\$ 517.8	\$ 541.6	\$ 601.1	\$ 415.2	\$ 423.6	\$ 446.0	\$ 481.2
Growth YOY	4.5 %	3.7 %								
Adjusted EBITDA	\$ 190.1	\$ 200.0	\$ 185.6	\$ 198.3	\$ 220.4	\$ 242.7	\$ 135.1	\$ 176.1	\$ 196.3	\$ 203.9
Growth YOY	2.4 %	0.9 %	37.4 %	12.6 %	12.3 %	19.1 %				
Adjusted EBITDA margin	35.5 %	37.2 %	36.5 %	38.1 %	40.7 %	40.6 %	34.1 %	42.1 %	44.2 %	42.5 %
Growth YOY	(100)bps	(90)bps	240bps	(400)bps	(350)bps	(190)bps				
Adjusted net income	\$ 102.5	\$ 107.3	\$ 97.8	\$ 108.0	\$ 123.4	\$ 141.9	\$ 49.5	\$ 81.2	\$ 101.2	\$ 114.7
Growth YOY	4.9 %	(0.7)%	97.7 %	33.0 %	21.9 %	23.8 %				
Adjusted diluted EPS	\$ 0.24	\$ 0.25	\$ 0.23	\$ 0.25	\$ 0.29	\$ 0.33	\$ 0.16	\$ 0.26	\$ 0.24	\$ 0.27
Growth YOY	4.3%	0.0%	43.8%	(3.8)%	20.8 %	22.2 %				

<b>Impact of deferred revenue purchase accounting adjustments</b>										
Adjusted revenue	\$ -	\$ -	\$ (0.2)	\$ -	\$ -	\$ -	\$ (17.4)	\$ (2.1)	\$ (1.0)	\$ (0.6)
Adjusted EBITDA	\$ -	\$ -	\$ (0.2)	\$ -	\$ -	\$ -	\$ (17.4)	\$ (2.1)	\$ (1.0)	\$ (0.6)
Adjusted EBITDA margin	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	(2.8)%	(0.3)%	(0.1)%	(0.1)%
Adjusted net Income	\$ -	\$ -	\$ (0.2)	\$ -	\$ -	\$ -	\$ (12.9)	\$ (1.6)	\$ (0.7)	\$ (0.5)
Adjusted EPS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.04)	\$ (0.01)	\$ -	\$ -

<b>Segment Information (3)</b>										
<b>North America</b>										
Finance & Risk	\$ 202.2	\$ 209.5	\$ 190.5	\$ 199.7	\$ 214.0	\$ 230.5	\$ 192.8	\$ 193.8	\$ 206.6	\$ 218.0
Sales & Marketing	165.1	171.8	148.9	157.5	160.1	198.2	148.7	160.6	156.4	183.1
Adjusted revenue	\$ 367.3	\$ 381.3	\$ 339.4	\$ 357.2	\$ 374.1	\$ 428.7	\$ 341.5	\$ 354.4	\$ 363.0	\$ 401.1
Adjusted operating income	\$ 136.1	\$ 141.9	\$ 138.4	\$ 152.8	\$ 168.9	\$ 194.9	\$ 133.8	\$ 159.1	\$ 171.8	\$ 185.2
Adjusted EBITDA	\$ 153.3	\$ 161.4	\$ 151.0	\$ 167.4	\$ 185.5	\$ 211.3	\$ 144.5	\$ 170.4	\$ 183.7	\$ 197.6
Adjusted EBITDA margin	41.7 %	42.3 %	44.5 %	46.9 %	49.6 %	49.3 %	42.3 %	48.1 %	50.6 %	49.3 %
<b>International</b>										
Finance & Risk	\$ 109.0	\$ 101.9	\$ 107.4	\$ 104.1	\$ 108.7	\$ 110.2	\$ 58.6	\$ 54.1	\$ 67.6	\$ 63.7
Sales & Marketing	59.7	54.1	62.5	59.6	59.1	59.4	13.0	12.3	14.8	15.7
Adjusted revenue	\$ 168.7	\$ 156.0	\$ 169.9	\$ 163.7	\$ 167.8	\$ 169.6	\$ 71.6	\$ 66.4	\$ 82.4	\$ 79.4
Adjusted operating income	\$ 51.8	\$ 42.8	\$ 48.7	\$ 39.8	\$ 50.8	\$ 42.7	\$ 22.2	\$ 18.0	\$ 25.8	\$ 16.6
Adjusted EBITDA	\$ 55.1	\$ 46.5	\$ 51.5	\$ 42.6	\$ 54.0	\$ 46.0	\$ 24.0	\$ 20.0	\$ 28.0	\$ 19.0
Adjusted EBITDA margin	32.6 %	29.8 %	30.3 %	26.0 %	32.2 %	27.1 %	33.5 %	30.1 %	34.0 %	23.9 %

(1) Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.

(2) See appendix for reconciliations of GAAP to non-GAAP financial measures.

(3) Deferred revenue adjustments are within corporate and therefore do not impact the segments.

# YEAR-TO-DATE CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT PER SHARE DATA)

	2022	2021		2020 (1)			
	Six months ended June 30, 2022	Six months ended June 30, 2021	Nine months ended September 30, 2021	Year ended December 31, 2021	Six months ended June 30, 2020	Nine months ended September 30, 2020	Year ended December 31, 2020
Revenue	\$ 1,073.3	\$ 1,025.4	\$ 1,567.3	\$ 2,165.6	\$ 814.4	\$ 1,258.8	\$ 1,738.7
Cost of services (exclusive of depreciation and amortization)	358.3	328.2	487.6	664.3	275.4	403.9	548.2
Selling and administrative expenses	364.8	344.1	515.6	714.7	269.5	401.2	559.8
Depreciation and amortization	296.4	302.0	458.7	615.9	267.1	401.4	537.8
Restructuring charge	7.7	15.9	20.7	25.1	11.9	16.3	37.3
Operating costs	1,027.2	990.2	1,482.6	2,020.0	823.9	1,222.8	1,683.1
Operating income (loss)	46.1	35.2	84.7	145.6	(9.5)	36.0	55.6
Interest income	0.6	0.3	0.5	0.7	0.5	0.6	0.7
Interest expense	(89.1)	(96.9)	(145.2)	(206.4)	(161.0)	(221.8)	(271.1)
Other income (expense) - net	1.9	19.2	32.5	14.9	(33.6)	(42.4)	(11.6)
Non-operating income (expense) - net	(86.6)	(77.4)	(112.2)	(190.8)	(194.1)	(263.6)	(282.0)
Income (loss) before provision (benefit) for income taxes and equity in net income of affiliates	(40.5)	(42.2)	(27.5)	(45.2)	(203.6)	(227.6)	(226.4)
Less: provision (benefit) for income taxes	(9.4)	33.2	30.4	23.4	(101.9)	(111.0)	(112.4)
Equity in net income of affiliates	1.3	1.3	2.0	2.7	1.3	1.9	2.4
Net income (loss)	(29.8)	(74.1)	(55.9)	(65.9)	(100.4)	(114.7)	(111.6)
Less: net (income) loss attributable to the noncontrolling interest	(3.3)	(2.6)	(4.2)	(5.8)	(1.6)	(3.6)	(4.9)
Less: dividends allocated to preferred stockholders	-	-	-	-	(64.1)	(64.1)	(64.1)
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (33.1)	\$ (76.7)	\$ (60.1)	\$ (71.7)	\$ (166.1)	\$ (182.4)	\$ (180.6)
Basic earnings (loss) per share of common stock:							
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (0.08)	\$ (0.18)	\$ (0.14)	\$ (0.17)	\$ (0.53)	\$ (0.52)	\$ (0.49)
Diluted earnings (loss) per share of common stock:							
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (0.08)	\$ (0.18)	\$ (0.14)	\$ (0.17)	\$ (0.53)	\$ (0.52)	\$ (0.49)
Weighted average number of shares outstanding - basic	429.0	428.7	428.7	428.7	314.5	348.5	367.1
Weighted average number of shares outstanding - diluted	429.0	428.7	428.7	428.7	314.5	348.5	367.1

