
UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2021
OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number 1-39361

Dun & Bradstreet Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State of
incorporation)

83-2008699

(I.R.S. Employer
Identification No.)

101 JFK Parkway, Short Hills, NJ

(Address of principal executive offices)

07078

(Zip Code)

(973) 921-5500

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Trading Symbol</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock, \$0.0001 par value	DNB	New York Stock Exchange

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>	Non-accelerated filer	<input checked="" type="checkbox"/>
Smaller reporting company	<input type="checkbox"/>	Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒
There were 431,189,078 shares outstanding of the Registrant's common stock as of October 31, 2021.

FORM 10-Q
QUARTERLY REPORT
Quarter Ended September 30, 2021
TABLE OF CONTENTS

	Page
	<u>3</u>
Item 1.	<u>3</u>
	<u>3</u>
	<u>4</u>
	<u>5</u>
	<u>6</u>
	<u>8</u>
Item 2.	<u>39</u>
Item 3.	<u>60</u>
Item 4.	<u>60</u>
	<u>60</u>
Item 1.	<u>60</u>
Item1A.	<u>60</u>
Item 2.	<u>61</u>
Item 3.	<u>61</u>
Item 4.	<u>61</u>
Item 5.	<u>61</u>
Item 6.	<u>61</u>

Part I: FINANCIAL INFORMATION
Item 1. Condensed Consolidated Financial Statements (Unaudited)

Dun & Bradstreet Holdings, Inc.
Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)
(Tabular amounts in millions, except per share data)
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020 (1)	2021	2020 (1)
Revenue	\$ 541.9	\$ 444.4	\$ 1,567.3	\$ 1,258.8
Operating expenses	159.4	128.5	487.6	403.9
Selling and administrative expenses	171.5	131.7	515.6	401.2
Depreciation and amortization	156.7	134.3	458.7	401.4
Restructuring charges	4.8	4.4	20.7	16.3
Operating costs	492.4	398.9	1,482.6	1,222.8
Operating income (loss)	49.5	45.5	84.7	36.0
Interest income	0.2	0.1	0.5	0.6
Interest expense	(48.3)	(60.8)	(145.2)	(221.8)
Other income (expense) - net	13.3	(8.8)	32.5	(42.4)
Non-operating income (expense) - net	(34.8)	(69.5)	(112.2)	(263.6)
Income (loss) before provision (benefit) for income taxes and equity in net income of affiliates	14.7	(24.0)	(27.5)	(227.6)
Less: provision (benefit) for income taxes	(2.8)	(9.1)	30.4	(111.0)
Equity in net income of affiliates	0.7	0.6	2.0	1.9
Net income (loss)	18.2	(14.3)	(55.9)	(114.7)
Less: net (income) loss attributable to the non-controlling interest	(1.6)	(2.0)	(4.2)	(3.6)
Less: Dividends allocated to preferred stockholders	—	—	—	(64.1)
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ 16.6	\$ (16.3)	\$ (60.1)	\$ (182.4)
Basic earnings (loss) per share of common stock attributable to Dun & Bradstreet Holdings, Inc.	\$ 0.04	\$ (0.04)	\$ (0.14)	\$ (0.52)
Diluted earnings (loss) per share of common stock attributable to Dun & Bradstreet Holdings, Inc.	\$ 0.04	\$ (0.04)	\$ (0.14)	\$ (0.52)
Weighted average number of shares outstanding-basic	428.6	415.7	428.7	348.5
Weighted average number of shares outstanding-diluted	428.7	415.7	428.7	348.5
Other comprehensive income (loss), net of income taxes:				
Net income (loss)	\$ 18.2	\$ (14.3)	\$ (55.9)	\$ (114.7)
Foreign currency translation adjustments, net of tax (2)	\$ (30.3)	\$ 19.4	\$ (63.2)	\$ (2.7)
Defined benefit pension plans:				
Prior service credit (cost), net of tax expense (benefit) (3)	(0.2)	(0.9)	(0.3)	(1.0)
Net actuarial gain (loss), net of tax expense (benefit) (4)	0.6	—	1.5	—
Derivative financial instrument, net of tax expense (benefit) (5)	(0.1)	0.6	0.7	0.1
Total other comprehensive income (loss), net of tax	\$ (30.0)	\$ 19.1	\$ (61.3)	\$ (3.6)
Comprehensive income (loss), net of tax	\$ (11.8)	\$ 4.8	\$ (117.2)	\$ (118.3)
Less: comprehensive (income) loss attributable to the non-controlling interest	(1.6)	(4.1)	(5.8)	(4.6)
Comprehensive income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ (13.4)	\$ 0.7	\$ (123.0)	\$ (122.9)

(1) See discussion in Note 1 - Basis of Presentation for further detail regarding the elimination of the International lag reporting.

(2) Tax Expense (Benefit) of \$(1.3) million and \$2.4 million for the three months ended September 30, 2021 and 2020, respectively. Tax Expense (Benefit) of \$1.7 million and \$1.5 million for the nine months ended September 30, 2021 and 2020, respectively.

(3) Tax Expense (Benefit) of (0.3) million for the three months ended September 30, 2020. Tax Expense (Benefit) of \$(0.1) million and \$(0.3) million for the nine months ended September 30, 2021 and 2020, respectively.

(4) Tax Expense (Benefit) of \$0.1 million for the three months ended September 30, 2021. Tax Expense (Benefit) of \$0.3 million for the nine months ended September 30, 2021.

(5) Tax Expense (Benefit) of (0.1) million and \$0.2 million for the three months ended September 30, 2021 and 2020, respectively. Tax Expense (Benefit) of \$0.2 million and less than \$0.1 million for the nine months ended September 30, 2021 and 2020, respectively.

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

Dun & Bradstreet Holdings, Inc.
Condensed Consolidated Balance Sheets
(Amounts in millions, except share data and per share data)
(Unaudited)

	September 30, 2021	December 31, 2020 (1)
Assets		
Current assets		
Cash and cash equivalents	\$ 234.4	\$ 352.3
Accounts receivable, net of allowance of \$15.5 at September 30, 2021 and \$11.4 at December 31, 2020 (Notes 3 and 17)	285.2	319.3
Other receivables	9.7	7.5
Prepaid taxes	55.4	130.4
Other prepaids (Note 17)	60.5	37.9
Other current assets (Note 12)	3.8	27.0
Total current assets	649.0	874.4
Non-current assets		
Property, plant and equipment, net of accumulated depreciation of \$27.6 at September 30, 2021 and \$14.3 at December 31, 2020 (Note 15)	97.9	25.7
Computer software, net of accumulated amortization of \$203.8 at September 30, 2021 and \$125.6 at December 31, 2020 (Notes 15 and 17)	525.6	437.0
Goodwill (Notes 15 and 16)	3,318.7	2,857.9
Deferred income tax	16.4	14.1
Other intangibles (Notes 15 and 16)	4,909.9	4,814.8
Deferred costs (Note 3)	97.7	83.8
Other non-current assets (Note 6)	132.1	112.6
Total non-current assets	9,098.3	8,345.9
Total assets	\$ 9,747.3	\$ 9,220.3
Liabilities		
Current liabilities		
Accounts payable	\$ 65.1	\$ 60.1
Accrued payroll	102.5	110.5
Accrued income tax	18.6	3.9
Short-term debt (Note 5)	28.1	25.3
Other accrued and current liabilities (Notes 6 and 17)	149.7	151.1
Deferred revenue (Notes 3 and 17)	555.6	477.2
Total current liabilities	919.6	828.1
Long-term pension and postretirement benefits (Note 9)	308.1	291.5
Long-term debt (Note 5)	3,543.5	3,255.8
Liabilities for unrecognized tax benefits	18.1	18.9
Deferred income tax	1,183.6	1,106.6
Other non-current liabilities (Notes 6 and 17)	129.1	135.5
Total liabilities	6,102.0	5,636.4
Commitments and contingencies (Notes 7 and 17)		
Equity		
Common Stock, \$0.0001 par value per share, authorized—2,000,000,000 shares; 432,080,532 shares issued and 431,207,315 shares outstanding at September 30, 2021 and 423,418,131 shares issued and 422,952,228 shares outstanding at December 31, 2020	—	—
Capital surplus	4,491.0	4,310.1
Accumulated deficit	(754.0)	(693.9)
Treasury Stock, 873,217 shares at September 30, 2021 and 465,903 shares at December 31, 2020	(0.3)	—
Accumulated other comprehensive loss	(153.5)	(90.6)
Total stockholder equity	3,583.2	3,525.6
Non-controlling interest	62.1	58.3
Total equity	3,645.3	3,583.9
Total liabilities and stockholder equity	\$ 9,747.3	\$ 9,220.3

(1) See discussion in Note 1 - Basis of Presentation for further detail regarding the elimination of the International lag reporting.

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

Dun & Bradstreet Holdings, Inc.
Condensed Consolidated Statements of Cash Flows
(Tabular amounts in millions)
(Unaudited)

	Nine months ended September 30,	
	2021	2020 (1)
Cash flows provided by (used in) operating activities:		
Net income (loss)	\$ (55.9)	\$ (114.7)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	458.7	401.4
Amortization of unrecognized pension loss (gain)	1.4	(0.3)
Equity-based compensation expense	23.7	38.6
Restructuring charge	20.7	16.3
Restructuring payments	(13.5)	(13.6)
Change in fair value of make-whole derivative liability	—	32.8
Changes in deferred income taxes	(48.7)	(100.6)
Changes in prepaid and accrued income taxes	7.2	(95.6)
Changes in operating assets and liabilities: (3)		
(Increase) decrease in accounts receivable	88.9	26.1
(Increase) decrease in other current assets	62.5	(11.6)
Increase (decrease) in deferred revenue	2.5	5.3
Increase (decrease) in accounts payable	(12.8)	6.4
Increase (decrease) in accrued liabilities	(55.2)	0.3
Increase (decrease) in other accrued and current liabilities	(23.9)	(35.8)
(Increase) decrease in other long-term assets	(10.3)	(34.8)
Increase (decrease) in long-term liabilities	(63.7)	(22.6)
Net, other non-cash adjustments (2)	19.6	33.1
Net cash provided by (used in) operating activities	401.2	130.7
Cash flows provided by (used in) investing activities:		
Acquisitions of businesses, net of cash acquired	(617.0)	(20.6)
Cash settlements of foreign currency contracts	22.8	1.3
Payments for real estate purchase	(76.6)	—
Capital expenditures	(8.2)	(8.1)
Additions to computer software and other intangibles (4)	(112.3)	(85.3)
Other investing activities, net	0.6	0.4
Net cash provided by (used in) investing activities	(790.7)	(112.3)
Cash flows provided by (used in) financing activities:		
Proceeds from issuance of common stock in the IPO transaction and Private Placement, net	—	2,248.2
Payment for the redemption of Cumulative Series A Preferred Stock	—	(1,067.8)
Payment for make-whole liability	—	(205.2)
Payment for debt early redemption premiums	—	(50.0)
Payments of dividends	—	(64.1)
Proceeds from borrowings on Credit Facility	64.1	407.2
Proceeds from borrowings on Term Loan Facilities	300.0	—
Payments of borrowings on Credit Facility	(64.1)	(407.2)
Payments of borrowing on Term Loan Facility	(21.1)	(12.7)
Payments of borrowings on Successor's Senior Notes	—	(580.0)
Payments of borrowings on Bridge Loan	—	(63.0)
Payment of debt issuance costs	(2.6)	(2.5)
Other financing activities, net	(2.2)	(6.7)
Net cash provided by (used in) financing activities	274.1	196.2
Effect of exchange rate changes on cash and cash equivalents	(2.5)	0.5
Increase (decrease) in cash and cash equivalents	(117.9)	215.1
Cash and Cash Equivalents, Beginning of Period	352.3	84.4
Cash and Cash Equivalents, End of Period	\$ 234.4	\$ 299.5
Supplemental Disclosure of Cash Flow Information:		
Cash Paid for:		
Income taxes payment (refund), net	\$ (2.4)	\$ 85.2
Interest	\$ 149.7	\$ 223.1

- (1) See discussion in Note 1 - Basis of Presentation for further detail regarding the elimination of the International lag reporting.
- (2) Primarily includes non-cash amortization of deferred debt issuance cost and discount of \$14.2 million and \$16.8 million for the nine months ended September 30, 2021 and 2020, respectively.
- (3) Net of the effect of acquisitions, see further details in Note 14.
- (4) Non-cash investment of \$10.4 million related to computer software for the nine months ended September 30, 2021, of which \$7.9 million and \$2.5 million were reflected in "Other accrued and short-term liability" and "Other non-current liability", respectively.

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

Dun & Bradstreet Holdings, Inc.
Condensed Consolidated Statements of Stockholder Equity
(Tabular amounts in millions)
(Unaudited)

	Common stock	Capital surplus	(Accumulated deficit) Retained earnings	Treasury stock	Cumulative translation adjustment	Defined benefit postretirement plans	Cash flow hedging derivative	Total stockholder equity	Non-controlling interest	Total equity
Nine months ended September 30, 2020 (1)										
Balance, January 1, 2020 (1)	\$ —	\$ 2,116.8	\$ (577.4)	\$ —	\$ 4.8	\$ (24.0)	\$ (1.1)	\$ 1,519.1	\$ 58.2	\$ 1,577.3
Net income (loss)	—	—	(118.3)	—	—	—	—	(118.3)	3.6	(114.7)
Accretion - Series A Preferred Stock (2)	—	(36.1)	—	—	—	—	—	(36.1)	—	(36.1)
Issuance of Common Stock in IPO, net of issuance costs	—	2,248.2	—	—	—	—	—	2,248.2	—	2,248.2
Equity-based compensation plans	—	38.7	—	—	—	—	—	38.7	—	38.7
Pension adjustments, net of tax benefit of \$0.3	—	—	—	—	—	(1.0)	—	(1.0)	—	(1.0)
Change in cumulative translation adjustment, net of tax expense of \$1.5	—	—	—	—	(3.7)	—	—	(3.7)	1.0	(2.7)
Derivative financial instruments, net of tax expense of less than \$0.1	—	—	—	—	—	—	0.1	0.1	—	0.1
Preferred dividend	—	(64.1)	—	—	—	—	—	(64.1)	—	(64.1)
Payment to non-controlling interest	—	—	—	—	—	—	—	—	(6.8)	(6.8)
Balance, September 30, 2020 (1)	<u>\$ —</u>	<u>\$ 4,303.5</u>	<u>\$ (695.7)</u>	<u>\$ —</u>	<u>\$ 1.1</u>	<u>\$ (25.0)</u>	<u>\$ (1.0)</u>	<u>\$ 3,582.9</u>	<u>\$ 56.0</u>	<u>\$ 3,638.9</u>
Three months ended September 30, 2020 (1)										
Balance, June 30, 2020	\$ —	\$ 2,043.8	\$ (679.4)	\$ —	\$ (16.2)	\$ (24.1)	\$ (1.6)	\$ 1,322.5	\$ 57.6	\$ 1,380.1
Net income (loss)	—	—	(16.3)	—	—	—	—	(16.3)	2.0	(14.3)
Issuance of Common Stock in IPO, net of issuance costs	—	2,248.2	—	—	—	—	—	2,248.2	—	2,248.2
Equity-based compensation plans	—	11.5	—	—	—	—	—	11.5	—	11.5
Pension adjustments, net of tax benefit of \$0.3	—	—	—	—	—	(0.9)	—	(0.9)	—	(0.9)
Change in cumulative translation adjustment, net of tax expense of \$2.4	—	—	—	—	17.3	—	—	17.3	2.1	19.4
Derivative financial instruments, net of tax expense of \$0.2	—	—	—	—	—	—	0.6	0.6	—	0.6
Preferred dividend	—	—	—	—	—	—	—	—	—	—
Payment to non-controlling interest	—	—	—	—	—	—	—	—	(5.7)	(5.7)
Balance, September 30, 2020 (1)	<u>\$ —</u>	<u>\$ 4,303.5</u>	<u>\$ (695.7)</u>	<u>\$ —</u>	<u>\$ 1.1</u>	<u>\$ (25.0)</u>	<u>\$ (1.0)</u>	<u>\$ 3,582.9</u>	<u>\$ 56.0</u>	<u>\$ 3,638.9</u>

	Common stock	Capital surplus	(Accumulated deficit) retained earnings	Treasury stock	Cumulative translation adjustment	Defined benefit postretirement plans	Cash flow hedging derivative	Total stockholder equity	Non-controlling interest	Total equity
Nine months ended September 30, 2021										
Balance, January 1, 2021 (1)	\$ —	\$ 4,310.1	\$ (693.9)	\$ —	\$ 30.1	\$ (120.3)	\$ (0.4)	\$ 3,525.6	\$ 58.3	\$ 3,583.9
Net income (loss)	—	—	(60.1)	—	—	—	—	(60.1)	4.2	(55.9)
Shares issued for Bisnode acquisition	—	158.9	—	—	—	—	—	158.9	—	158.9
Equity-based compensation plans	—	22.0	—	(0.3)	—	—	—	21.7	—	21.7
Pension adjustments, net of tax expense of \$0.2	—	—	—	—	—	1.2	—	1.2	—	1.2
Change in cumulative translation adjustment, net of tax expense of \$1.7	—	—	—	—	(64.8)	—	—	(64.8)	1.6	(63.2)
Derivative financial instruments, net of tax expense of \$0.2	—	—	—	—	—	—	0.7	0.7	—	0.7
Payment to non-controlling interest	—	—	—	—	—	—	—	—	(2.0)	(2.0)
Balance, September 30, 2021	\$ —	\$ 4,491.0	\$ (754.0)	\$ (0.3)	\$ (34.7)	\$ (119.1)	\$ 0.3	\$ 3,583.2	\$ 62.1	\$ 3,645.3
Three months ended September 30, 2021										
Balance, June 30, 2021	\$ —	\$ 4,482.3	\$ (770.6)	\$ (0.3)	\$ (4.4)	\$ (119.5)	\$ 0.4	\$ 3,587.9	\$ 60.7	\$ 3,648.6
Net income (loss)	—	—	16.6	—	—	—	—	16.6	1.6	18.2
Equity-based compensation plans	—	8.7	—	—	—	—	—	8.7	—	8.7
Pension adjustments, net of tax expense of \$0.1	—	—	—	—	—	0.4	—	0.4	—	0.4
Change in cumulative translation adjustment, net of tax benefit of \$1.3	—	—	—	—	(30.3)	—	—	(30.3)	—	(30.3)
Derivative financial instruments, net of tax benefit of \$0.1	—	—	—	—	—	—	(0.1)	(0.1)	—	(0.1)
Payment to non-controlling interest	—	—	—	—	—	—	—	—	(0.2)	(0.2)
Balance, September 30, 2021	\$ —	\$ 4,491.0	\$ (754.0)	\$ (0.3)	\$ (34.7)	\$ (119.1)	\$ 0.3	\$ 3,583.2	\$ 62.1	\$ 3,645.3

(1) See discussion in Note 1 - Basis of Presentation for further detail regarding the elimination of the International lag reporting.

(2) Related to Series A Preferred Stock which was fully redeemed in July 2020. See detail discussion in the consolidated financial statements for the year ended December 31, 2020, included in our Annual Report on Form 10-K and filed with the Securities and Exchange Commission ("SEC") on February 25, 2021.

The accompanying notes are an integral part of the unaudited condensed consolidated financial statements.

DUN & BRADSTREET HOLDINGS, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
(Tabular dollar amounts, except share data and per share data, in millions)

Note 1 -- Basis of Presentation

The accompanying interim unaudited condensed consolidated financial statements of Dun & Bradstreet Holdings, Inc. and its subsidiaries ("we" "us" "our" or the "Company") were prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP"). They should be read in conjunction with the consolidated financial statements and related notes, which appear in the consolidated financial statements for the year ended December 31, 2020, included in our Annual Report on Form 10-K and filed with the Securities and Exchange Commission ("SEC") on February 25, 2021. The unaudited condensed consolidated financial statements for interim periods do not include all disclosures required by GAAP for annual financial statements and are not necessarily indicative of results for the full year or any subsequent period. In the opinion of our management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement of the unaudited consolidated financial position, results of operations and cash flows at the dates and for the periods presented have been included.

We manage our business and report our financial results through the following two segments:

- North America offers Finance & Risk and Sales & Marketing data, analytics and business insights in the United States and Canada; and
- International offers Finance & Risk and Sales & Marketing data, analytics and business insights directly in the United Kingdom and Ireland ("U.K."), Northern Europe and Central Europe ("Europe"), Greater China, India and indirectly through our Worldwide Network alliances ("WWN alliances").

On January 8, 2021, we acquired 100% ownership of Bisnode Business Information Group AB ("Bisnode"), a leading European data and analytics firm and long-standing member of the Dun & Bradstreet WWN alliances, for a total purchase price of \$805.8 million. See Note 14 for further discussion. Financial results of Bisnode ("Europe") have been included in our International segment since the acquisition date.

Our unaudited condensed consolidated financial statements presented herein reflect the latest estimates and assumptions made by management that affect the reported amounts of assets and liabilities and related disclosures as of the date of the unaudited consolidated financial statements and reported amounts of revenue and expenses during the reporting periods presented. Since early 2020, the novel coronavirus ("COVID-19") global pandemic has caused disruptions in the economy and volatility in the global financial markets. As of the date of this report, given the continuously evolving and unpredictable nature of the coronavirus, there remains considerable uncertainty regarding its duration and the speed and nature of recovery. The extent of the impact of the COVID-19 global pandemic on our operations and financial performance will depend on future developments and the effects on our clients and vendors, which continue to be uncertain at this time and cannot be predicted, particularly in light of variant strains of the virus. In addition, the pandemic may affect management's estimates and assumptions of variable consideration in contracts with clients as well as other estimates and assumptions, in particular those that require a projection of our financial results, our cash flows or broader economic conditions.

Historically our consolidated financial statements which have a year-end of December 31, reflected results of subsidiaries outside of North America on a one-month lag with a year-end of November 30. Effective January 1, 2021, we eliminated the one-month reporting lag for our subsidiaries outside of North America and aligned the year-end for all subsidiaries to December 31. The elimination of this reporting lag represented a change in accounting principle, which the Company believes to be preferable as it provides investors with the most current information. This change in accounting policy was applied retrospectively to all periods since February 8, 2019 ("Successor periods") after the Take-Private Transaction. See Note 5 for further discussion. The Unaudited Condensed Consolidated Balance Sheet as of December 31, 2020, the Unaudited Condensed Consolidated Statement of Operations and Comprehensive Income (Loss) for the three and nine months ended September 30, 2020, the Unaudited Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2020 and the Unaudited Condensed Consolidated Statements of Stockholder Equity for the three and nine months ended September 30, 2020 have been recast to reflect this change in accounting policy. The following table presents a summary of the changes to the quarterly results for the year ended December 31, 2020:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Revenue	Operating income (loss)	Income (loss) before provision (benefit) for income taxes and equity in net income of affiliates	Provision (benefit) for income taxes	Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	Basic earnings (loss) per share of common stock attributable to Dun & Bradstreet Holdings, Inc.	Diluted earnings (loss) per share of common stock attributable to Dun & Bradstreet Holdings, Inc..
Three months ended September 30, 2020:							
As Reported	\$ 442.1	\$ 45.2	\$ (24.9)	\$ (9.3)	\$ (17.0)	\$ (0.04)	\$ (0.04)
Increase (Decrease)	2.3	0.3	0.9	0.2	0.7	—	—
As Revised	<u>\$ 444.4</u>	<u>\$ 45.5</u>	<u>\$ (24.0)</u>	<u>\$ (9.1)</u>	<u>\$ (16.3)</u>	<u>\$ (0.04)</u>	<u>\$ (0.04)</u>
Nine months ended September 30, 2020:							
As Reported	\$ 1,258.0	\$ 35.5	\$ (227.8)	\$ (111.1)	\$ (182.6)	\$ (0.52)	\$ (0.52)
Increase (Decrease)	0.8	0.5	0.2	0.1	0.2	—	—
As Revised	<u>\$ 1,258.8</u>	<u>\$ 36.0</u>	<u>\$ (227.6)</u>	<u>\$ (111.0)</u>	<u>\$ (182.4)</u>	<u>\$ (0.52)</u>	<u>\$ (0.52)</u>
Three months ended December 31, 2020:							
As Reported	\$ 480.1	\$ 27.5	\$ 8.5	\$ 0.6	\$ 7.0	\$ 0.02	\$ 0.02
Increase (Decrease)	(0.2)	(7.9)	(7.3)	(2.0)	(5.2)	(0.02)	(0.02)
As Revised	<u>\$ 479.9</u>	<u>\$ 19.6</u>	<u>\$ 1.2</u>	<u>\$ (1.4)</u>	<u>\$ 1.8</u>	<u>\$ —</u>	<u>\$ —</u>
Year ended December 31, 2020:							
As Reported	\$ 1,738.1	\$ 63.0	\$ (219.3)	\$ (110.5)	\$ (175.6)	\$ (0.48)	\$ (0.48)
Increase (Decrease)	0.6	(7.4)	(7.1)	(1.9)	(5.0)	(0.01)	(0.01)
As Revised	<u>\$ 1,738.7</u>	<u>\$ 55.6</u>	<u>\$ (226.4)</u>	<u>\$ (112.4)</u>	<u>\$ (180.6)</u>	<u>\$ (0.49)</u>	<u>\$ (0.49)</u>

The following table presents a summary of the changes to the assets, liabilities and equity:

	As Reported	Increase (Decrease)	As Revised
Total Assets as of December 31, 2020	\$ 9,219.4	\$ 0.9	\$ 9,220.3
Total Liabilities as of December 31, 2020	\$ 5,641.7	\$ (5.3)	\$ 5,636.4
Total Equity as of January 1, 2020	\$ 1,577.7	\$ (0.4)	\$ 1,577.3
Total Equity as of December 31, 2020	\$ 3,577.7	\$ 6.2	\$ 3,583.9

The following table presents a summary of the changes to the results of statement of cash flows for the year ended December 31, 2020:

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities
Nine months ended September 30, 2020:			
As Reported	\$ 118.4	\$ (108.9)	\$ 196.0
Increase (Decrease)	12.3	(3.4)	0.2
As Revised	<u>\$ 130.7</u>	<u>\$ (112.3)</u>	<u>\$ 196.2</u>
Year ended December 31, 2020:			
As Reported	\$ 195.6	\$ (134.3)	\$ 189.3
Increase (Decrease)	9.4	1.0	(0.7)
As Revised	<u>\$ 205.0</u>	<u>\$ (133.3)</u>	<u>\$ 188.6</u>

Note 2 -- Recent Accounting Pronouncements

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

We consider the applicability and impact of all Accounting Standards Updates (“ASUs”) and applicable authoritative guidance. The ASUs not listed below were assessed and determined to be either not applicable or are expected to have an immaterial impact on our consolidated financial position, results of operations and/or cash flows.

Recently Adopted Accounting Pronouncements

In December 2019, the FASB issued ASU No. 2019-12, "Income Taxes (Topic 740)." The amendments in this Update simplify the accounting for income taxes by removing certain exceptions to the general principles in Topic 740. The amendments also improve consistent application of and simplify GAAP for other areas of Topic 740 by clarifying and amending existing guidance. For public business entities, the amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2020. We adopted this update as of January 1, 2021. This update did not have a material impact on our consolidated financial statements.

Recently Issued Accounting Pronouncements

In October 2021, the FASB issued ASU No. 2021- 8, "Business Combinations (Topic 805) Accounting for Contract Assets and Contract Liabilities from Contracts with Customers." The amendments require an acquirer to recognize and measure contract assets and contract liabilities in a business combination based on the guidance of ASC 606 rather than fair value. For public business entities, the amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2022. Early adoption of this ASU is permitted, including adoption in an interim period. If early adopted, the amendments are applied retrospectively to all business combinations for which the acquisition date occurred during the fiscal year of adoption. We plan to early adopt this ASU and are currently evaluating the impact.

Note 3 -- Revenue

The total amount of the transaction price for our revenue contracts allocated to performance obligations that are unsatisfied (or partially unsatisfied) as of September 30, 2021 is as follows:

	Remainder of 2021	2022	2023	2024	2025	Thereafter	Total
Future revenue	\$ 411.9	\$ 902.4	\$ 448.4	\$ 224.4	\$ 128.2	\$ 266.8	\$ 2,382.1

The table of future revenue does not include any amount of variable consideration that is a sales or usage-based royalty in exchange for distinct data licenses or that is allocated to a distinct service period within a single performance obligation that is a series of distinct service periods.

Timing of Revenue Recognition

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Revenue recognized at a point in time	\$ 232.1	\$ 189.5	\$ 651.7	\$ 542.0
Revenue recognized over time	309.8	254.9	915.6	716.8
Total revenue recognized	\$ 541.9	\$ 444.4	\$ 1,567.3	\$ 1,258.8

Contract Balances

	At September 30, 2021	At December 31, 2020
Accounts receivable, net	\$ 285.2	\$ 319.3
Short-term contract assets (1)	\$ 2.9	\$ 0.7
Long-term contract assets (2)	\$ 7.8	\$ 3.8
Short-term deferred revenue	\$ 555.6	\$ 477.2
Long-term deferred revenue (3)	\$ 13.5	\$ 14.6

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

- (1) Included within Other Current Assets in the condensed consolidated balance sheet
 (2) Included within Other Non-Current Assets in the condensed consolidated balance sheet
 (3) Included within Other Non-Current Liabilities in the condensed consolidated balance sheet

The increase in deferred revenue of \$77.3 million from December 31, 2020 to September 30, 2021 was primarily due to cash payments received or due in advance of satisfying our performance obligations and the acquisition of Bisnode, largely offset by \$427.0 million of revenue recognized that were included in the deferred revenue balance at December 31, 2020. See Note 14 for further discussion with regard to the acquisition of Bisnode.