## Non-GAAP Financial measures (2)

Adjusted revenue	\$ 1,073.3	\$ 1,030.0	\$ 1,571.9	\$ 2,170.2	\$ 814.4	\$ 1,258.8	\$ 1,738.7
Growth YOY	4.2 %	26.5%	24.9%	24.8%			
Organic revenue	\$ 1,065.5	\$ 1,023.8	\$ 1,565.5	\$ 2,166.6	\$ 838.8	\$ 1,284.8	\$ 1,766.0
Growth YOY	4.1 %						
Adjusted EBITDA	\$ 390.1	\$ 384.0	\$ 604.4	\$ 847.1	\$ 311.2	\$ 507.5	\$ 711.4
Growth YOY	1.6 %	23.4%	19.1%	19.1%			
Adjusted EBITDA margin	36.3 %	37.3 %	38.5 %	39.0 %	38.2 %	40.3 %	40.9 %
Growth YOY	(100)bps	(90)bps	(180)bps	(190)bps			
Adjusted net income	\$ 209.8	\$ 205.8	\$ 329.2	\$ 471.1	\$ 130.7	\$ 231.9	\$ 346.6
Growth YOY	1.9 %	57.5%	42.0%	35.9%			
Adjusted diluted EPS	\$ 0.49	\$ 0.48	\$ 0.77	\$ 1.10	\$ 0.42	\$ 0.67	\$ 0.94
Growth YOY	2.1 %	14.3%	14.9%	17.0%			

## Impact of deferred revenue purchase accounting adjustments

Adjusted revenue	\$ -	\$ (0.2)	\$ (0.2)	\$ (0.2)	\$ (19.5)	\$ (20.5)	\$ (21.1)
Adjusted EBITDA	\$ -	\$ (0.2)	\$ (0.2)	\$ (0.2)	\$ (19.5)	\$ (20.5)	\$ (21.1)
Adjusted EBITDA margin	0.0 %	0.0 %	0.0 %	0.0 %	(1.5)%	(1.0)%	(0.7)%
Adjusted net Income	\$ -	\$ (0.2)	\$ (0.2)	\$ (0.2)	\$ (14.5)	\$ (15.2)	\$ (15.7)
Adjusted EPS	\$ -	\$ -	\$ -	\$ -	\$ (0.05)	\$ (0.04)	\$ (0.04)

## Segment Information (3)

<b>North America</b>							
Finance & Risk	\$ 411.7	\$ 390.2	\$ 604.2	\$ 834.7	\$ 386.6	\$ 593.2	\$ 811.2
Sales & Marketing	336.9	306.4	466.5	664.7	309.3	465.7	648.8
Adjusted revenue	\$ 748.6	\$ 696.6	\$ 1,070.7	\$ 1,499.4	\$ 695.9	\$ 1,058.9	\$ 1,460.0
Adjusted operating income	\$ 278.0	\$ 291.3	\$ 460.2	\$ 655.1	\$ 292.9	\$ 464.7	\$ 649.9
Adjusted EBITDA	\$ 314.7	\$ 318.5	\$ 504.0	\$ 715.3	\$ 314.9	\$ 498.6	\$ 696.2
Adjusted EBITDA margin	42.0 %	45.7 %	47.1 %	47.7 %	45.2 %	47.1 %	47.7 %
<b>International</b>							
Finance & Risk	\$ 210.9	\$ 211.4	\$ 320.1	\$ 430.3	\$ 112.7	\$ 180.3	\$ 244.0
Sales & Marketing	113.8	122.2	181.3	240.7	25.3	40.1	55.8
Adjusted revenue	\$ 324.7	\$ 333.6	\$ 501.4	\$ 671.0	\$ 138.0	\$ 220.4	\$ 299.8
Adjusted operating income	\$ 94.6	\$ 88.5	\$ 139.3	\$ 182.0	\$ 40.3	\$ 66.1	\$ 82.7
Adjusted EBITDA	\$ 101.6	\$ 94.1	\$ 148.1	\$ 194.1	\$ 44.0	\$ 72.0	\$ 91.0
Adjusted EBITDA margin	31.3 %	28.2 %	29.5 %	28.9 %	31.9 %	32.7 %	30.3 %

(1) Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.

(2) See appendix for reconciliations of GAAP to non-GAAP financial measures.