The increase in contract assets of \$6.2 million is primarily due to new contract assets recognized, net of new amounts reclassified to receivables during 2021, partially offset by \$2.0 million of contract assets included in the balance at January 1, 2021 that were reclassified to receivables when they became unconditional.

See Note 16 for a schedule of disaggregation of revenue.

Assets Recognized for the Costs to Obtain a Contract

Commission assets, net of accumulated amortization included in deferred costs, were \$97.7 million and \$83.8 million as of September 30, 2021 and December 31, 2020, respectively.

The amortization of commission assets is as follows:

Period	Amortization
Three months ended September 30, 2021	\$ 7.0
Nine months ended September 30, 2021	\$ 19.6
Three months ended September 30, 2020	\$ 4.6
Nine months ended September 30, 2020	\$ 11.8

Note 4 -- Restructuring Charge

We incurred restructuring charges (which generally consist of employee severance and termination costs, and contract terminations). These charges were incurred as a result of eliminating, consolidating, standardizing and/or automating our business functions.

Three months ended September 30, 2021 vs. Three months ended September 30, 2020

We recorded a restructuring charge of \$4.8 million for the three months ended September 30, 2021. This charge consists of:

- Severance costs of \$4.0 million under ongoing benefit arrangements. Approximately 20 employees were impacted. Most of the employees impacted exited the Company by the end of the third quarter of 2021. The cash payments for these employees will be substantially completed by the end of the first quarter of 2022; and
- Contract termination, write down of right of use assets and other exit costs, including those to consolidate or close facilities of \$0.8 million.

We recorded a restructuring charge of \$4.4 million for the three months ended September 30, 2020. This charge consists of:

- Severance costs of \$2.3 million under ongoing benefit arrangements. Approximately 45 employees were impacted. Most of the employees impacted exited the Company by the end of the third quarter of 2020. The cash payments for these employees were substantially completed by the end of the first quarter of 2021; and

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

- Contract termination, write down of right of use assets and other exit costs, including those to consolidate or close facilities of \$2.1 million.

Nine months ended September 30, 2021 vs. Nine months ended September 30, 2020

We recorded a restructuring charge of \$20.7 million for the nine months ended September 30, 2021. This charge consists of:

- Severance costs of \$16.7 million under ongoing benefit arrangements. Approximately 175 employees were impacted. Most of the employees impacted exited the Company by the end of the third quarter of 2021. The cash payments for these employees will be substantially completed by the end of the first quarter of 2022; and
- Contract termination, write down of right of use assets and other exit costs, including those to consolidate or close facilities of \$4.0 million.

We recorded a restructuring charge of \$16.3 million for the nine months ended September 30, 2020. This charge consists of:

- Severance costs of \$8.5 million under ongoing benefit arrangements. Approximately 145 employees were impacted. Most of the employees impacted exited the Company by the end of the third quarter of 2020. The cash payments for these employees were substantially completed by the end of the first quarter of 2021; and
- Contract termination, write down of right of use assets and other exit costs, including those to consolidate or close facilities of \$7.8 million.

The following table sets forth the restructuring reserves and utilization for the three months ended March 31, 2021, June 30, 2021, September 30, 2021, March 31, 2020, June 30, 2020 and September 30, 2020:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Severance and termination	Contract termination and other exit costs	Total
2021:			
Balance remaining as of December 31, 2020	\$ 2.6	\$ 7.1	\$ 9.7
Charge taken during first quarter 2021 (1)	4.7	(0.3)	4.4
Payments made during first quarter 2021	(2.4)	(0.9)	(3.3)
Balance remaining as of March 31, 2021	\$ 4.9	\$ 5.9	\$ 10.8
Charge taken during second quarter 2021 (1)	8.0	0.3	8.3
Payments made during second quarter 2021	(3.9)	(1.0)	(4.9)
Balance remaining as of June 30, 2021	\$ 9.0	\$ 5.2	\$ 14.2
Charge taken during third quarter 2021 (1)	4.0	—	4.0
Payments made during third quarter 2021	(4.7)	(0.6)	(5.3)
Balance remaining as of September 30, 2021	\$ 8.3	\$ 4.6	\$ 12.9
2020:			
Balance remaining as of December 31, 2019	\$ 5.8	\$ 4.5	\$ 10.3
Charge taken during first quarter 2020 (1)	2.0	—	2.0
Payments made during first quarter 2020	(4.6)	(1.4)	(6.0)
Balance remaining as of March 31, 2020	\$ 3.2	\$ 3.1	\$ 6.3
Charge taken during second quarter 2020 (1)	4.2	0.4	4.6
Payments made during second quarter 2020	(4.0)	(0.5)	(4.5)
Balance remaining as of June 30, 2020	\$ 3.4	\$ 3.0	\$ 6.4
Charge taken during third quarter 2020 (1)	2.3	—	2.3
Payments made during third quarter 2020	(2.6)	(0.3)	(2.9)
Balance remaining as of September 30, 2020	\$ 3.1	\$ 2.7	\$ 5.8

(1) Balance excludes charges accounted for under ASU No. 2016-02, "Leases (Topic 842)."

Note 5 -- Notes Payable and Indebtedness

On August 8, 2018, a consortium of investors formed a Delaware limited partnership, Star Parent, L.P. and Star Merger Sub, Inc. ("Merger Sub"), and subsequently formed subsidiaries including Dun & Bradstreet Holdings, Inc., Star Intermediate II, LLC and Star Intermediate III, LLC. Also on August 8, 2018, Dun & Bradstreet entered into an Agreement and Plan of Merger (the "Merger Agreement") with Star Parent, L.P. and Merger Sub. On February 8, 2019, pursuant to the terms of the Merger Agreement, Merger Sub merged with and into Dun & Bradstreet with Dun & Bradstreet continuing as the surviving corporation. The transaction is referred to as the "Take-Private Transaction." In connection with the Take-Private Transaction on February 8, 2019, the Company entered into a credit agreement governing its New Senior Secured Credit Facilities (the "New Senior Secured Credit Facilities"). The New Senior Secured Credit Facilities provided for (i) a seven year senior secured term loan facility in an aggregate principal amount of \$2,530 million (the "New Term Loan Facility"); (ii) a five year senior secured revolving credit facility in an aggregate principal amount of \$400 million (the "New Revolving Facility"); and (iii) a 364-day repatriation bridge facility in an aggregate amount of \$63 million (the "New Repatriation Bridge Facility"). The closing of the New Senior Secured Credit Facilities was conditional on the redemption of the Predecessor debt. Also on February 8, 2019, Merger Sub, which was merged into Dun & Bradstreet upon the closing of the Take-Private Transaction, issued \$700 million in aggregate principal amount of 6.875% New Senior Secured Notes due 2026 and \$750 million in aggregate principal amount of 10.250% New Senior Unsecured Notes due 2027. Together with the equity contributions from the investors, the proceeds from these financing transactions were used to (i) finance and consummate the Take-Private Transaction and other transactions, including to fund non-qualified pension and deferred compensation plan obligations; (ii) repay in full all outstanding indebtedness under the Company's then-existing senior secured credit facilities; (iii) fund the redemption and discharge of all of the Company's then-existing senior notes; and (iv) pay related fees, costs, premiums and expenses in connection with these transactions.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

The New Senior Secured Notes and the New Senior Unsecured Notes may be redeemed at our option, in whole or in part, following specified events and on specified redemption dates and at the redemption prices specified in the indenture governing the New Senior Secured Notes and the New Senior Unsecured Notes.

On July 6, 2020, we completed an initial public offering ("IPO") of 90,047,612 shares of our common stock at a public offering price of \$22.00 per share and a concurrent private placement of 18,458,700 shares of common stock at \$21.67 per share. Total gross proceeds from the transaction were \$2,381.0 million. In connection with the IPO and the concurrent private placement, we repaid \$300 million in aggregate principal amount of our 10.250% New Senior Unsecured Notes on July 6, 2020. As a result of our commitment to repay at June 30, 2020, the associated deferred debt issuance costs and discount of \$10.5 million were written off as of June 30, 2020. In addition, we were required to pay a premium of \$30.8 million related to the repayment, for which we recorded an expense. Both were accrued and reflected within "Non-operating income (expense) – net" for the nine months ended September 30, 2020. Initial debt issuance costs of \$31.6 million related to the 10.250% New Senior Unsecured Notes were recorded as a reduction of the carrying amount of the notes and amortized over the contractual term of the notes, through the date of partial repayment. The remaining debt issuance costs of \$15.7 million continue to be amortized over the remaining term of the notes.

On September 26, 2020, we repaid \$280 million in aggregate principal amount of our 6.875% New Senior Secured Notes. As a result, the associated deferred debt issuance costs and discount of \$5.7 million were written off. In addition, we were required to pay a premium of \$19.3 million related to the repayment, for which we recorded an expense. Both were recorded within "Non-operating income (expense)-net" for the three and nine months ended September 30, 2020. Initial debt issuance costs of \$17.9 million related to the 6.875% New Senior Secured Notes were recorded as a reduction of the carrying amount of the notes and amortized over the contractual term of the notes, through the date of the partial repayment. The remaining debt issuance costs of \$8.6 million continue to be amortized over the remaining term of the notes.

Our borrowings are summarized in the following table:

		September 30, 2021			December 31, 2020			
	Maturity	Principal amount	Debt issuance costs and discount*	Carrying value	Principal amount	Debt issuance costs and discount*	Carrying value	
Debt Maturing Within One Year:								
New Term Loan Facility (1)		\$ 28.1	\$ —	\$ 28.1	\$ 25.3	\$ —	\$ 25.3	
Total short-term debt		<u>\$ 28.1</u>	<u>\$ —</u>	<u>\$ 28.1</u>	<u>\$ 25.3</u>	<u>\$ —</u>	<u>\$ 25.3</u>	
Debt Maturing After One Year:								
New Term Loan Facility (1)		February 8, 2026	\$ 2,761.8	\$ 68.4	\$ 2,693.4	\$ 2,485.7	\$ 77.1	\$ 2,408.6
New Revolving Facility (1) (2)		September 11, 2025	—	—	—	—	—	—
6.875% New Senior Secured Notes (1)		August 15, 2026	420.0	7.1	412.9	420.0	8.2	411.8
10.250% New Senior Unsecured Notes (1)		February 15, 2027	450.0	12.8	437.2	450.0	14.6	435.4
Total long-term debt			<u>\$ 3,631.8</u>	<u>\$ 88.3</u>	<u>\$ 3,543.5</u>	<u>\$ 3,355.7</u>	<u>\$ 99.9</u>	<u>\$ 3,255.8</u>
Total debt			<u>\$ 3,659.9</u>	<u>\$ 88.3</u>	<u>\$ 3,571.6</u>	<u>\$ 3,381.0</u>	<u>\$ 99.9</u>	<u>\$ 3,281.1</u>

*Represents the unamortized portion of debt issuance costs and discounts.

- (1) The New Senior Secured Credit Facilities and New Senior Secured and Unsecured Notes contain certain covenants that limit our ability to incur additional indebtedness and guarantee indebtedness, create liens, engage in mergers or acquisitions, sell, transfer or otherwise dispose of assets, pay dividends and distributions or repurchase capital stock, prepay certain indebtedness and make investments, loans and advances. We were in compliance with these non-financial covenants at September 30, 2021 and December 31, 2020.
- (2) The New Revolving Facility contains a springing financial covenant requiring compliance with a maximum ratio of first lien net indebtedness to consolidated EBITDA of 6.75. The financial covenant applies only if the aggregate principal amount of borrowings under the New Revolving Facility and certain outstanding letters of credit exceed 35% of the total

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

amount of commitments under the New Revolving Facility on the last day of any fiscal quarter. The financial covenant did not apply at September 30, 2021 and December 31, 2020.

New Senior Secured Credit Facilities

Borrowings under the New Senior Secured Credit Facilities bear interest at a rate per annum equal to an applicable margin over a LIBOR rate for the interest period relevant to such borrowing, subject to interest rate floors, and they are secured by substantially all of the Company's assets.

Other details of the New Senior Secured Credit Facilities:

- As required by the credit agreement, beginning June 30, 2020, the principal amount of the New Term Loan Facility is being paid down in equal quarterly installments in an aggregate annual amount equal to 1.00% of the original principal amount, with the balance being payable on February 8, 2026. The debt issuance costs of \$62.1 million and the discount of \$50.6 million were recorded as a reduction of the carrying amount of the New Term Loan Facility and are being amortized over the term of the facility. The margin to LIBOR was 500 basis points initially. On February 10, 2020, an amendment was made to the credit agreement, specifically related to the New Term Loan Facility, which reduced the margin to LIBOR to 400 basis points. The maturity date for the New Term Loan Facility remains February 8, 2026 and no changes were made to the financial covenants or scheduled amortization. In connection with the term loan repricing, we incurred \$0.8 million of third-party fees and wrote off \$6.2 million of deferred debt issuance costs and discount related to changes in syndicated lenders. Both were recorded within "Other income (expense)-net" for the nine months ended September 30, 2020. Subsequent to the IPO transaction, the spread was further reduced by 25 basis points to 375 basis points. On January 27, 2021, the spread was reduced by 50 basis points to 325 basis points. The interest rate associated with the outstanding balances of the New Term Loan Facility at September 30, 2021 and December 31, 2020 were 3.336% and 3.898%, respectively.
- The margin to LIBOR for borrowings under the New Revolving Facility was 350 basis points initially. Subsequent to the IPO transaction, the spread was reduced by 25 basis points to 325 basis points, subject to a ratio-based pricing grid.
- The New Repatriation Bridge Facility matured on February 7, 2020. Debt issuance costs of \$1.5 million were recorded as a reduction of the carrying amount of the New Repatriation Bridge Facility and were amortized over the term of the New Repatriation Bridge Facility. The margin to LIBOR was 350 basis points. The interest rate associated with the Repatriation Bridge Facility at December 31, 2019 was 5.292%. The outstanding balance of the New Repatriation Bridge Facility was fully repaid in February 2020.

On September 11, 2020, we amended our credit agreement dated February 8, 2019, specifically related to the New Revolving Facility. The amendment increased the aggregate amount available under the New Revolving Facility from \$400 million to \$850 million, and reset the New Revolving Facility maturity date, from February 8, 2024, to September 11, 2025. As a result of the amendment, we wrote off \$0.8 million deferred debt issuance costs related to changes in syndication lenders and reported within "Non-operating income (expense) – net" for the three and nine months ended September 30, 2020. Initial debt issuance costs of \$9.6 million were included in "Other non-current assets" on the consolidated balance sheet and amortized over the initial term of the New Revolving Facility, through the date of the amendment. The remaining deferred debt issuance costs of \$6.5 million, together with the additional issuance costs of \$1.7 million incurred in connection with the amendment, are being amortized over the new five-year term.

On November 18, 2020, we amended our credit agreement dated February 8, 2019, specifically related to the Term Loan Facility. The amendment establishes an Incremental Term Loan in an aggregate principle amount of \$300 million. The proceeds of the Incremental Term Loan were drawn and used in January 2021 to finance a portion of the purchase price for the acquisition of the outstanding shares of Bisnode Business Information Group AB. The issuance discount of \$2.6 million was recorded as a reduction of the carrying amount of the Incremental Term Loan and amortized over the remaining term of the loan. The Incremental Term Loan has the same terms as the existing term loan.

On January 27, 2021, we amended our credit agreement dated February 8, 2019, specifically related to the Term Loan Facility to reduce the applicable margin for the term loan facility by 0.50% overall, resulting in a margin spread of LIBOR plus 3.25% per annum or the applicable base rate plus 2.25% per annum and establish a 0.25% step down in the applicable margin if the Company maintains a rating of at least B+ from Standard & Poor's Investors Ratings Services and receives at least B1 from Moody's Investors Service.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

The scheduled maturities and interest payments for our total debt outstanding as of September 30, 2021 are as follows:

	Remainder of 2021	2022	2023	2024	2025	Thereafter	Total
Principal	\$ 7.0	\$ 28.1	\$ 28.1	\$ 28.1	\$ 28.1	\$ 3,540.5	\$ 3,659.9
Interest	23.2	167.3	166.4	165.5	164.5	107.5	794.4
Total Debt	<u>\$ 30.2</u>	<u>\$ 195.4</u>	<u>\$ 194.5</u>	<u>\$ 193.6</u>	<u>\$ 192.6</u>	<u>\$ 3,648.0</u>	<u>\$ 4,454.3</u>

Other

We were contingently liable under open standby letters of credit and bank guarantees issued by our banks in favor of third parties totaling \$13.9 million at September 30, 2021 and \$5.9 million at December 31, 2020.

On March 30, 2021, the Company entered into three-year interest rate swaps with an aggregate notional amount of \$1 billion. The interest rate swaps under the April 20, 2018 agreement expired on April 27, 2021. The objective of the swaps is to mitigate the variation of future cash flows from changes in the floating interest rates on our existing debt. See further discussion in Note 12 to our condensed consolidated financial statements.

Note 6 -- Other Assets and Liabilities

Other Non-Current Assets

	September 30, 2021	December 31, 2020
Right of use assets (1)	\$ 75.3	\$ 64.8
Prepaid pension assets	5.5	4.3
Investments	27.7	27.3
Other non-current assets	23.6	16.2
Total	<u>\$ 132.1</u>	<u>\$ 112.6</u>

- (1) We recognized \$26.7 million for operating leases measured on the acquisition date as part of the purchase accounting in connection with the acquisition of Bisnode on January 8, 2021. The associated lease expense was \$1.9 million and \$5.8 million for the three and nine months ended September 30, 2021, respectively. In addition, we entered into a new real estate lease agreement in China during the first quarter of 2021 with right of use assets measured at \$3.8 million.

Other Accrued and Current Liabilities:

	September 30, 2021	December 31, 2020
Operating expenses accruals (1)	\$ 80.9	\$ 75.7
Accrued interest expense	10.3	29.0
Short-term lease liability (2)	27.2	23.4
Other accrued liabilities	31.3	23.0
Total	<u>\$ 149.7</u>	<u>\$ 151.1</u>

- (1) Including legal reserve related to a regulatory matter. See Note 7 for detailed discussion.
- (2) We recognized \$8.4 million for short-term operating leases liability measured on the acquisition date as part of the purchase accounting in connection with the acquisition of Bisnode on January 8, 2021. In addition, we entered into a new real estate lease agreement in China during the first quarter of 2021 with a short-term lease liability measured at \$0.6 million.

Other Non-Current Liabilities:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	September 30, 2021	December 31, 2020
Deferred revenue - long term	\$ 13.5	\$ 14.6
U.S. tax liability associated with the 2017 Act	44.6	49.8
Long-term lease liability (1)	62.3	62.5
Other	8.7	8.6
Total	\$ 129.1	\$ 135.5

- (1) We recognized \$18.2 million for long-term operating leases liability measured on the acquisition date as part of the purchase accounting in connection with the acquisition of Bisnode on January 8, 2021. In addition, we entered into a new real estate lease agreement in China during the first quarter of 2021 with a long-term lease liability measured at \$3.2 million.

Contractual Obligations

Effective October 1, 2021, the Company entered into two new agreements with Cognizant Technology Solutions ("CTS") which supersede and replace a pre-existing agreement for global maintenance and support of various applications and systems. Additionally, under the new agreements, CTS will provide technology support to develop applications for our products and solutions. Both agreements are scheduled to expire on December 31, 2023 and can be terminated earlier for fees determined by formulas included in the agreements. We expect total future contractual obligations for these two agreements to be approximately \$72 million, of which approximately \$8 million will be incurred during the remainder of 2021, approximately \$32 million will be incurred in 2022, and approximately \$32 million will be incurred in 2023.

Note 7 -- Contingencies

In the ordinary course of business, we are involved in various pending and threatened litigation and regulatory matters related to our operations, such as claims brought by our clients in connection with commercial disputes, defamation claims by subjects of our reporting, and employment claims made by our current or former employees, some of which include claims for punitive or exemplary damages. Our ordinary course litigation may also include class action lawsuits, which make allegations related to various aspects of our business. From time to time, we are also subject to regulatory investigations or other proceedings by state and federal regulatory authorities as well as authorities outside the U.S., some of which take the form of civil investigative demands or subpoenas. Some of these regulatory inquiries may result in the assessment of fines for violations of regulations or settlements with such authorities requiring a variety of remedies. We believe that none of these actions depart from customary litigation or regulatory inquiries incidental to our business.

We review lawsuits and other legal and regulatory matters (collectively "legal proceedings") on an ongoing basis when making accrual and disclosure decisions. When assessing reasonably possible and probable outcomes, management bases its decision on its assessment of the ultimate outcome assuming all appeals have been exhausted. For legal proceedings where it has been determined that a loss is both probable and reasonably estimable, a liability based on known facts and which represents our best estimate has been recorded. Actual losses may materially differ from the amounts recorded and the ultimate outcome of our pending cases is generally not yet determinable.

While some of these matters could be material to our operating results or cash flows for any particular period if an unfavorable outcome results, at present we do not believe the ultimate resolution of currently pending legal proceedings, either individually or in the aggregate, will have a material adverse effect on our financial condition.

In addition, in the normal course of business, and including without limitation, our merger and acquisition activities, strategic relationships and financing transactions, the Company indemnifies other parties, including clients, lessors and parties to other transactions with the Company, with respect to certain matters. We have agreed to hold the other parties harmless against losses arising from a breach of representations or covenants, or arising out of other claims made against certain parties. These agreements may limit the time within which an indemnification claim can be made and the amount of the claim. The Company has also entered into indemnity obligations with its officers and directors.

Federal Trade Commission Investigation

On April 10, 2018, the Federal Trade Commission (the "FTC" or the "Commission") issued a Civil Investigative Demand ("CID") to Dun & Bradstreet, Inc. ("D&B Inc.," a wholly-owned subsidiary of the Company) related to an investigation by the FTC into potential violations of Section 5 of the Federal Trade Commission Act (the "FTC Act"), primarily concerning our credit managing and monitoring products such as CreditBuilder. D&B Inc. completed its response to the CID in November

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

2018. On May 28, 2019, the FTC staff informed D&B Inc. that it believes that certain of D&B Inc.'s practices violated Section 5 of the FTC Act, and informed D&B Inc. that it had been given authority by the FTC's Bureau of Consumer Protection to engage in consent negotiations. Following discussions between the Company and the FTC staff, on September 9, 2019, the FTC issued a second CID seeking additional information, data and documents. The Company completed its response to the second CID in April 2020. In a letter dated March 2, 2020, the FTC staff identified areas of interest related to the CIDs and we completed our responses to the letter on April 7, 2020. On April 20, 2020, the FTC and D&B Inc. entered a tolling agreement with respect to potential claims related to the subject matter of the investigation. On February 23, 2021, the FTC staff provided D&B Inc. with a draft complaint and consent order outlining its allegations and the forms of relief sought, and advised that it had been given authority to engage in consent negotiations. Following consent negotiations, on September 21, 2021, D&B Inc. agreed to enter into an Agreement Containing Consent Order subject to acceptance by the Commission.

In accordance with ASC 450, an amount in respect of this matter was accrued in the consolidated financial statements during the first quarter of 2021. The amount of any loss has not been fully determined, and it is possible that the amount could exceed the amount accrued and that the amount of such additional loss could be material.

Note 8 -- Income Taxes

The effective tax rate for the three months ended September 30, 2021 was (18.9)%, reflecting tax benefit of \$2.8 million on pre-tax income of \$14.7 million, compared to 37.9% for the three months ended September 30, 2020, reflecting a tax benefit of \$9.1 million on a pre-tax loss of \$24.0 million. The reduced tax benefit for the three months ended September 30, 2021 compared to the three months ended September 30, 2020 was primarily due to favorable adjustments related to the impact of The Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act" or the "Act") recorded in the prior year period, partially offset by the favorable adjustments in the current year period for the recognition of uncertain tax positions related to the expiration of the statute of limitations for the 2017 tax year and the impact from the increased income in our foreign jurisdictions taxed at lower tax rates.

The effective tax rate for the nine months ended September 30, 2021 was (110.9)%, reflecting tax expense of \$30.4 million on a pre-tax loss of \$27.5 million, compared to 48.8% for the nine months ended September 30, 2020, reflecting a tax benefit of \$111.0 million on a pre-tax loss of \$227.6 million. The effective tax rate for the nine months ended September 30, 2021 was negatively impacted by an increase in our net deferred tax liabilities as a result of a state tax apportionment change relating to the purchase of a building in Florida for the relocation of our corporate headquarters and an enacted tax rate change in the U.K. The effective tax rate for the nine months ended September 30, 2020 was positively impacted by the \$57.8 million net benefit resulting from the CARES Act which allowed for the carryback of federal net operating losses arising in 2018, 2019 or 2020 to each of the five preceding years for which the corporate tax rate for certain years was 35%, as compared to the current 21% tax rate. The aforementioned benefit was partially offset by the impact of non-deductible expense associated with the fair value adjustment related to the Series A Preferred Stock make-whole derivative liability.

Note 9 -- Pension and Postretirement Benefits

Net Periodic Pension Cost

The following table sets forth the components of the net periodic cost (income) associated with our pension plans and our postretirement benefit obligations:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Pension plans				Postretirement benefit obligations			
	Three months ended September 30,		Nine months ended September 30,		Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020	2021	2020	2021	2020
Components of net periodic cost (income):								
Service cost	\$ 1.3	\$ 0.4	\$ 3.9	\$ 1.3	\$ —	\$ —	\$ —	\$ —
Interest cost	7.0	10.6	20.7	31.5	—	—	—	—
Expected return on plan assets	(20.8)	(21.8)	(62.5)	(65.5)	—	—	—	—
Amortization of prior service cost (credit)	—	—	—	—	(0.1)	(0.1)	(0.3)	(0.3)
Amortization of actuarial loss (gain)	0.6	—	1.7	—	—	—	—	—
Net periodic cost (income)	<u>\$ (11.9)</u>	<u>\$ (10.8)</u>	<u>\$ (36.2)</u>	<u>\$ (32.7)</u>	<u>\$ (0.1)</u>	<u>\$ (0.1)</u>	<u>\$ (0.3)</u>	<u>\$ (0.3)</u>

As a result of the elimination of the one-month lag reporting for the subsidiaries outside of North America, we remeasured our pension plans in the international markets based on measurement dates as of December 31, 2019 and 2020. The remeasurement had no material impact on the financial results for the periods presented.

Note 10 -- Stock Based Compensation

The following table sets forth the components of our stock-based compensation and expected tax benefit for the three and nine months ended September 30, 2021 and 2020 related to the plans in effect during the respective period:

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Stock-based compensation expense:				
Restricted stock and restricted stock units	\$ 5.3	\$ 1.0	\$ 12.9	\$ 1.0
Stock options	1.0	1.7	2.1	21.7
Incentive units	2.7	7.0	8.7	15.9
Total compensation expense	<u>\$ 9.0</u>	<u>\$ 9.7</u>	<u>\$ 23.7</u>	<u>\$ 38.6</u>
Expected tax benefit:				
Restricted stock and restricted stock units	\$ 0.9	\$ 0.7	\$ 2.2	\$ 0.7
Stock options	0.1	5.6	(0.2)	5.6
Total expected tax benefit	<u>\$ 1.0</u>	<u>\$ 6.3</u>	<u>\$ 2.0</u>	<u>\$ 6.3</u>

On June 30, 2020, in connection with our IPO, certain directors were granted 4,160,000 options to purchase shares of common stock of Dun & Bradstreet Holdings, Inc. at \$22.00 per share, which were vested immediately. In addition, 3,840,000 stock options were granted to certain executives which will vest ratably over three years, commencing on the first anniversary of the grant date. All stock options expire seven years from the date of the grant. Total compensation expense of \$39.9 million associated with these grants is recognized ratably over the three-year vesting period. We estimated the option fair value at the date of grant using Black-Scholes valuation model. The assumptions are set forth in the following table:

Weighted average assumptions

Weighted average expected stock price volatility	28 %
Weighted average expected dividend yield	0.0 %
Weighted average expected life of option (in years)	3.98
Weighted average risk-free interest rate	0.23 %
Weighted average black scholes value	\$4.99
Weighted average exercise price	\$22.00

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Expected stock price volatility was derived from the historical volatility of companies in our peer group. The risk-free interest rate assumption corresponds to the time to liquidity assumption and was based on the U.S. Treasury yield curve in effect on each grant date.

The following table summarizes the restricted stock and restricted stock units granted in 2021:

Date	Number of shares granted	Grant date fair value per share	Vesting period (in years)	Vesting criteria
Restricted Stock & RSU's: (1)				
February 11, 2021	65,790	\$22.80	2.4	Service
March 10, 2021	67,021	\$22.01	1.0	Service
March 10, 2021 (2)	2,203,390	\$22.01	3.0	Service & Performance
March 31, 2021	13,440	\$23.81	3.0	Service
June 30, 2021	329,904	\$21.37	3.0	Service
August 4, 2021	6,607	\$18.92	1.0	Service
September 30, 2021 (2)	224,886	\$16.81	3.0	Service & Performance
September 30, 2021	116,004	\$16.81	3.0	Service

(1) Employee awards generally vest ratably over three years and director awards vest 100% after one year.

(2) These awards are also subject to an annual performance target. Vesting of these awards are dependent on the satisfaction of the annual performance target.

We accounted for stock-based compensation based on grant date fair value. For restricted stock, grant date fair value was based on the closing price of our stock on the date of grant.