(3) Deferred revenue adjustments are within corporate and therefore do not impact the segments.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(AMOUNTS IN MILLIONS)

	2022		2021				2020 (1)			
	Three months ended March 31, 2022	Six months ended June 30, 2022	Three months ended March 31, 2021	Six months ended June 30, 2021	Nine months ended September 30, 2021	Year ended December 31, 2021	Three months ended March 31, 2020	Six months ended June 30, 2020	Nine months ended September 30, 2020	Year ended December 31, 2020
<b>Cash flows provided by (used in) operating activities:</b>										
Net Income (Loss)	\$ (29.8)	\$ (29.8)	\$ (23.3)	\$ (74.1)	\$ (55.9)	\$ (65.9)	\$ 74.3	\$ (100.4)	\$ (114.7)	\$ (111.6)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:										
Depreciation and amortization	149.4	296.4	149.7	302.0	458.7	615.9	134.4	267.1	401.4	537.8
Amortization of unrecognized pension loss (gain)	(0.1)	(0.2)	0.5	0.9	1.4	1.9	(0.1)	(0.2)	(0.3)	(0.5)
Pension settlement charge	-	-	-	-	-	-	-	-	-	0.6
Debt early redemption premium expense	16.3	16.3	-	-	-	29.5	-	-	50.1	50.1
Amortization and write off of deferred debt issuance costs	11.0	15.3	4.7	9.4	14.2	31.2	12.0	28.1	39.2	45.0
Equity-based compensation expense	10.7	26.0	7.6	14.7	23.7	33.3	3.8	28.9	38.6	45.1
Restructuring charge	5.3	7.7	5.8	15.9	20.7	25.1	4.8	11.9	16.3	37.3
Restructuring payments	(4.0)	(7.3)	(3.3)	(8.2)	(13.5)	(20.6)	(6.0)	(10.5)	(13.6)	(16.5)
Change in fair value of make-whole derivative liability	-	-	-	-	-	-	(69.8)	32.8	32.8	32.8
Changes in deferred income taxes	(28.8)	(60.3)	(26.1)	(22.5)	(48.7)	(77.4)	(12.0)	(43.3)	(100.6)	(99.6)
Changes in operating assets and liabilities: (2)										
(Increase) decrease in accounts receivable	59.5	68.1	9.9	55.8	88.9	(13.7)	17.4	24.8	26.1	(45.1)
(Increase) decrease in prepaid taxes, other prepaids and other current assets	(5.7)	(29.6)	61.2	67.0	62.9	73.3	(4.4)	(8.1)	(11.6)	(28.9)
Increase (decrease) in deferred revenue	70.9	29.8	78.7	36.0	2.5	16.5	85.3	52.7	5.3	8.1
Increase (decrease) in accounts payable	(12.1)	(3.5)	(2.1)	(1.7)	(12.8)	(0.1)	(2.1)	13.2	6.4	9.1
Increase (decrease) in accrued payroll	(58.5)	(50.5)	(48.5)	(31.0)	(13.8)	10.8	(96.9)	(80.3)	(63.5)	(36.4)
Increase (decrease) in other accrued and current liabilities	(28.5)	(22.1)	(21.8)	(25.9)	(57.1)	(31.3)	(101.7)	(40.9)	(117.7)	(131.7)
(Increase) decrease in other long-term assets	0.6	(4.6)	(2.6)	(5.0)	(10.3)	(34.2)	(8.2)	(23.5)	(34.8)	(49.7)
Increase (decrease) in long-term liabilities	(18.1)	(35.5)	(23.9)	(44.5)	(63.7)	(84.4)	(15.7)	(17.1)	(22.6)	(39.2)
Net, other non-cash adjustments	0.7	0.3	1.7	3.7	4.0	(6.2)	(10.0)	(7.5)	(6.1)	(1.2)
<b>Net cash provided by (used in) operating activities</b>	<b>138.8</b>	<b>216.5</b>	<b>168.2</b>	<b>292.5</b>	<b>401.2</b>	<b>503.7</b>	<b>5.1</b>	<b>127.7</b>	<b>130.7</b>	<b>205.5</b>
<b>Cash flows provided by (used in) investing activities:</b>										
Acquisitions of businesses, net of cash acquired	-	(0.5)	(617.0)	(617.0)	(617.0)	(844.8)	(15.8)	(15.8)	(20.6)	(20.6)
Cash settlements of foreign currency contracts	(1.7)	(6.2)	23.3	24.5	22.8	22.3	1.6	(0.7)	1.3	7.7
Payments for real estate purchase	-	-	-	(76.6)	(76.6)	(76.6)	-	-	-	-
Capital expenditures	(4.1)	(7.5)	(1.2)	(4.1)	(8.2)	(9.7)	(1.4)	(4.0)	(8.1)	(7.8)
Additions to computer software and other intangibles	(43.6)	(91.7)	(42.4)	(76.5)	(112.3)	(170.7)	(18.4)	(48.1)	(85.3)	(115.2)
Other investing activities, net	-	2.5	(0.6)	0.7	0.6	0.8	-	0.1	0.4	2.1
<b>Net cash provided by (used in) investing activities</b>	<b>(49.4)</b>	<b>(103.4)</b>	<b>(637.9)</b>	<b>(749.0)</b>	<b>(790.7)</b>	<b>(1,078.7)</b>	<b>(34.0)</b>	<b>(68.5)</b>	<b>(112.3)</b>	<b>(133.8)</b>
<b>Cash flows provided by (used in) financing activities:</b>										
Proceeds from issuance of Class A common stock in the IPO transaction and Private Placement	-	-	-	-	-	-	-	-	2,248.2	2,248.2
Payment for the redemption of Cumulative Series A Preferred Stock	-	-	-	-	-	-	-	-	(1,067.8)	(1,067.9)
Payment for make-whole liability	-	-	-	-	-	-	-	-	(205.2)	(205.2)
Payment for debt early redemption premiums	(16.3)	(16.3)	-	-	-	(29.5)	-	-	(50.0)	(50.1)
Payment of dividends	-	-	-	-	-	-	(32.0)	(64.1)	(64.1)	(64.1)
Payment of long term debt	(420.0)	(420.0)	-	-	-	-	-	-	-	-
Proceeds from borrowings on Credit Facility	1.7	116.8	50.0	55.5	64.1	314.1	337.1	404.7	407.2	407.2
Proceeds from borrowings on Term Loan Facility	460.0	460.0	300.0	300.0	300.0	300.0	-	-	-	-
Proceeds from issuance of Successor's Senior Notes	-	-	-	-	-	460.0	-	-	-	-
Payments of borrowings on Credit Facility	(61.7)	(181.8)	(50.0)	(55.5)	(64.1)	(154.1)	(137.1)	(317.2)	(407.2)	(407.2)
Payments of borrowing on Term Loan Facility	(7.0)	(15.2)	(7.0)	(14.1)	(21.1)	(28.1)	-	(6.3)	(12.7)	(19.0)
Payments of borrowings on Successor's Senior Notes	-	-	-	-	-	(450.0)	-	-	(580.0)	(580.0)
(Payments) proceeds of borrowings on Bridge Loan	-	-	-	-	-	-	(63.0)	(63.0)	(63.0)	(63.0)
Payment of debt issuance costs	(7.4)	(7.4)	(2.6)	(2.6)	(2.6)	(9.5)	(0.8)	(0.8)	(2.5)	(2.5)
Other financing activities, net	(0.3)	(0.8)	(0.3)	(1.9)	(2.2)	(2.8)	(0.3)	(2.0)	(6.7)	(7.8)
<b>Net cash provided by (used in) financing activities</b>	<b>(51.0)</b>	<b>(64.7)</b>	<b>290.1</b>	<b>281.4</b>	<b>274.1</b>	<b>400.1</b>	<b>103.9</b>	<b>(48.7)</b>	<b>196.2</b>	<b>188.6</b>
Effect of exchange rate changes on cash and cash equivalents	0.3	(10.0)	0.7	0.4	(2.5)	(0.3)	(1.3)	(1.4)	0.5	7.6
Increase (decrease) in cash, cash equivalents and restricted cash	38.7	38.4	(178.9)	(174.7)	(117.9)	(175.2)	73.7	9.1	215.1	267.9
Cash, cash equivalents and restricted cash, beginning of period	177.1	177.1	352.3	352.3	352.3	352.3	84.4	84.4	84.4	84.4
<b>Cash, cash equivalents and restricted cash, end of period</b>	<b>\$ 215.8</b>	<b>\$ 215.5</b>	<b>\$ 173.4</b>	<b>\$ 177.6</b>	<b>\$ 234.4</b>	<b>\$ 177.1</b>	<b>\$ 158.1</b>	<b>\$ 93.5</b>	<b>\$ 299.5</b>	<b>\$ 352.3</b>
<b>Supplemental disclosure of cash flow information:</b>										
<b>Reconciliation of cash, cash equivalents, and restricted cash to the condensed consolidated balance sheets</b>										
Cash and cash equivalents	\$ 215.8	\$ 209.6	\$ 173.4	\$ 177.6	\$ 234.4	\$ 177.1	\$ 158.1	\$ 93.5	\$ 299.5	\$ 352.3
Restricted cash included within other current assets (3)	-	5.9	-	-	-	-	-	-	-	-
<b>Total cash, cash equivalents, and restricted cash shown in the statements of cash flows</b>	<b>\$ 215.8</b>	<b>\$ 215.5</b>	<b>\$ 173.4</b>	<b>\$ 177.6</b>	<b>\$ 234.4</b>	<b>\$ 177.1</b>	<b>\$ 158.1</b>	<b>\$ 93.5</b>	<b>\$ 299.5</b>	<b>\$ 352.3</b>
<b>Cash paid for:</b>										
Income taxes payment (refund), net	\$ 30.5	\$ 84.3	\$ (57.4)	\$ (9.2)	\$ (2.4)	\$ 12.7	\$ 8.8	\$ 14.6	\$ 85.2	\$ 116.9
Interest	\$ 40.7	\$ 83.4	\$ 63.0	\$ 87.5	\$ 149.7	\$ 191.8	\$ 103.1	\$ 135.7	\$ 223.1	\$ 249.0