The following tables summarize the restricted stock, restricted stock units and stock options activity in 2021:

	Restricted stock & Restricted stock units			
	Number of shares	Weighted-average grant date fair value	Weighted-average remaining contractual term (in years)	Aggregate intrinsic value (in millions)
Balances, January 1, 2021	702,899	\$25.95	1.3	\$17.5
Granted	3,027,042	\$21.37		
Forfeited	(659,970)	\$23.03		
Vested	(267,034)	\$25.70		
Balances, September 30, 2021	2,802,937	\$21.72	1.5	\$47.1

	Stock options			
	Number of options	Weighted-average exercise price	Weighted-average remaining contractual term (in years)	Aggregate intrinsic value (in millions)
Balances, January 1, 2021	7,650,000	\$22.00	6.5	\$22.2
Granted	—	\$—		
Forfeited	(1,211,667)	\$22.00		
Vested	—	\$—		
Balances, September 30, 2021	6,438,333	\$22.00	5.7	\$0.0

The following table sets forth the unrecognized equity-based compensation cost as of September 30, 2021:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Equity-based compensation:	Unrecognized compensation	Weighted-average amortization period (in years)
Restricted stock & Restricted stock units	\$ 49.6	2.4
Stock options	6.7	0.5
Incentive units	5.3	0.5
Total unrecognized compensation expense	<u>\$ 61.6</u>	1.4

Employee Stock Purchase Plan ("ESPP")

Effective December 2020, we adopted the Dun & Bradstreet Holdings, Inc. Employee Stock Purchase Plan that allows eligible employees to voluntarily make after-tax contributions ranging from 3% to 15% of eligible earnings. The Company contributes varying matching amounts to employees, as specified in the plan document, after a one year holding period. During the holding period, ESPP purchased shares are not eligible for sale or broker transfer. The first purchases for this program started in January 2021. We recorded the associated expense of approximately \$1 million and \$4 million for the three and nine months ended September 30, 2021, respectively.

Note 11 -- Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing net income (loss) for the period by the weighted-average number of common shares outstanding during the period.

In periods when we report net income, diluted earnings per share is calculated by dividing net income by the weighted average number of common shares outstanding during the period plus the dilutive effect of our outstanding stock incentive awards. For periods when we report a net loss, diluted earnings per share is equal to basic earnings per share, as the impact of our outstanding stock incentive awards is considered to be antidilutive.

The following table sets forth the computation of basic and diluted earnings (loss) per share:

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	<u>\$ 16.6</u>	<u>\$ (16.3)</u>	<u>\$ (60.1)</u>	<u>\$ (182.4)</u>
Weighted average number of shares outstanding-basic	428.6	415.7	428.7	348.5
Weighted average number of shares outstanding-diluted (1)	428.7	415.7	428.7	348.5
Earnings (loss) per share of common stock:				
Basic	\$ 0.04	\$ (0.04)	\$ (0.14)	\$ (0.52)
Diluted	\$ 0.04	\$ (0.04)	\$ (0.14)	\$ (0.52)

- (1) The weighted average number of shares outstanding used in the computation of diluted earnings per share for the three months ended September 30, 2021 excludes the effect of 6.8 million potentially issuable common shares, that are anti-dilutive to the diluted earnings per share computation.

Below is a reconciliation of our common stock issued and outstanding:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Common shares issued as of December 31, 2020	423,418,131
Shares issued during the three months ended March 31, 2021	8,497,792
Shares forfeited during the three months ended March 31, 2021	—
Common shares issued as of March 31, 2021	431,915,923
Shares issued during the three months ended June 30, 2021	329,904
Shares forfeited during the three months ended June 30, 2021	(427,330)
Common shares issued as of June 30, 2021	431,818,497
Shares issued during the three months ended September 30, 2021	325,667
Shares forfeited during the three months ended September 30, 2021	(63,632)
Common shares issued as of September 30, 2021	432,080,532
Less: treasury shares (1)	873,217
Common shares outstanding as of September 30, 2021	431,207,315

(1) Primarily related to the forfeiture of unvested common units granted prior to the IPO under the Incentive Units Program of Star Parent, L.P.

Note 12 -- Financial Instruments

We employ established policies and procedures to manage our exposure to changes in interest rates and foreign currencies. We use foreign exchange forward and option contracts to hedge certain short-term foreign currency denominated loans and third-party and intercompany transactions. We may also use foreign exchange forward contracts to hedge our net investments in our foreign subsidiaries. In addition, we may use interest rate derivatives to hedge a portion of the interest rate exposure on our outstanding debt or in anticipation of a future debt issuance, as discussed under “Interest Rate Risk Management” below.

We do not use derivative financial instruments for trading or speculative purposes. If a hedging instrument is not designated as a hedge or ceases to qualify as a hedge in accordance with hedge accounting guidelines, any subsequent gains and losses are recognized currently in income. Collateral is generally not required for these types of instruments.

By their nature, all such instruments involve risk, including the credit risk of non-performance by counterparties. However, at September 30, 2021 and December 31, 2020, there was no significant risk of loss in the event of non-performance of the counterparties to these financial instruments. We control our exposure to credit risk through monitoring procedures and by selection of reputable counterparties.

Our trade receivables do not represent a significant concentration of credit risk at September 30, 2021 and December 31, 2020, because we sell to a large number of clients in different geographical locations and industries.

Interest Rate Risk Management

Our objective in managing our exposure to interest rates is to limit the impact of interest rate changes on our earnings, cash flows and financial position, and to lower our overall borrowing costs. To achieve these objectives, we maintain a practice that floating-rate debt be managed within a minimum and maximum range of our total debt exposure. To manage our exposure and limit volatility, we may use fixed-rate debt, floating-rate debt and/or interest rate swaps. We recognize all derivative instruments as either assets or liabilities at fair value in the consolidated balance sheet.

We use interest rate swaps to manage the impact of interest rate changes on our earnings. Under the swap agreements, we make monthly payments based on the fixed interest rate and receive monthly payments based on the floating rate. The objective of the swaps is to mitigate the variation of future cash flows from changes in the floating interest rates on our existing debt. The swaps are designated and accounted for as cash flow hedges. Changes in the fair value of the hedging instruments are recorded in Other Comprehensive Income (Loss) and reclassified to earnings in the same line item associated with the hedged item when the hedged item impacts earnings.

On March 30, 2021, the Company entered into three-year interest rate swaps with an aggregate notional amount of \$1 billion, effective March 29, 2021 through March 27, 2024. For these swaps, the Company pays a fixed rate of 0.467% and receives the one-month LIBOR rate. The interest rate swaps under the April 20, 2018 agreement expired on April 27, 2021.

Foreign Exchange Risk Management

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Our objective in managing exposure to foreign currency fluctuations is to reduce the volatility caused by foreign exchange rate changes on the earnings, cash flows and financial position of our international operations. From time to time, we follow a practice of hedging certain balance sheet positions denominated in currencies other than the functional currency applicable to each of our various subsidiaries. In addition, we are subject to foreign exchange risk associated with our international earnings and net investments in our foreign subsidiaries. We may use short-term, foreign exchange forward and, from time to time, option contracts to execute our hedging strategies. Typically, these contracts have maturities of 12 months or less. These contracts are denominated primarily in the British pound sterling, the Euro, the Swedish Krona, and the Norwegian Krone. The gains and losses on the forward contracts associated with our balance sheet positions are recorded in “Other Income (Expense) – Net” in the condensed consolidated statements of operations and comprehensive income (loss) and are essentially offset by the losses and gains on the underlying foreign currency transactions. Our foreign exchange forward contracts are not designated as hedging instruments under authoritative guidance.

To decrease earnings volatility, we currently hedge substantially all our intercompany balance positions denominated in a currency other than the functional currency applicable to each of our various subsidiaries with short-term, foreign exchange forward contracts. In the prior year, certain balance sheet positions were not being hedged in order to reduce the volatility of cash flows required to settle these forward contracts. However, starting in the third quarter of 2020, we resumed our practice of hedging substantially all our intercompany balance positions. The underlying transactions and the corresponding foreign exchange forward contracts are marked to market at the end of each quarter and the fair value impacts are reflected within “Non-operating income (expense) – net” in the consolidated financial statements. In addition, in connection with the acquisition of Bisnode, we entered into a zero-cost foreign currency collar in October 2020, with a notional amount of SEK 4.8 billion to reduce our foreign currency exposure. Unrealized gain associated with the instrument was \$23.5 million at December 31, 2020. We settled the collar on January 8, 2021 with a total realized gain of \$21.0 million upon the close of the Bisnode transaction, resulting in a loss of \$2.5 million for the nine months ended September 30, 2021.

As of September 30, 2021 and December 31, 2020, the notional amounts of our foreign exchange contracts were \$397.0 million and \$212.9 million, respectively.

Fair Values of Derivative Instruments in the Consolidated Balance Sheets

	Asset derivatives				Liability derivatives			
	September 30, 2021		December 31, 2020		September 30, 2021		December 31, 2020	
	Balance sheet location	Fair value	Balance sheet location	Fair value	Balance sheet location	Fair value	Balance sheet location	Fair value
Derivatives designated as hedging instruments								
Interest rate contracts	Other current assets	\$ 0.4	Other current assets	\$ —	Other accrued & current liabilities	\$ —	Other accrued & current liabilities	\$ 1.0
Total derivatives designated as hedging instruments		<u>\$ 0.4</u>		<u>\$ —</u>		<u>\$ —</u>		<u>\$ 1.0</u>
Derivatives not designated as hedging instruments								
Foreign exchange collar	Other current assets	\$ —	Other current assets	\$ 23.5		\$ —		\$ —
Foreign exchange forward contracts	Other current assets	0.4	Other current assets	2.0	Other accrued & current liabilities	2.8	Other accrued & current liabilities	0.9
Total derivatives not designated as hedging instruments		<u>\$ 0.4</u>		<u>\$ 25.5</u>		<u>\$ 2.8</u>		<u>\$ 0.9</u>
Total derivatives		<u><u>\$ 0.8</u></u>		<u><u>\$ 25.5</u></u>		<u><u>\$ 2.8</u></u>		<u><u>\$ 1.9</u></u>

The Effect of Derivative Instruments on the Condensed Consolidated Statement of Operations and Comprehensive Income (Loss)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

<div>Amount of gain or (loss) recognized in OCI on derivative</div>			<div>Amount of gain or (loss) reclassified from accumulated OCI into income</div>			<div>Amount of gain or (loss) recognized in income on derivative</div>		
<div>Three months ended September 30,</div>			<div>Three months ended September 30,</div>			<div>Three months ended September 30,</div>		
<div>Derivatives in cash flow hedging relationships</div>	<div>2021</div>	<div>2020</div>	<div>Location of gain or (loss) reclassified from accumulated OCI into income</div>	<div>2021</div>	<div>2020</div>	<div>Location of gain or (loss) recognized in income on derivative</div>	<div>2021</div>	<div>2020</div>
Interest contracts	\$ (0.2)	\$ 0.8	Interest expense	\$ (0.9)	\$ (0.8)	Interest expense	\$ (0.9)	\$ (0.8)

<div>Amount of gain or (loss) recognized in OCI on derivative</div>			<div>Amount of gain or (loss) reclassified from accumulated OCI into income</div>			<div>Amount of gain or (loss) recognized in income on derivative</div>		
<div>Nine months ended September 30,</div>			<div>Nine months ended September 30,</div>			<div>Nine months ended September 30,</div>		
<div>Derivatives in cash flow hedging relationships</div>	<div>2021</div>	<div>2020</div>	<div>Location of gain or (loss) reclassified from accumulated OCI into income</div>	<div>2021</div>	<div>2020</div>	<div>Location of gain or (loss) recognized in income on derivative</div>	<div>2021</div>	<div>2020</div>
Interest contracts	\$ 1.4	\$ 0.1	Interest expense	\$ (2.4)	\$ (2.1)	Interest expense	\$ (2.4)	\$ (2.1)

Derivatives not designated as hedging instruments	Location of gain or (loss) recognized in income on derivatives	Amount of gain (loss) recognized in income on derivatives			
		Three months ended September 30,		Nine months ended September 30,	
		2021	2020	2021	2020
Make-whole derivative liability	Non-operating income (expenses) – net	\$ —	\$ —	\$ —	\$ (32.8)
Foreign exchange collar	Non-operating income (expenses) – net	\$ —	\$ —	\$ (2.5)	\$ —
Foreign exchange forward contracts	Non-operating income (expenses) – net	\$ (3.6)	\$ 4.0	\$ (2.1)	\$ 3.5

Fair Value of Financial Instruments

Our financial assets and liabilities that are reflected in the consolidated financial statements include derivative financial instruments, cash and cash equivalents, accounts receivable, other receivables, accounts payable, short-term borrowings and long-term borrowings.

The following table summarizes fair value measurements by level at September 30, 2021 for assets and liabilities measured at fair value on a recurring basis:

	Quoted prices in active markets for identical assets (level I)	Significant other observable inputs (level II)	Significant unobservable inputs (level III)	Balance at September 30, 2021
Assets:				
Cash equivalents (1)	\$ 10.0	\$ —	\$ —	\$ 10.0
Other current assets:				
Foreign exchange forwards (2)	\$ —	\$ 0.4	\$ —	\$ 0.4
Swap arrangements (4)	\$ —	\$ 0.4	\$ —	\$ 0.4
Liabilities:				
Other accrued and current liabilities:				
Foreign exchange forwards (2)	\$ —	\$ 2.8	\$ —	\$ 2.8

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

The following table summarizes fair value measurements by level at December 31, 2020 for assets and liabilities measured at fair value on a recurring basis:

	Quoted prices in active markets for identical assets (level I)	Significant other observable inputs (level II)	Significant unobservable inputs (level III)	Balance at December 31, 2020
Assets:				
Cash equivalents (1)	\$ 212.3	\$ —	\$ —	\$ 212.3
Other current assets:				
Foreign exchange forwards (2)	\$ —	\$ 2.0	\$ —	\$ 2.0
Foreign exchange collar (3)	\$ —	\$ 23.5	\$ —	\$ 23.5
Other accrued and current liabilities:				
Foreign exchange forwards (2)	\$ —	\$ 0.9	\$ —	\$ 0.9
Swap arrangements (4)	\$ —	\$ 1.0	\$ —	\$ 1.0

- (1) The carrying value of cash equivalents represents fair value as they consist of highly liquid investments with an initial term from the date of purchase by the Company to maturity of three months or less.
- (2) Primarily represents foreign currency forward contracts. Fair value is determined based on observable market data and considers a factor for nonperformance in the valuation.
- (3) Represents foreign currency collar entered in October 2020 in connection with the acquisition of Bisnode, which was settled on January 8, 2021 with a total gain of \$21.0 million. Fair value is determined based on observable market data.
- (4) Represents interest rate swap agreements. Fair value is determined based on observable market data.

There were no transfers between Levels I and II or transfers in or transfers out of Level III in the fair value hierarchy for the nine months ended September 30, 2021 and 2020.

At September 30, 2021 and December 31, 2020, the fair value of cash and cash equivalents, accounts receivable, other receivables and accounts payable approximated carrying value are due to the short-term nature of these instruments. The estimated fair values of other financial instruments subject to fair value disclosures, determined based on valuation models using discounted cash flow methodologies with market data inputs from globally recognized data providers and third-party quotes from major financial institutions (categorized as Level II in the fair value hierarchy), are as follows:

	Balance at			
	September 30, 2021		December 31, 2020	
	Carrying amount	Fair value	Carrying amount	Fair value
Short-term and Long-term Debt (1)	\$ 850.1	\$ 1,015.2	\$ 847.2	\$ 1,056.1
New Term Loan Facility (2)	\$ 2,721.5	\$ 2,812.4	\$ 2,433.9	\$ 2,476.2

- (1) Includes New Senior Notes (long-term) at September 30, 2021 and December 31, 2020.
- (2) Includes short-term and long-term portions of the New Term Loan Facility.

Items Measured at Fair Value on a Nonrecurring Basis

In addition to assets and liabilities that are recorded at fair value on a recurring basis, we record assets and liabilities at fair value on a nonrecurring basis as required by GAAP. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges and for acquisition accounting in accordance with the guidance in ASC 805 "Business Combinations."

Note 13 -- Accumulated Other Comprehensive Income (Loss)

The following table summarizes the changes in the accumulated balances for each component of accumulated other comprehensive income (loss) ("AOCI"):

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Foreign currency translation adjustments	Defined benefit pension plans	Derivative financial instruments	Total
Balance, January 1, 2020	\$ 4.8	\$ (24.0)	\$ (1.1)	\$ (20.3)
Other comprehensive income (loss) before reclassifications	(3.7)	(0.7)	(1.4)	(5.8)
Amounts reclassified from accumulated other comprehensive income (loss), net of tax	—	(0.3)	1.5	1.2
Balance, September 30, 2020	<u>\$ 1.1</u>	<u>\$ (25.0)</u>	<u>\$ (1.0)</u>	<u>\$ (24.9)</u>
Balance, January 1, 2021	\$ 30.1	\$ (120.3)	\$ (0.4)	\$ (90.6)
Other comprehensive income (loss) before reclassifications	(64.8)	0.1	(1.1)	(65.8)
Amounts reclassified from accumulated other comprehensive income (loss), net of tax	—	1.1	1.8	2.9
Balance, September 30, 2021	<u>\$ (34.7)</u>	<u>\$ (119.1)</u>	<u>\$ 0.3</u>	<u>\$ (153.5)</u>

The following table summarizes the reclassifications out of AOCI:

Details about accumulated other comprehensive income (loss) components	Affected line item in the statement where net income (loss) is presented	Amount reclassified from accumulated other comprehensive income (loss)			
		Three months ended September 30,		Nine months ended September 30,	
		2021	2020	2021	2020
Defined Benefit Pension Plans:					
Amortization of prior service costs	Other Income (Expense) - Net	\$ (0.1)	\$ (0.1)	\$ (0.3)	\$ (0.3)
Amortization of actuarial gain/loss	Other Income (Expense) - Net	0.6	—	1.7	—
Derivative Financial Instruments:					
Interest contracts	Interest Expense	0.9	0.8	2.4	2.1
Total before tax reclassifications for the period		1.4	0.7	3.8	1.8
Tax benefit (expense)		(0.4)	(0.3)	(0.9)	(0.6)
Total after tax reclassifications for the period		<u>\$ 1.0</u>	<u>\$ 0.4</u>	<u>\$ 2.9</u>	<u>\$ 1.2</u>

Note 14 -- Acquisitions

2021 Acquisition

Bisnode Business Information Group AB ("Bisnode")

On January 8, 2021, we acquired 100% ownership of Bisnode, a leading European data and analytics firm and long-standing member of the Dun & Bradstreet WWN alliances, for a total purchase price of \$805.8 million. The transaction closed with a combination of cash of \$646.9 million and 6,237,087 newly issued shares of common stock of the Company in a private placement valued at \$158.9 million based on the stock closing price on January 8, 2021. Upon the close of the transaction, we settled a zero-cost foreign currency collar and received \$21.0 million, which reduced our net cash payment for the acquisition. The transaction was partially funded by the proceeds from the \$300 million borrowing from the Incremental Term Loan. See Note 5 for further discussion.

The acquisition was accounted for in accordance with ASC 805 "Business Combinations," as a purchase transaction, and accordingly, the assets and liabilities of the entity were recorded at their estimated fair values at the date of the acquisition. We have included the financial results of Bisnode in our consolidated financial statements since the acquisition date.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Transaction costs of \$4.6 million and \$0.4 million were included in selling and administrative expenses for the year ended December 31, 2020 and for the nine months ended September 30, 2021, respectively. As a result of the acquisition, we wrote off pre-existing contract assets and liabilities of \$2.9 million and \$0.8 million to selling and administrative expenses and revenue, respectively, for the nine months ended September 30, 2021. The acquisition effectively settled these pre-existing relationships. We allocated goodwill and intangible assets to our International segment.

The table below summarizes the fair value of the assets acquired and liabilities assumed as of the acquisition date:

	Weighted average amortization period (years)	Initial purchase price allocation at March 31, 2021	Measurement period adjustment	Preliminary purchase price allocation at September 30, 2021
Cash		\$ 29.9	\$ —	\$ 29.9
Accounts receivable		61.0	—	61.0
Other current assets		13.1	—	13.1
Total current assets		<u>104.0</u>	<u>—</u>	<u>104.0</u>
Property, plant & equipment		3.5	—	3.5
Intangible assets:				
Reacquired right	15	271.0	(1.0)	270.0
Database	12	116.0	(5.0)	111.0
Customer relationships	10	106.0	2.0	108.0
Technology	14	65.0	(1.0)	64.0
Goodwill	Indefinite	488.4	2.6	491.0
Right of use assets		26.7	0.7	27.4
Other		5.2	(2.3)	2.9
Total assets acquired		<u>\$ 1,185.8</u>	<u>\$ (4.0)</u>	<u>\$ 1,181.8</u>
Accounts payable		\$ 17.5	\$ —	\$ 17.5
Deferred revenue		80.6	—	80.6
Accrued payroll		20.7	—	20.7
Accrued income tax and other tax liabilities		17.1	—	17.1
Short-term lease liability		8.4	0.2	8.6
Other current liabilities		23.7	—	23.7
Total current liabilities		<u>168.0</u>	<u>0.2</u>	<u>168.2</u>
Long-term pension and postretirement obligations		65.4	—	65.4
Deferred tax liability		127.6	(4.2)	123.4
Long-term lease liability		18.2	—	18.2
Other liabilities		0.8	—	0.8
Total liabilities assumed		<u>\$ 380.0</u>	<u>\$ (4.0)</u>	<u>\$ 376.0</u>
Total consideration		<u>\$ 805.8</u>	<u>\$ —</u>	<u>\$ 805.8</u>

The fair value of the reacquired right intangible asset primarily related to rights that were previously granted to Bisnode under the WWN alliances agreement, including rights to sell certain products under the D&B brand name and the right to access D&B database and technology platform. The fair value of reacquired right intangible asset was determined by applying the income approach; specifically, utilizing a multi-period excess earnings method. In addition, as a result of the Bisnode acquisition, we reclassified the net book value of previously recognized WWN relationships intangible asset related to the Bisnode relationship of \$64.7 million to reacquired right, which is amortized over 15 years, together with the above-mentioned newly recognized reacquired right.

The fair value of the customer relationships intangible asset was determined by applying the income approach through a discounted cash flow analysis, specifically a multi-period excess earnings method. The valuation was based on the present value of the net earnings attributable to the measured assets.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

The database intangible asset represents business and consumer data collected and managed by Bisnode. The technology intangible asset represents Bisnode's data supply and service platform to deliver customer services and solutions. We applied the income approach to value database and technology intangible assets, specifically, a relief from royalty method. The valuation was based on the present value of the net earnings attributable to the measured assets.

The fair values of the acquired assets and liabilities were subject to change within the one-year measurement period. We obtained information to determine the fair values of the net assets acquired at the acquisition date during the measurement period. Since the initial valuation reflected in our financial results as of March 31, 2021, we have adjusted fair value for certain intangible assets and right of use lease assets and liabilities based on updated information. An asset and liability were recognized for favorable and unfavorable lease terms, respectively, during the measurement period. In addition, we recorded adjustments to the deferred tax liability reflecting the changes of intangible asset fair value. Although we believe that the information gathered to date provides a reasonable basis for estimating the fair values of assets acquired and liabilities assumed, the purchase price allocation is preliminary and is subject to revision as permitted by ASC 805, Business Combinations. The primary areas of the purchase price allocation that are not yet finalized are related to certain liabilities, valuation of deferred revenue, contingencies and deferred taxes. We will adjust the associated fair values if facts and circumstances arise that necessitate change. We expect to complete the purchase accounting process as soon as practicable but no later than one year from the acquisition date.

The value of the goodwill is primarily related to the expected cost synergies and growth opportunity from the combined business. We do not expect goodwill to be deductible for tax purposes.

The intangible assets, with useful lives from 6 to 15 years, are being amortized over a weighted-average useful life of 13.6 years. The customer relationship, technology and database intangible assets are primarily amortized using an accelerating method. Reacquired right is amortized using a straight-line method. The amortization methods reflect the timing of the benefits derived from each of the intangible assets.

The table below sets forth the future amortization as of September 30, 2021 associated with intangible assets recognized as a result of the acquisition of Bisnode:

	Fourth quarter of 2021	2022	2023	2024	2025	Thereafter	Total
Reacquired right	\$ 4.5	\$ 18.0	\$ 18.0	\$ 18.0	\$ 18.0	\$ 180.3	\$ 256.8
Technology	2.2	7.9	7.3	6.7	6.1	27.6	57.8
Customer relationship	4.9	17.8	15.8	13.8	11.8	29.4	93.5
Database	4.9	17.6	15.4	13.2	11.0	33.6	95.7
Total	\$ 16.5	\$ 61.3	\$ 56.5	\$ 51.7	\$ 46.9	\$ 270.9	\$ 503.8

Unaudited Pro Forma Financial Information

The following pro forma statements of operations data presents the combined results of the Company and Bisnode, assuming that the acquisition had occurred on January 1, 2020.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Reported revenue	\$ 541.9	\$ 444.4	\$ 1,567.3	\$ 1,258.8
Pro forma adjustments:				
Pre-acquisition revenue - Bisnode	—	97.4	4.6	287.8
Adjustments to Bisnode pre-acquisition revenue related to revenue received from Dun & Bradstreet Holdings, Inc.	—	(7.3)	—	(15.6)
Adjustments to Dun & Bradstreet revenue related to revenue received from Bisnode	—	(14.9)	—	(31.9)
Total pro forma revenue	<u>\$ 541.9</u>	<u>\$ 519.6</u>	<u>\$ 1,571.9</u>	<u>\$ 1,499.1</u>
Reported net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ 16.6	\$ (16.3)	\$ (60.1)	\$ (182.4)
Pro forma adjustments - net of tax effect:				
Pre-acquisition net income - Bisnode	—	1.7	0.8	17.8
Intangible amortization - net of tax benefits	(0.9)	(12.8)	(1.8)	(38.4)
Write off related to pre-existing relationship - net of tax benefits	—	—	2.3	(2.3)
Transaction costs - net of tax benefits	—	—	0.3	3.5
Pro forma net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	<u>\$ 15.7</u>	<u>\$ (27.4)</u>	<u>\$ (58.5)</u>	<u>\$ (201.8)</u>

2020 Acquisitions

On January 7, 2020, we acquired a 100% equity interest in Orb Intelligence (“Orb”) for a purchase price of \$11.5 million. Orb Intelligence offers a high quality, global database of information, with a focus on building a digital view of businesses' presence.

On March 11, 2020, we acquired substantially all of the assets of coAction.com for a purchase price of \$9.6 million, of which \$4.8 million was paid upon the close of the transaction and the remaining \$4.8 million was paid on September 11, 2020. coAction.com is a leader in revenue cycle management in the Order-to-Cash process, serving mid to large size companies across multiple industries.

The acquisitions were accounted for in accordance with ASC 805 “Business Combinations,” as purchase transactions, and accordingly, the assets and liabilities of both entities were recorded at their estimated fair values at the respective dates of the acquisitions. Transaction costs of \$0.2 million were included in selling and administrative expenses in the consolidated statement of operations and comprehensive income (loss) for the nine months ended September 30, 2020. We have included the financial results of Orb and coAction.com in our consolidated financial statements since their respective acquisition dates, and the results from each of these companies were not individually or in the aggregate material to our consolidated financial statements. We finalized the purchase price allocation as of December 31, 2020.

Note 15 -- Long-Lived Assets

Property, Plant and Equipment

On June 30, 2021, we completed the purchase of an office building in Jacksonville, Florida for our new global headquarters office, with a purchase price of \$76.5 million, paid with cash on hand. The transaction was accounted for as an asset acquisition. Total costs of the acquisition, including transaction costs of \$0.1 million, were allocated to tangible assets

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

(e.g., land and building) and in-place lease intangible asset based on their relative fair values. The fair values of the land and building are measured as if the building was vacant. The approaches used to value the building components include the cost, sales comparison, and income capitalization approaches. The table below summarizes the allocation of total purchase price.

	Weighted average amortization period (years)	Purchase price allocation
Land	Indefinite	\$ 7.7
Building	53	57.3
Site improvements	14	2.0
Tenant improvements	9	2.5
In place lease intangibles (1)	9	7.1
Total		<u>\$ 76.6</u>

(1) Related to the acquired lease arrangement, reflecting value associated with avoiding the costs of originating an acquired lease.