(1) Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.

(2) Net of the effect of acquisitions.

(3) Restricted cash represents funds set aside associated with the Federal Trade Commission Consent Order to provide refunds to certain former and current customers.

## APPENDIX

In addition to reporting GAAP results, we evaluate performance and report our results on the non-GAAP financial measures discussed below. We believe that the presentation of these non-GAAP measures provides useful information to investors and rating agencies regarding our results, operating trends and performance between periods. These non-GAAP financial measures include adjusted revenue, organic revenue, adjusted earnings before interest, taxes, depreciation and amortization ("adjusted EBITDA"), adjusted EBITDA margin, adjusted net income and adjusted net earnings per diluted share. Adjusted results are non-GAAP measures that adjust for the impact due to certain acquisition and divestiture related revenue and expenses, such as costs for banker fees, legal fees, due diligence, retention payments and contingent consideration adjustments, restructuring charges, equity-based compensation, and other non-core gains and charges that are not in the normal course of our business, such as costs associated with early debt redemptions, gains and losses on sales of businesses, impairment charges, the effect of significant changes in tax laws and material tax and legal settlements. We exclude amortization of recognized intangible assets resulting from the application of purchase accounting because it is non-cash and not indicative of our ongoing and underlying operating performance. Recognized intangible assets arise from acquisitions, primarily the Take-Private Transaction. We believe that recognized intangible assets by their nature are fundamentally different from other depreciating assets that are replaced on a predictable operating cycle. Unlike other depreciating assets, such as developed and purchased software licenses or property and equipment, there is no replacement cost once these recognized intangible assets expire and the assets are not replaced. Additionally, our costs to operate, maintain and extend the life of acquired intangible assets and purchased intellectual property are reflected in our operating costs as personnel, data fee, facilities, overhead and similar items. Management believes it is important for investors to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. Amortization of recognized intangible assets will recur in future periods until such assets have been fully amortized. In addition, we isolate the effects of changes in foreign exchange rates on our revenue growth because we believe it is useful for investors to be able to compare revenue from one period to another, both after and before the effects of foreign exchange rate changes. The change in revenue performance attributable to foreign currency rates is determined by converting both our prior and current periods' foreign currency revenue by a constant rate. As a result, we monitor our adjusted revenue growth both after and before the effects of foreign exchange rate changes. We believe that these supplemental non-GAAP financial measures provide management and other users with additional meaningful financial information that should be considered when assessing our ongoing performance and comparability of our operating results from period to period. Our management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. These non-GAAP measures are among the factors management uses in planning for and forecasting future periods. Non-GAAP financial measures should be viewed in addition to, and not as an alternative to our reported results prepared in accordance with GAAP.

Our non-GAAP or adjusted financial measures reflect adjustments based on the following items, as well as the related income tax.

### Adjusted Revenue

We define adjusted revenue as revenue to include a revenue adjustment due to the timing of the completion of the Bisnode acquisition. Management uses this measure to evaluate ongoing performance of the business period over period. In addition, we isolate the effects of changes in foreign exchange rates on our revenue growth because we believe it is useful for investors to be able to compare revenue from one period to another, both after and before the effects of foreign exchange rate changes. The change in revenue performance attributable to foreign currency rates is determined by converting both our prior and current periods' foreign currency revenue by a constant rate.

### Organic Revenue

We define organic revenue as adjusted revenue before the effect of foreign exchange excluding revenue from acquired businesses for the first twelve months. In addition, organic revenue excludes current and prior year revenue associated with divested businesses. We believe the organic measure provides investors and analysts with useful supplemental information regarding the Company's underlying revenue trends by excluding the impact of acquisitions and divestitures. Revenue from acquired businesses is primarily related to the acquisitions of Eyeota Holdings Pte Ltd ("Eyeota") and NetWise Data, LLC ("NetWise") in the fourth quarter of 2021. Revenue from divested businesses is related to the business-to-consumer business in Germany that was sold during the second quarter of 2022.