Computer Software and Goodwill:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Computer software	Goodwill
January 1, 2020	\$ 382.2	\$ 2,841.7
Acquisitions (1)	—	10.7
Additions at cost (2)	18.2	—
Amortization	(16.0)	—
Write-off	(0.2)	—
Other (5)	(4.9)	(3.7)
March 31, 2020	\$ 379.3	\$ 2,848.7
Additions at cost (2)	29.5	—
Amortization	(17.0)	—
Write-off	(0.1)	—
Other (5)	2.3	0.1
June 30, 2020	\$ 394.0	\$ 2,848.8
Acquisition	—	0.1
Additions at cost (2)	37.0	—
Amortization	(18.3)	—
Write-off	(0.2)	—
Other (5)	7.2	4.1
September 30, 2020	\$ 419.7	\$ 2,853.0
January 1, 2021	\$ 437.0	\$ 2,857.9
Acquisition (3)	65.0	488.4
Additions at cost (2)	42.2	—
Amortization	(24.5)	—
Write-off	(3.1)	—
Other (5)	(8.5)	(28.1)
March 31, 2021	\$ 508.1	\$ 3,318.2
Acquisition (3)	(1.0)	2.6
Additions at cost (2)	33.9	—
Amortization	(26.6)	—
Write-off	(0.7)	—
Other (5)	2.8	10.3
June 30, 2021	\$ 516.5	\$ 3,331.1
Additions at cost (2) (7)	46.0	—
Amortization	(30.7)	—
Write-off	(0.4)	—
Other (5)	(5.8)	(12.4)
September 30, 2021	\$ 525.6	\$ 3,318.7

Other Intangibles:

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Customer relationships	Reacquired rights	Database	Indefinite-lived intangibles	Other intangibles	Total
January 1, 2020	\$ 2,162.7	\$ —	\$ 1,550.6	\$ 1,275.8	\$ 265.4	\$ 5,254.5
Acquisitions (1)	2.4	—	—	—	6.8	9.2
Additions at cost	—	—	—	—	0.1	0.1
Amortization	(64.9)	—	(46.2)	—	(5.0)	(116.1)
Other (5)	(3.9)	—	—	—	(9.4)	(13.3)
March 31, 2020	\$ 2,096.3	\$ —	\$ 1,504.4	\$ 1,275.8	\$ 257.9	\$ 5,134.4
Additions at cost	—	—	—	—	0.2	0.2
Amortization	(63.3)	—	(45.0)	—	(5.0)	(113.3)
Other (5)	—	—	—	—	(0.1)	(0.1)
June 30, 2020	\$ 2,033.0	\$ —	\$ 1,459.4	\$ 1,275.8	\$ 253.0	\$ 5,021.2
Additions at cost	—	—	—	—	0.3	0.3
Amortization	(63.4)	—	(45.0)	—	(5.1)	(113.5)
Other (5)	3.0	—	—	—	5.6	8.6
September 30, 2020	\$ 1,972.6	\$ —	\$ 1,414.4	\$ 1,275.8	\$ 253.8	\$ 4,916.6
January 1, 2021	\$ 1,912.9	\$ —	\$ 1,369.4	\$ 1,275.8	\$ 256.7	\$ 4,814.8
Acquisition (3)	106.0	271.0	116.0	—	—	493.0
Additions at cost	—	—	—	—	0.2	0.2
Amortization	(65.6)	(5.0)	(47.8)	—	(4.0)	(122.4)
WWN relationship transfer (4)	—	64.7	—	—	(64.7)	—
Other (5)	(5.4)	(14.3)	(6.3)	—	(1.9)	(27.9)
March 31, 2021	\$ 1,947.9	\$ 316.4	\$ 1,431.3	\$ 1,275.8	\$ 186.3	\$ 5,157.7
Acquisition (3)	2.0	(1.0)	(5.0)	—	—	(4.0)
Additions at cost (6)	—	—	—	—	7.3	7.3
Amortization	(64.5)	(7.4)	(47.0)	—	(4.0)	(122.9)
Other (5)	2.5	4.1	2.4	—	0.2	9.2
June 30, 2021	\$ 1,887.9	\$ 312.1	\$ 1,381.7	\$ 1,275.8	\$ 189.8	\$ 5,047.3
Additions at cost	—	—	—	—	0.2	0.2
Amortization	(64.3)	(7.2)	(46.9)	—	(4.2)	(122.6)
Other (5)	(3.4)	(7.3)	(2.4)	—	(1.9)	(15.0)
September 30, 2021	\$ 1,820.2	\$ 297.6	\$ 1,332.4	\$ 1,275.8	\$ 183.9	\$ 4,909.9

(1) Related to the acquisitions of Orb Intelligence and coAction.com.

(2) Primarily related to software-related enhancements on products.

(3) Related to the acquisition of Bisnode.

(4) Reclassification of the net book value of previously recognized WWN relationships intangible asset related to the Bisnode relationship to reacquired rights as a result of the Bisnode acquisition.

(5) Primarily due to the impact of foreign currency fluctuations.

(6) Primarily related to the in-place lease intangibles of \$7.1 million recognized associated with the building purchase for our new global headquarters office.

(7) Including \$10.4 million non-cash investment of which \$7.9 million and \$2.5 million were reflected in "Other accrued and short-term liability" and "Other non-current liability", respectively, as of September 30, 2021.

Note 16 -- Segment Information

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Our segment disclosure is intended to provide the users of our consolidated financial statements with a view of the business that is consistent with management of the Company.

We manage our business and report our financial results through the following two segments:

- North America offers Finance & Risk and Sales & Marketing data, analytics and business insights in the United States and Canada; and
- International offers Finance & Risk and Sales & Marketing data, analytics and business insights directly in the U.K., Europe, Greater China and India and indirectly through our WWN alliances.

On January 8, 2021, we acquired 100% ownership of Bisnode, a leading European data and analytics firm and long-standing member of the Dun & Bradstreet WWN alliances, for a total purchase price of \$805.8 million. See Note 14 for further discussion. Financial results of Bisnode ("Europe") have been included in our International segment since the acquisition date.

We use adjusted EBITDA as the primary profitability measure for making decisions regarding ongoing operations. We define adjusted EBITDA as net income (loss) attributable to Dun & Bradstreet Holdings, Inc. excluding the following items: (i) depreciation and amortization; (ii) interest expense and income; (iii) income tax benefit or provision; (iv) other expenses or income; (v) equity in net income of affiliates; (vi) net income attributable to non-controlling interests; (vii) dividends allocated to preferred stockholders; (viii) other incremental or reduced expenses and revenue from the application of purchase accounting (e.g. commission asset amortization) and acquisitions; (ix) equity-based compensation; (x) restructuring charges; (xi) merger and acquisition-related operating costs; (xii) transition costs primarily consisting of non-recurring incentive expenses associated with our synergy program; (xiii) legal reserve and costs associated with significant legal and regulatory matters; and (xiv) asset impairment.

Our client solution sets are Finance & Risk and Sales & Marketing. Inter-segment sales are immaterial, and no single client accounted for 10% or more of our total revenue.

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Revenue:				
North America	\$ 374.1	\$ 363.0	\$ 1,070.7	\$ 1,058.9
International	167.8	82.4	501.4	220.4
Corporate and other (1)	—	(1.0)	(4.8)	(20.5)
Consolidated total	\$ 541.9	\$ 444.4	\$ 1,567.3	\$ 1,258.8

- (1) Revenue for Corporate and other for the nine months ended September 30, 2021 primarily represents adjustments recorded in accordance with GAAP to the International segment due to the timing of the completion of the Bisnode acquisition. Revenue for Corporate and other for the three and nine months ended September 30, 2020 represents deferred revenue purchase accounting adjustments recorded in accordance with GAAP related to the Take-Private Transaction and various acquisitions in 2020.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Adjusted EBITDA:				
North America	\$ 185.5	\$ 183.7	\$ 504.0	\$ 498.6
International	54.0	28.0	148.1	72.0
Corporate and other	(19.1)	(15.4)	(47.7)	(63.1)
Consolidated total	\$ 220.4	\$ 196.3	\$ 604.4	\$ 507.5
Depreciation and amortization	(156.7)	(134.3)	(458.7)	(401.4)
Interest expense - net	(48.1)	(60.7)	(144.7)	(221.2)
Dividends allocated to preferred stockholders	—	—	—	(64.1)
Benefit (provision) for income taxes	2.8	9.1	(30.4)	111.0
Other income (expense) - net	13.3	(8.8)	32.5	(42.4)
Equity in net income of affiliates	0.7	0.6	2.0	1.9
Net income (loss) attributable to non-controlling interest	(1.6)	(2.0)	(4.2)	(3.6)
Other incremental or reduced expenses and revenue from the application of purchase accounting and acquisitions	4.0	4.6	8.9	14.4
Equity-based compensation	(9.0)	(9.7)	(23.7)	(38.6)
Restructuring charges	(4.8)	(4.4)	(20.7)	(16.3)
Merger and acquisition-related operating costs	(2.1)	(2.3)	(7.2)	(6.7)
Transition costs	(1.7)	(4.4)	(5.6)	(22.3)
Legal reserve associated with significant legal and regulatory matters	(0.5)	—	(11.1)	—
Asset impairment	(0.1)	(0.3)	(1.6)	(0.6)
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	<u>\$ 16.6</u>	<u>\$ (16.3)</u>	<u>\$ (60.1)</u>	<u>\$ (182.4)</u>

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Depreciation and amortization:				
North America	\$ 16.6	\$ 11.9	\$ 43.8	\$ 33.9
International	3.2	2.2	8.8	5.9
Total segments	19.8	14.1	52.6	39.8
Corporate and other (1)	136.9	120.2	406.1	361.6
Consolidated total	\$ 156.7	\$ 134.3	\$ 458.7	\$ 401.4
Capital expenditures:				
North America (2)	\$ 2.8	\$ 1.8	\$ 81.1	\$ 3.2
International	1.4	2.4	3.6	4.8
Total segments	4.2	4.2	84.7	8.0
Corporate and other	—	—	0.1	0.1
Consolidated total	\$ 4.2	\$ 4.2	\$ 84.8	\$ 8.1
Additions to computer software and other intangibles:				
North America (3) (4)	\$ 30.3	\$ 34.7	\$ 92.7	\$ 79.0
International	5.2	2.1	18.9	4.9
Total segments	35.5	36.8	111.6	83.9
Corporate and other	0.3	0.4	0.7	1.4
Consolidated total	\$ 35.8	\$ 37.2	\$ 112.3	\$ 85.3

- (1) Depreciation and amortization for Corporate and other includes incremental amortization resulting from acquisitions.
- (2) The increase in capital expenditures for North America for the nine months ended September 30, 2021 was primarily due to the \$76.6 million purchase of an office building for our new global headquarters office in June 2021. See Note 15 for further discussion.
- (3) In-place lease intangibles of \$7.1 million for the nine months ended September 30, 2021 related to the building purchase for our new global headquarters office are included in capital expenditures. See Note (2) above.
- (4) Including \$10.4 million non-cash investment for the three and nine months ended September 30, 2021, of which \$7.9 million and \$2.5 million were reflected in "Other accrued and short-term liability" and "Other non-current liability", respectively, as of September 30, 2021.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Supplemental Geographic and Customer Solution Set Information:

	September 30, 2021	December 31, 2020
Assets:		
North America	\$ 7,965.2	\$ 8,522.9
International	1,782.1	697.4
Consolidated total	<u>\$ 9,747.3</u>	<u>\$ 9,220.3</u>
Goodwill:		
North America	\$ 2,745.5	\$ 2,745.5
International	573.2	112.4
Consolidated total	<u>\$ 3,318.7</u>	<u>\$ 2,857.9</u>
Other intangibles:		
North America	\$ 4,239.4	\$ 4,534.5
International	670.5	280.3
Consolidated total	<u>\$ 4,909.9</u>	<u>\$ 4,814.8</u>
Other long-lived assets (excluding deferred income tax):		
North America	\$ 658.4	\$ 562.9
International	194.9	96.2
Consolidated total	<u>\$ 853.3</u>	<u>\$ 659.1</u>
Total long-lived assets	<u>\$ 9,081.9</u>	<u>\$ 8,331.8</u>

	Three months ended September 30,		Nine months ended September 30,	
Customer Solution Set Revenue:	2021	2020	2021	2020
North America (1):				
Finance & Risk	\$ 214.0	\$ 206.6	\$ 604.2	\$ 593.2
Sales & Marketing	160.1	156.4	466.5	465.7
Total North America	<u>\$ 374.1</u>	<u>\$ 363.0</u>	<u>\$ 1,070.7</u>	<u>\$ 1,058.9</u>
International:				
Finance & Risk	\$ 108.7	\$ 67.6	\$ 320.1	\$ 180.3
Sales & Marketing	59.1	14.8	181.3	40.1
Total International	<u>\$ 167.8</u>	<u>\$ 82.4</u>	<u>\$ 501.4</u>	<u>\$ 220.4</u>
Corporate and other:				
Finance & Risk	\$ —	\$ (0.4)	\$ (2.3)	\$ (10.6)
Sales & Marketing	—	(0.6)	(2.5)	(9.9)
Total Corporate and other	<u>\$ —</u>	<u>\$ (1.0)</u>	<u>\$ (4.8)</u>	<u>\$ (20.5)</u>
Total Revenue:				
Finance & Risk	\$ 322.7	\$ 273.8	\$ 922.0	\$ 762.9
Sales & Marketing	219.2	170.6	645.3	495.9
Total Revenue	<u>\$ 541.9</u>	<u>\$ 444.4</u>	<u>\$ 1,567.3</u>	<u>\$ 1,258.8</u>

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

- (1) Substantially all of the North America revenue is attributable to the United States.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

Note 17 -- Related Parties

The following sets forth certain transactions and agreements in which the Company and our affiliates, executive officers and certain directors are involved.

After the completion of the Take-Private Transaction on February 8, 2019, our parent entity was collectively controlled by entities affiliated with Bilcar, LLC ("Bilcar"), Thomas H. Lee Partners, L.P. ("THL"), Cannae Holdings, Inc. ("Cannae Holdings"), Black Knight, Inc. ("Black Knight") and CC Capital Partners LLC ("CC Capital"), collectively the "Investor Consortium." Subsequent to the close of the IPO and the concurrent private placement on July 6, 2020, the Investor Consortium continues to be able to exercise significant voting influence over fundamental and significant corporate matters and transactions by their ability to designate five members of our board of directors.

Our Chief Executive Officer Anthony Jabbour also serves as the Chairman and Chief Executive Officer of Black Knight and a member of the board of directors of Paysafe Limited ("Paysafe"). Stephen C. Daffron, co-founder of Motive Partners, served as our President and Chief Operating Officer until May 2021. Additionally, William P. Foley II, our Chairman of the board, also serves as Chairman of Cannae Holdings and formerly served as Chairman of Black Knight. Richard N. Massey, a member of the Company's board of directors, serves as Chief Executive Officer and as a director of Cannae Holdings. Certain of our key employees have dual responsibilities among the Investor Consortium.

In June 2021, we entered into a five-year agreement with Black Knight. Pursuant to the agreement, D&B will receive total data license fees of approximately \$24 million over a five-year period. Also over the five-year period, Black Knight is engaged to provide certain products and data, as well as professional services for an aggregate fee of approximately \$34 million. In addition, D&B and Black Knight will jointly market certain solutions and data. The agreement was approved by our Audit Committee. We recognized \$3.2 million of revenue for the nine months ended September 30, 2021 and operating expenses of \$0.5 million for both the three and nine months ended September 30, 2021. As of September 30, 2021, we included deferred revenue from Black Knight of \$1.3 million and a liability to Black Knight of \$3.4 million, of which \$0.9 million was within "Other accrued and current liabilities" and \$2.5 million was within "Other non-current liabilities."

In September 2021, we entered into a 10-year agreement with Paysafe. Pursuant to the agreement, D&B will provide data license and risk management solution services to Paysafe. The agreement is cancellable by either party without penalty at each annual anniversary of the contract effective date by providing written notice not less than 90 days prior to the anniversary date. The agreement was approved by our Audit Committee. In connection with the agreements associated with Paysafe, we recognized revenue of \$3.9 million for both the three and nine months ended September 30, 2021. As of September 30, 2021, we included a receivable from Paysafe of \$3.9 million within "Accounts receivable."

In November 2020, we entered into a consulting service agreement with Black Knight. The agreement is cancellable upon mutual agreement. Pursuant to the agreement, Black Knight provides the Company consulting services, in exchange for fees in an amount equal to Black Knight's cost plus ten percent markup. We recorded \$0.1 million consulting fees to Black Knight for the nine months ended September 30, 2021.

In August 2019, the Company entered into a five-year lease agreement with Motive Partners related to the office space for the Company's London sales office starting August 1, 2019. This lease was terminated in June 2020 with a termination fee of \$0.1 million. We recorded total lease costs of \$1.0 million for the nine months ended September 30, 2020. In December 2019, the Company entered into a one-year lease agreement with Motive Partners for operations in New York starting January 1, 2020. Total payments over the one-year lease term aggregate to approximately \$0.2 million.