## APPENDIX (CONT.)

### Adjusted EBITDA and Adjusted EBITDA Margin

We define adjusted EBITDA as net income (loss) attributable to Dun & Bradstreet Holdings, Inc. excluding the following items:

- depreciation and amortization;
- interest expense and income;
- income tax benefit or provision;
- other non-operating expenses or income;
- equity in net income of affiliates;
- net income attributable to non-controlling interests;
- other incremental or reduced expenses and revenue from the application of purchase accounting (e.g. commission asset amortization);
- equity-based compensation;
- restructuring charges;
- merger, acquisition and divestiture-related operating costs;
- transition costs primarily consisting of non-recurring expenses associated with transformational and integration activities, as well as incentive expenses associated with our synergy program;
- legal expense associated with significant legal and regulatory matters; and
- asset impairment.

We calculate adjusted EBITDA margin by dividing adjusted EBITDA by adjusted revenue.

## APPENDIX (CONT.)

### Adjusted Net Income

We define adjusted net income as net income (loss) attributable to Dun & Bradstreet Holdings, Inc. adjusted for the following items:

- incremental amortization resulting from the application of purchase accounting. We exclude amortization of recognized intangible assets resulting from the application of purchase accounting because it is non-cash and is not indicative of our ongoing and underlying operating performance. The Company believes that recognized intangible assets by their nature are fundamentally different from other depreciating assets that are replaced on a predictable operating cycle. Unlike other depreciating assets, such as developed and purchased software licenses or property and equipment, there is no replacement cost once these recognized intangible assets expire and the assets are not replaced. Additionally, the Company's costs to operate, maintain and extend the life of acquired intangible assets and purchased intellectual property are reflected in the Company's operating costs as personnel, data fee, facilities, overhead and similar items;
- other incremental or reduced expenses and revenue from the application of purchase accounting (e.g. commission asset amortization);
- equity-based compensation;
- restructuring charges;
- merger, acquisition and divestiture-related operating costs;
- transition costs primarily consisting of non-recurring expenses associated with transformational and integration activities, as well as incentive expenses associated with our synergy program;
- legal expense associated with significant legal and regulatory matters;
- asset impairment;
- merger, acquisition and divestiture-related non-operating costs;
- debt refinancing and extinguishment costs; and
- tax effect of the non-GAAP adjustments and the impact resulting from the enactment of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act").

### Adjusted Net Earnings Per Diluted Share

We calculate adjusted net earnings per diluted share by dividing adjusted net income (loss) by the weighted average number of common shares outstanding for the period plus the dilutive effect of common shares potentially issuable in connection with awards outstanding under our stock incentive plan.

## APPENDIX (CONT.)

### RECONCILIATION OF QUARTERLY REVENUE TO ADJUSTED REVENUE (UNAUDITED)

(AMOUNTS IN MILLIONS)

	2022		2021				2020			
	Three months ended March 31, 2022	Three months ended June 30, 2022	Three months ended March 31, 2021	Three months ended June 30, 2021	Three months ended September 30, 2021	Three months ended December 31, 2021	Three months ended March 31, 2020	Three months ended June 30, 2020	Three months ended September 30, 2020	Three months ended December 31, 2020
GAAP Revenue	\$ 536.0	\$ 537.3	\$ 504.5	\$ 520.9	\$ 541.9	\$ 598.3	\$ 395.7	\$ 418.7	\$ 444.4	\$ 479.9
Revenue adjustment due to the Bisnode acquisition close timing	-	-	4.6	-	-	-	-	-	-	-
Adjusted revenue (a)	\$ 536.0	\$ 537.3	\$ 509.1	\$ 520.9	\$ 541.9	\$ 598.3	\$ 395.7	\$ 418.7	\$ 444.4	\$ 479.9
Foreign currency impact	7.3	14.7	(1.0)	(1.7)	1.1	4.6	2.1	2.8	0.6	0.7
Adjusted revenue before the effect of foreign currency	\$ 543.3	\$ 552.0	\$ 508.1	\$ 519.2	\$ 543.0	\$ 602.9	\$ 397.8	\$ 421.5	\$ 445.0	\$ 480.6
Revenue from acquisition and divestiture - before the effect of foreign exchange	(14.5)	(15.3)	(2.3)	(1.4)	(1.4)	(1.8)	-	-	-	-
Organic revenue - before the effect of foreign exchange	\$ 528.8	\$ 536.7	\$ 505.8	\$ 517.8	\$ 541.6	\$ 601.1	\$ 397.8	\$ 421.5	\$ 445.0	\$ 480.6
Deferred revenue purchase accounting adjustment	-	-	0.2	-	-	-	17.4	2.1	1.0	0.6
Organic revenue - before the effect of foreign exchange and deferred revenue adjustment	\$ 528.8	\$ 536.7	\$ 506.0	\$ 517.8	\$ 541.6	\$ 601.1	\$ 415.2	\$ 423.6	\$ 446.0	\$ 481.2
North America	\$ 367.3	\$ 381.3	\$ 339.4	\$ 357.2	\$ 374.1	\$ 428.7	\$ 341.5	\$ 354.4	\$ 363.0	\$ 401.1
International	168.7	156.0	169.9	163.7	167.8	169.6	71.6	66.4	82.4	79.4
Segment revenue	\$ 536.0	\$ 537.3	\$ 509.3	\$ 520.9	\$ 541.9	\$ 598.3	\$ 413.1	\$ 420.8	\$ 445.4	\$ 480.5
Corporate and other (a)	-	-	(0.2)	-	-	-	(17.4)	(2.1)	(1.0)	(0.6)
Foreign currency impact	7.3	14.7	(1.0)	(1.7)	1.1	4.6	2.1	2.8	0.6	0.7
Adjusted revenue before the effect of foreign currency	\$ 543.3	\$ 552.0	\$ 508.1	\$ 519.2	\$ 543.0	\$ 602.9	\$ 397.8	\$ 421.5	\$ 445.0	\$ 480.6
Revenue from acquisition and divestiture - before the effect of foreign exchange	(14.5)	(15.3)	(2.3)	(1.4)	(1.4)	(1.8)	-	-	-	-
Organic revenue - before the effect of foreign exchange	\$ 528.8	\$ 536.7	\$ 505.8	\$ 517.8	\$ 541.6	\$ 601.1	\$ 397.8	\$ 421.5	\$ 445.0	\$ 480.6
Deferred revenue purchase accounting adjustment	-	-	0.2	-	-	-	17.4	2.1	1.0	0.6
Organic revenue - before the effect of foreign exchange and deferred revenue adjustment	\$ 528.8	\$ 536.7	\$ 506.0	\$ 517.8	\$ 541.6	\$ 601.1	\$ 415.2	\$ 423.6	\$ 446.0	\$ 481.2
(a) Includes deferred revenue purchase accounting adjustments	\$ -	\$ -	\$ (0.2)	\$ -	\$ -	\$ -	\$ (17.4)	\$ (2.1)	\$ (1.0)	\$ (0.6)

## APPENDIX (CONT.)

### RECONCILIATION OF YEAR-TO-DATE REVENUE TO ADJUSTED REVENUE (UNAUDITED)

(AMOUNTS IN MILLIONS)

	2022	2021			2020		
	Six months ended June 30, 2022	Six months ended June 30, 2021	Nine months ended September 30, 2021	Year ended December 31, 2021	Six months ended June 30, 2020	Nine months ended September 30, 2020	Year ended December 31, 2020
GAAP Revenue	\$ 1,073.3	\$ 1,025.4	\$ 1,567.3	\$ 2,165.6	\$ 814.4	\$ 1,258.8	\$ 1,738.7
Revenue adjustment due to the Bisnode acquisition close timing	-	4.6	4.6	4.6	-	-	-
Adjusted revenue (a)	\$ 1,073.3	\$ 1,030.0	\$ 1,571.9	\$ 2,170.2	\$ 814.4	\$ 1,258.8	\$ 1,738.7
Foreign currency impact	22.0	(2.7)	(1.5)	3.1	4.9	5.5	6.2
Adjusted revenue before the effect of foreign currency	\$ 1,095.3	\$ 1,027.3	\$ 1,570.4	\$ 2,173.3	\$ 819.3	\$ 1,264.3	\$ 1,744.9
Revenue from acquisition and divestiture - before the effect of foreign exchange	(29.8)	(3.7)	(5.1)	(6.9)	-	-	-
Organic revenue - before the effect of foreign exchange	\$ 1,065.5	\$ 1,023.6	\$ 1,565.3	\$ 2,166.4	\$ 819.3	\$ 1,264.3	\$ 1,744.9
Deferred revenue purchase accounting adjustment	-	0.2	0.2	0.2	19.5	20.5	21.1
Organic revenue - before the effect of foreign exchange and deferred revenue adjustment	\$ 1,065.5	\$ 1,023.8	\$ 1,565.5	\$ 2,166.6	\$ 838.8	\$ 1,284.8	\$ 1,766.0
North America	\$ 748.6	\$ 696.6	\$ 1,070.7	\$ 1,499.4	\$ 695.9	\$ 1,058.9	\$ 1,460.0
International	324.7	333.6	501.4	671.0	138.0	220.4	299.8
Segment revenue	\$ 1,073.3	\$ 1,030.2	\$ 1,572.1	\$ 2,170.4	\$ 833.9	\$ 1,279.3	\$ 1,759.8
Corporate and other (a)	-	(0.2)	(0.2)	(0.2)	(19.5)	(20.5)	(21.1)
Foreign currency impact	22.0	(2.7)	(1.5)	3.1	4.9	5.5	6.2
Adjusted revenue before the effect of foreign currency	\$ 1,095.3	\$ 1,027.3	\$ 1,570.4	\$ 2,173.3	\$ 819.3	\$ 1,264.3	\$ 1,744.9
Revenue from acquisition and divestiture - before the effect of foreign exchange	(29.8)	(3.7)	(5.1)	(6.9)	-	-	-
Organic revenue - before the effect of foreign exchange	\$ 1,065.5	\$ 1,023.6	\$ 1,565.3	\$ 2,166.4	\$ 819.3	\$ 1,264.3	\$ 1,744.9
Deferred revenue purchase accounting adjustment	-	0.2	0.2	0.2	19.5	20.5	21.1
Organic revenue - before the effect of foreign exchange and deferred revenue adjustment	\$ 1,065.5	\$ 1,023.8	\$ 1,565.5	\$ 2,166.6	\$ 838.8	\$ 1,284.8	\$ 1,766.0
(a) Includes deferred revenue purchase accounting adjustments	\$ -	\$ (0.2)	\$ (0.2)	\$ (0.2)	\$ (19.5)	\$ (20.5)	\$ (21.1)

## APPENDIX (CONT.)

### RECONCILIATION OF QUARTERLY NET INCOME (LOSS) TO ADJUSTED EBITDA (UNAUDITED)

(AMOUNTS IN MILLIONS)

	2022		2021				2020			
	Three months ended March 31, 2022	Three months ended June 30, 2022	Three months ended March 31, 2021	Three months ended June 30, 2021	Three months ended September 30, 2021	Three months ended December 31, 2021	Three months ended March 31, 2020	Three months ended June 30, 2020	Three months ended September 30, 2020	Three months ended December 31, 2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (31.3)	\$ (1.8)	\$ (25.0)	\$ (51.7)	\$ 16.6	\$ (11.6)	\$ 41.9	\$ (208.0)	\$ (16.3)	\$ 1.8
Depreciation and amortization	149.4	147.0	149.7	152.3	156.7	157.2	134.4	132.7	134.3	136.4
Interest expense - net	46.9	41.6	48.8	47.8	48.1	61.0	82.7	77.8	60.7	49.2
(Benefit) provision for income tax - net	(9.3)	(0.1)	(9.8)	43.0	(2.8)	(7.0)	(74.2)	(27.7)	(9.1)	(1.4)
EBITDA	155.7	186.7	163.7	191.4	218.6	199.6	184.8	(25.2)	169.6	186.0
Other income (expense) - net	9.3	(11.2)	(6.8)	(12.4)	(13.3)	17.6	(89.3)	122.9	8.8	(30.8)
Equity in net income of affiliates	(0.7)	(0.6)	(0.6)	(0.7)	(0.7)	(0.7)	(0.7)	(0.6)	(0.6)	(0.5)
Net income (loss) attributable to the noncontrolling interest	1.5	1.8	1.7	0.9	1.6	1.6	0.4	1.2	2.0	1.3
Dividends allocated to preferred stockholders	-	-	-	-	-	-	32.0	32.1	-	-
Other incremental or reduced expenses and revenue from the application of purchase accounting	(3.9)	(3.9)	(0.7)	(4.2)	(4.0)	(4.0)	(4.9)	(4.9)	(4.6)	(4.4)
Equity-based compensation	10.7	15.3	7.6	7.1	9.0	9.6	3.8	25.1	9.7	6.5
Restructuring charges	5.3	2.4	5.8	10.1	4.8	4.4	4.8	7.1	4.4	21.0
Merger, acquisition and divestiture-related operating costs	5.1	6.9	3.1	2.0	2.1	6.9	2.5	1.9	2.3	7.4
Transition costs	6.9	2.0	0.9	2.9	1.7	6.0	1.6	16.3	4.4	9.6
Legal expense associated with significant legal and regulatory matters	0.2	0.4	9.9	0.7	0.5	1.7	-	-	-	3.9
Asset impairment	-	0.2	1.0	0.5	0.1	-	0.1	0.2	0.3	3.9
Adjusted EBITDA	\$ 190.1	\$ 200.0	\$ 185.6	\$ 198.3	\$ 220.4	\$ 242.7	\$ 135.1	\$ 176.1	\$ 196.3	\$ 203.9
North America	\$ 153.3	\$ 161.4	\$ 151.0	\$ 167.4	\$ 185.5	\$ 211.3	\$ 144.5	\$ 170.4	\$ 183.7	\$ 197.6
International	55.1	46.5	51.5	42.6	54.0	46.0	24.0	20.0	28.0	19.0
Corporate and other (a)	(18.3)	(7.9)	(16.9)	(11.7)	(19.1)	(14.6)	(33.4)	(14.3)	(15.4)	(12.7)
Adjusted EBITDA (a)	\$ 190.1	\$ 200.0	\$ 185.6	\$ 198.3	\$ 220.4	\$ 242.7	\$ 135.1	\$ 176.1	\$ 196.3	\$ 203.9
Adjusted EBITDA margin (b)	35.5 %	37.2 %	36.5 %	38.1 %	40.7 %	40.6 %	34.1 %	42.1 %	44.2 %	42.5 %
(a) Including impact of deferred revenue purchase accounting adjustments:										
Impact to adjusted EBITDA	\$ -	\$ -	\$ (0.2)	\$ -	\$ -	\$ -	\$ (17.4)	\$ (2.1)	\$ (1.0)	\$ (0.6)
Impact to adjusted EBITDA margin	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	(2.8)%	(0.3)%	(0.1)%	(0.1)%

(b) Adjusted EBITDA margin is calculated by dividing adjusted EBITDA by adjusted revenue.

## APPENDIX (CONT.)

### RECONCILIATION OF YEAR-TO-DATE NET INCOME (LOSS) TO ADJUSTED EBITDA (UNAUDITED)

(AMOUNTS IN MILLIONS)

	2022	2021			2020		
	Six months ended June 30, 2022	Six months ended June 30, 2021	Nine months ended September 30, 2021	Year ended December 31, 2021	Six months ended June 30, 2020	Nine months ended September 30, 2020	Year ended December 31, 2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (33.1)	\$ (76.7)	\$ (60.1)	\$ (71.7)	\$ (166.1)	\$ (182.4)	\$ (180.6)
Depreciation and amortization	296.4	302.0	458.7	615.9	267.1	401.4	537.8
Interest expense - net	88.5	96.6	144.7	205.7	160.5	221.2	270.4
(Benefit) provision for income tax - net	(9.4)	33.2	30.4	23.4	(101.9)	(111.0)	(112.4)
EBITDA	342.4	355.1	573.7	773.3	159.6	329.2	515.2
Other income (expense) - net	(1.9)	(19.2)	(32.5)	(14.9)	33.6	42.4	11.6
Equity in net income of affiliates	(1.3)	(1.3)	(2.0)	(2.7)	(1.3)	(1.9)	(2.4)
Net income (loss) attributable to the noncontrolling interest	3.3	2.6	4.2	5.8	1.6	3.6	4.9
Dividends allocated to preferred stockholders	-	-	-	-	64.1	64.1	64.1
Other incremental or reduced expenses and revenue from the application of purchase accounting	(7.8)	(4.9)	(8.9)	(12.9)	(9.8)	(14.4)	(18.8)
Equity-based compensation	26.0	14.7	23.7	33.3	28.9	38.6	45.1
Restructuring charges	7.7	15.9	20.7	25.1	11.9	16.3	37.3
Merger, acquisition and divestiture-related operating costs	12.0	5.1	7.2	14.1	4.4	6.7	14.1
Transition costs	8.9	3.9	5.6	11.6	17.9	22.3	31.9
Legal expense associated with significant legal and regulatory matters	0.6	10.6	11.1	12.8	-	-	3.9
Asset impairment	0.2	1.5	1.6	1.6	0.3	0.6	4.5
Adjusted EBITDA	\$ 390.1	\$ 384.0	\$ 604.4	\$ 847.1	\$ 311.2	\$ 507.5	\$ 711.4
North America	\$ 314.7	\$ 318.5	\$ 504.0	\$ 715.3	\$ 314.9	\$ 498.6	\$ 696.2
International	101.6	94.1	148.1	194.1	44.0	72.0	91.0
Corporate and other (a)	(26.2)	(28.6)	(47.7)	(62.3)	(47.7)	(63.1)	(75.8)
Adjusted EBITDA (a)	\$ 390.1	\$ 384.0	\$ 604.4	\$ 847.1	\$ 311.2	\$ 507.5	\$ 711.4
Adjusted EBITDA margin (b)	36.3 %	37.3 %	38.5 %	39.0 %	38.2 %	40.3 %	40.9 %
(a) Including impact of deferred revenue purchase accounting adjustments:							
Impact to adjusted EBITDA	\$ -	\$ (0.2)	\$ (0.2)	\$ (0.2)	\$ (19.5)	\$ (20.5)	\$ (21.1)
Impact to adjusted EBITDA margin	0.0 %	0.0 %	0.0 %	0.0 %	(1.5)%	(1.0)%	(0.7)%

(b) Adjusted EBITDA margin is calculated by dividing adjusted EBITDA by adjusted revenue.

## APPENDIX (CONT.)

### RECONCILIATION OF QUARTERLY NET INCOME (LOSS) TO ADJUSTED NET INCOME (LOSS) (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT PER SHARE DATA)

	2022		2021				2020			
	Three months ended March 31, 2022	Three months ended June 30, 2022	Three months ended March 31, 2021	Three months ended June 30, 2021	Three months ended September 30, 2021	Three months ended December 31, 2021	Three months ended March 31, 2020	Three months ended June 30, 2020	Three months ended September 30, 2020	Three months ended December 31, 2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (31.3)	\$ (1.8)	\$ (25.0)	\$ (51.7)	\$ 16.6	\$ (11.6)	\$ 41.9	\$ (208.0)	\$ (16.3)	\$ 1.8
Incremental amortization of intangible assets resulting from the application of purchase accounting	127.0	122.2	132.1	133.0	135.0	135.6	120.1	117.5	118.2	119.5
Other incremental or reduced expenses and revenue from the application of purchase accounting	(3.9)	(3.9)	(0.7)	(4.2)	(4.0)	(4.0)	(4.9)	(4.9)	(4.6)	(4.4)
Equity-based compensation	10.7	15.3	7.6	7.1	9.0	9.6	3.8	25.1	9.7	6.5
Restructuring charges	5.3	2.4	5.8	10.1	4.8	4.4	4.8	7.1	4.4	21.0
Merger, acquisition and divestiture-related operating costs	5.1	6.9	3.1	2.0	2.1	6.9	2.5	1.9	2.3	7.4
Transition Costs	6.9	2.0	0.9	2.9	1.7	6.0	1.6	16.3	4.4	9.6
Legal expense associated with significant legal and regulatory matters	0.2	0.4	9.9	0.7	0.5	1.7	-	-	-	3.9
Change in fair value of make-whole derivative liability	-	-	-	-	-	-	(69.8)	102.6	-	-
Asset Impairment	-	0.2	1.0	0.5	0.1	-	0.1	0.2	0.3	3.9
Non-recurring pension charges	-	-	-	-	-	-	-	-	-	0.6
Dividends allocated to preferred stockholders	-	-	-	-	-	-	32.0	32.1	-	-
Merger, acquisition and divestiture-related non-operating costs	2.5	(0.5)	2.3	-	-	(0.1)	-	-	-	(23.5)
Debt refinancing and extinguishment costs	23.0	-	1.1	-	-	41.9	7.0	41.3	25.8	2.5
Tax impact of the CARES act	0.6	(0.2)	(0.4)	(0.3)	(0.1)	-	(55.6)	1.9	(4.1)	-
Tax effect of the non-GAAP adjustments	(43.6)	(35.7)	(39.9)	7.9	(42.3)	(48.5)	(34.0)	(51.9)	(38.9)	(34.1)
Adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc. (a)	\$ 102.5	\$ 107.3	\$ 97.8	\$ 108.0	\$ 123.4	\$ 141.9	\$ 49.5	\$ 81.2	\$ 101.2	\$ 114.7
Adjusted diluted earnings (loss) per share of common stock	\$ 0.24	\$ 0.25	\$ 0.23	\$ 0.25	\$ 0.29	\$ 0.33	\$ 0.16	\$ 0.26	\$ 0.24	\$ 0.27
Weighted average number of shares outstanding - diluted (b)	429.5	429.4	429.0	429.1	428.7	429.0	314.5	314.5	416.3	423.6
(a) Including impact of deferred revenue purchase accounting adjustments:										
Pre-tax impact	\$ -	\$ -	\$ (0.2)	\$ -	\$ -	\$ -	\$ (17.4)	\$ (2.1)	\$ (1.0)	\$ (0.6)
Tax impact	-	-	-	-	-	-	4.5	0.5	0.3	0.1
Net impact to adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc. (a)	\$ -	\$ -	\$ (0.2)	\$ -	\$ -	\$ -	\$ (12.9)	\$ (1.6)	\$ (0.7)	\$ (0.5)
Net impact to adjusted diluted earnings (loss) per share of common stock	\$ (0.00)	\$ (0.00)	\$ (0.00)	\$ (0.00)	\$ (0.00)	\$ (0.00)	\$ (0.04)	\$ (0.01)	\$ (0.00)	\$ (0.00)

## APPENDIX (CONT.)

### RECONCILIATION OF YEAR-TO-DATE NET INCOME (LOSS) TO ADJUSTED NET INCOME (LOSS) (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT PER SHARE DATA)

	2022	2021			2020		
	Six months ended June 30, 2022	Six months ended June 30, 2021	Nine months ended September 30, 2021	Year ended December 31, 2021	Six months ended June 30, 2020	Nine months ended September 30, 2020	Year ended December 31, 2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (33.1)	\$ (76.7)	\$ (60.1)	\$ (71.7)	\$ (166.1)	\$ (182.4)	\$ (180.6)
Incremental amortization of intangible assets resulting from the application of purchase accounting	249.2	265.1	400.1	535.7	237.6	355.8	475.3
Other incremental or reduced expenses and revenue from the application of purchase accounting	(7.8)	(4.9)	(8.9)	(12.9)	(9.8)	(14.4)	(18.8)
Equity-based compensation	26.0	14.7	23.7	33.3	28.9	38.6	45.1
Restructuring charges	7.7	15.9	20.7	25.1	11.9	16.3	37.3
Merger, acquisition and divestiture-related operating costs	12.0	5.1	7.2	14.1	4.4	6.7	14.1
Transition Costs	8.9	3.9	5.6	11.6	17.9	22.3	31.9
Legal expense associated with significant legal and regulatory matters	0.6	10.6	11.1	12.8	-	-	3.9
Change in fair value of make-whole derivative liability	-	-	-	-	32.8	32.8	32.8
Asset Impairment	0.2	1.5	1.6	1.6	0.3	0.6	4.5
Non-recurring pension charges	-	-	-	-	-	-	0.6
Dividends allocated to preferred stockholders	-	-	-	-	64.1	64.1	64.1
Merger, acquisition and divestiture-related non-operating costs	2.0	2.3	2.3	2.2	-	-	(23.5)
Debt refinancing and extinguishment costs	23.0	1.1	1.1	43.0	48.3	74.1	76.6
Tax impact of the CARES act	(0.3)	(0.7)	(0.8)	(0.8)	(53.7)	(57.8)	(57.8)
Tax effect of the non-GAAP adjustments	(78.6)	(32.1)	(74.4)	(122.9)	(85.9)	(124.8)	(158.9)
Adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc. (a)	<u>\$ 209.8</u>	<u>\$ 205.8</u>	<u>\$ 329.2</u>	<u>\$ 471.1</u>	<u>\$ 130.7</u>	<u>\$ 231.9</u>	<u>\$ 346.6</u>
Adjusted diluted earnings (loss) per share of common stock	\$ 0.49	\$ 0.48	\$ 0.77	\$ 1.10	\$ 0.42	\$ 0.67	\$ 0.94
Weighted average number of shares outstanding - diluted (b)	429.4	429.1	428.8	429.8	314.5	348.6	367.3
(a) Including impact of deferred revenue purchase accounting adjustments:							
Pre-tax impact	\$ -	\$ (0.2)	\$ (0.2)	\$ (0.2)	\$ (19.5)	\$ (20.5)	\$ (21.1)
Tax impact	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>5.0</u>	<u>5.3</u>	<u>5.4</u>
Net impact to adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc. (a)	<u>\$ -</u>	<u>\$ (0.2)</u>	<u>\$ (0.2)</u>	<u>\$ (0.2)</u>	<u>\$ (14.5)</u>	<u>\$ (15.2)</u>	<u>\$ (15.7)</u>
Net impact to adjusted diluted earnings (loss) per share of common stock	\$ -	\$ -	\$ -	\$ -	\$ (0.05)	\$ (0.04)	\$ (0.04)