In the normal course of business, we reimburse affiliates for certain travel costs incurred by Dun & Bradstreet Holdings, Inc. executives and board members.

On January 1, 2020, the Company entered into a three-year service agreement with Trasimene Capital Management, LLC (the "Advisor"), an entity affiliated with Cannae Holdings, and controlled by Mr. Foley. The agreement is subject to renewal. Pursuant to the agreement, the Advisor provides the Company strategic advisory services, in exchange for transaction fees that are calculated based on 1% of the value of each transaction for which the Advisor performs services. Under the service agreement, the Company is also obligated to reimburse the reasonable and documented out-of-pocket expenses incurred by the Advisor. We incurred costs of \$0.4 million for transaction fees to the Advisor for the nine months ended September 30, 2020.

In connection with the IPO transaction, the Originating Sponsors agreed to waive certain anti-dilution rights they had pursuant to the Star Parent Partnership Agreement and to terminate such provision following the offering. In exchange for such

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - Continued
(Tabular dollar amounts, except share data and per share data, in millions)

waiver and termination, we made a payment of \$30.0 million to the Originating Sponsors upon the closing of the IPO transaction on July 6, 2020. In addition, on June 30, 2020, each of Mr. Foley and Mr. Chu received options to purchase 2,080,000 shares of our common stock at an exercise price equal to the initial public offering price. The options were fully vested upon grant. The options were valued at \$20.0 million, which was included in Selling & Administrative Expenses for the nine months ended September 30, 2020.

In connection with and immediately subsequent to the closing of the IPO, a subsidiary of Cannae Holdings, a subsidiary of Black Knight and affiliates of CC Capital purchased a total of 18,458,700 shares of common stock from us in a private placement at a price per share equal to 98.5% of the IPO price of \$22.00 per share for proceeds of \$200.0 million, \$100.0 million and \$100.0 million, respectively.

Note 18 - Subsequent Events

On November 3, 2021, we entered into a definitive agreement to acquire 100% of the outstanding ownership interests in Eyeota Holdings Pte Ltd ("Eyeota"), a global online and offline data onboarding and transformation company, for an estimated purchase price of approximately \$165 million upon closing subject to net working capital adjustment.

On November 3, 2021, we entered into a definitive agreement to acquire 100% of the outstanding ownership interests in NetWise Data, LLC ("NetWise"), a provider of business to business and business to consumer identity graph and audience targeting data, for an estimated purchase price of approximately \$69 million upon closing subject to net working capital adjustment.

The Eyeota transaction is expected to close by November 5, 2021 and the NetWise transaction is expected to close in the fourth quarter of 2021. We expect the acquisitions will enable us to offer a holistic audience solutions platform to clients by providing a combination of data, technology and insights that help our clients better build target audiences for activating campaigns on a global scale. We will account for the transactions in accordance with ASC 805, "Business Combinations," and accordingly the assets and liabilities will be recorded at their estimated fair values at the date of acquisition.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The statements contained in this report that are not purely historical are forward-looking statements, including statements regarding expectations, hopes, intentions or strategies regarding the future. Forward-looking statements are based on Dun & Bradstreet's management's beliefs, as well as assumptions made by, and information currently available to, them. Forward-looking statements can be identified by words such as "anticipates," "intends," "plans," "seeks," "believes," "estimates," "expects" and similar references to future periods, or by the inclusion of forecasts or projections. Examples of forward-looking statements include, but are not limited to, statements we make regarding the outlook for our future business and financial performance, such as those contained in "Management's Discussion and Analysis of Financial Condition and Results of Operations" ("MD&A"). Because such statements are based on expectations as to future financial and operating results and are not statements of fact, actual results may differ materially from those projected. It is not possible to predict or identify all risk factors. Consequently, the risks and uncertainties listed below should not be considered a complete discussion of all of our potential trends, risks and uncertainties. We undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

The risks and uncertainties that forward-looking statements are subject to include, but are not limited to: (i) an outbreak of disease, global or localized health pandemic or epidemic, or the fear of such an event (such as the COVID-19 global pandemic), including the global economic uncertainty and measures taken in response; (ii) the short- and long-term effects of the COVID-19 global pandemic, including the pace of recovery or any future resurgence; (iii) our ability to implement and execute our strategic plans to transform the business; (iv) our ability to develop or sell solutions in a timely manner or maintain client relationships; (v) competition for our solutions; (vi) harm to our brand and reputation; (vii) unfavorable global economic conditions; (viii) risks associated with operating and expanding internationally; (ix) failure to prevent cybersecurity incidents or the perception that confidential information is not secure; (x) failure in the integrity of our data or systems; (xi) system failures and personnel disruptions, which could delay the delivery of our solutions to our clients; (xii) loss of access to data sources or ability to transfer data across the data sources in markets we operate; (xiii) failure of our software vendors and network and cloud providers to perform as expected or if our relationship is terminated; (xiv) loss or diminution of one or more of our key clients, business partners or government contracts; (xv) dependence on strategic alliances, joint ventures and acquisitions to grow our business; (xvi) our ability to protect our intellectual property adequately or cost-effectively; (xvii) claims for intellectual property infringement; (xviii) interruptions, delays or outages to subscription or payment processing platforms; (xix) risks related to acquiring and integrating businesses and divestitures of existing businesses; (xx) our ability to retain members of the senior leadership team and attract and retain skilled employees; (xxi) compliance with governmental laws and regulations; (xxii) risks associated with our structure and status as a "controlled company;" and (xxiii) the other factors described under the headings "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations," and elsewhere in our consolidated financial statements for the year ended December 31, 2020, included in our Annual Report of Form 10-K filed with the Securities and Exchange Commission ("SEC") on February 25, 2021, our other Quarterly Reports and the Company's other reports or documents filed with the SEC.

The following discussion and analysis of Dun & Bradstreet Holdings, Inc.'s financial condition and results of operations is provided as a supplement to the unaudited condensed consolidated financial statements for the three and nine months ended September 30, 2021, and should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2020, our "Risk Factors," and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report of Form 10-K filed with the Securities and Exchange Commission on February 25, 2021. References in this discussion and analysis to "the Company," "Dun & Bradstreet," "D&B," "we," "us" and "our" refer to Dun & Bradstreet Holdings, Inc. and its subsidiaries.

Business Overview

Dun & Bradstreet is a leading global provider of business decisioning data and analytics. Our mission is to deliver a global network of trust, enabling clients to transform uncertainty into confidence, risk into opportunity and potential into prosperity. Clients embed our trusted, end-to-end solutions into their daily workflows to inform commercial credit decisions, confirm suppliers are financially viable and compliant with laws and regulations, enhance salesforce productivity and gain visibility into key markets. Our solutions support our clients' mission critical business operations by providing proprietary and curated data and analytics to help drive informed decisions and improved outcomes.

Leveraging our category-defining commercial credit data and analytics, our Finance & Risk solutions are used in the critical decisioning processes of finance, risk, compliance and procurement departments worldwide. We are a market leader in commercial credit decisioning, with many of the top businesses in the world utilizing our solutions to make informed decisions when considering extending business loans and trade credit. We are also a leading provider of data and analytics to businesses looking to analyze supplier relationships and more effectively collect outstanding receivables. We believe our proprietary

Paydex score, a numerical indicator based on promptness of a business's payments to its suppliers and vendors, is widely relied upon as an important measure of credit health for businesses. We are well positioned to provide accessible and actionable insights and analytics that mitigate risk and uncertainty, and ultimately protect and drive increased profitability for our clients.

Our Sales & Marketing solutions combine firmographic, personal contact, intent and non-traditional, or "alternative," data to assist clients in optimizing their sales and marketing strategy by cleansing customer relationship management ("CRM") data and narrowing their focus and efforts on the highest probability prospects. As global competition continues to intensify, businesses need assistance with focusing their sales pipelines into a condensed list so that they can have their best sellers target the highest probability return accounts. We provide invaluable insights into businesses that can help our clients grow their businesses in a more efficient and effective manner.

We leverage these differentiated capabilities to serve a broad set of clients across multiple industries and geographies. As of December 31, 2020, we had a global client base of approximately 137,000, including some of the largest companies in the world. Covering nearly all industry verticals, including financial services, technology, communications, government, retail, transportation and manufacturing, our data and analytics support a wide range of use cases. In terms of our geographic footprint, we have an industry-leading presence in North America, a growing presence in the United Kingdom, Ireland, Northern and Central Europe, India and Greater China through our majority or wholly-owned subsidiaries and a broader global presence through our Worldwide Network alliances ("WWN alliances"). On January 8, 2021, we acquired Bisnode Business Information Group AB ("Bisnode") which expanded our presence in Northern and Central Europe. The acquisition increases our client base, and expands and enhances our constantly expanding business database, known as our "Data Cloud".

We believe that we have an attractive business model that is underpinned by highly recurring, diversified revenue, significant operating leverage, low capital requirements and strong free cash flow. The proprietary and embedded nature of our data and analytics solutions and the integral role that we play in our clients' decision-making processes have historically translated into high client retention and revenue visibility. We also benefit from strong operating leverage given our centralized database and solutions, which allow us to generate strong contribution margins and free cash flow.

Segments

Our segment disclosure is intended to provide the users of our consolidated financial statements with a view of the business that is consistent with management of the Company.

We manage our business and report our financial results through the following two segments:

- North America offers Finance & Risk and Sales & Marketing data, analytics and business insights in the United States and Canada; and
- International offers Finance & Risk and Sales & Marketing data, analytics and business insights directly in the United Kingdom and Ireland ("U.K."), Northern Europe and Central Europe ("Europe"), Greater China, India and indirectly through our WWN alliances.

Historically our consolidated financial statements which have a year-end of December 31, reflected results of subsidiaries outside of North America on a one-month lag with a year-end of November 30. Effective January 1, 2021, we eliminated the one-month reporting lag for our subsidiaries outside of North America and aligned the year-end for all subsidiaries to December 31. The elimination of this reporting lag represented a change in accounting principle, which the Company believes to be preferable as it provides investors with the most current information. This change in accounting policy was applied retrospectively to all periods since February 8, 2019 ("Successor periods") after the Take-Private Transaction. The Unaudited Condensed Consolidated Balance Sheet as of December 31, 2020, and the Unaudited Condensed Consolidated Statement of Operations and comprehensive Income (Loss) for the three and nine months ended September 30, 2020 have been recast to reflect this change in accounting policy. See Note 1 to the condensed consolidated financial statements for further discussion.

Recent Developments

Real Estate Acquisition

On June 30, 2021, we completed the purchase of an office building in Jacksonville, Florida for our new global headquarters office, with a purchase price of \$76.6 million, paid in cash. The relocation of the headquarters is part of our strategic investment to grow the company.

Bisnode Acquisition

On January 8, 2021, we acquired 100% ownership of Bisnode, a leading European data and analytics firm and long-standing member of the Dun & Bradstreet WWN alliances, for a total purchase price of \$805.8 million. The transaction closed with a combination of cash of \$646.9 million and 6,237,087 newly issued shares of common stock in a private placement valued at \$158.9 million based on the stock closing price on January 8, 2021. Upon the close of the transaction, we settled a zero-cost foreign currency collar and received \$21.0 million, which reduced our net cash payment for the acquisition. We expect the acquisition to position us to expand across Europe, increase our client base, and expand and enhance our Data Cloud.

COVID-19 Impact

The global coronavirus ("COVID-19") pandemic has caused disruptions in supply chains, affecting workforce, production and sales across the world, leading to disruptions and volatility in the global financial markets and economy. Given the continuously evolving and unpredictable nature of the coronavirus, particularly in light of variant strains of the virus, there remains considerable continuing uncertainty regarding the extent of the impact and the duration of the pandemic. The extent of the ultimate impact of COVID-19 on our operational and financial performance depends on future developments and the effects on our clients and vendors, all of which are uncertain at this time and cannot be predicted. Further discussion regarding the impact of the pandemic to our operations for the three and nine months ended September 30, 2021 is provided within this MD&A section.

Since March 2020, substantially all of our employees have been working from home. Starting in July 2021, we began a process of re-opening certain offices in stages on a limited basis. We continue to follow the requirements and protocols published by the U.S. Centers for Disease Control, the World Health Organization and country, state and local governments. We continue to serve our clients with the high level of service they have come to expect from us. Our transition to working from home has been successful and has not significantly affected our operations.

While our results of operations, financial condition, and cash flows for the three and nine months ended September 30, 2021 have not been materially affected, our Credibility business in our Finance & Risk business has been impacted by COVID-19 as discussed further within the revenue section of MD&A. In addition, we continue to experience longer collection cycles for certain groups of customers. As a result, we considered our current expectations of future economic conditions, including the impact of COVID-19, when estimating our allowance for doubtful accounts.

Given the economic conditions, we continue to carefully monitor the COVID-19 pandemic and its impact on our business including, but not limited to, implementing additional operational processes to monitor customer sales and collections, taking precautionary measures to ensure sufficient liquidity and adjusting operations to ensure business continuity. While our productivity and financial performance for the three and nine months ended September 30, 2021 have not been impacted materially by the pandemic, the ultimate impact will be difficult to predict and depends on, among many factors, the duration of the pandemic, the speed and nature of recovery and its ultimate impact to our customers, vendors, and the financial markets. While near-term uncertainty caused by the COVID-19 pandemic remains, particularly in light of variant strains of the virus, we expect to see improvements in market conditions generally as vaccines become more widely available. The timing and availability of vaccines will be different around the world, and therefore we believe the pace of the recovery will vary by geography depending on both vaccine distribution and other macroeconomic factors. We will remain flexible so that we can adjust to near-term uncertainties while we continue to move forward.

CARES Act

In response to liquidity issues that businesses are facing as a result of the COVID-19 pandemic, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act" or "Act") was signed into law on March 27, 2020 by the U.S. government. Among other relief, the Act provides assistance to businesses through the modification of rules related to net operating losses and interest expense deductions. Many of these modifications are designed to provide critical cash flow and liquidity to businesses during the COVID-19 pandemic, including allowing the amendment of prior tax returns to obtain tax refunds. The Act also allows for the deferral of 2020 employer FICA payroll taxes to 2021 and 2022 as well as delaying any federal tax payments due April 15, 2020 and June 15, 2020 until July 15, 2020. The Company utilized the relief opportunities provided by the Act. The application of the Act resulted in a net cash benefit of \$98.4 million, for which we recorded a tax benefit of \$0.1 million and \$0.7 million for the three and nine months ended September 30, 2021, respectively, and a tax benefit of \$4.1 million and \$57.8 million for the three and nine months ended September 30, 2020, respectively. We also deferred 2020 FICA payroll tax payments of \$9.5 million, which have been fully paid in the third quarter of 2021.

Recent Accounting Pronouncements

See Note 2 to the unaudited condensed consolidated financial statements for disclosure of the impact that recent accounting pronouncements may have on the unaudited condensed consolidated financial statements.

Key Components of Results of Operations

Revenue

We generate our North America and International segment revenue primarily through subscription-based contractual arrangements that we enter into with clients to provide data, analytics and analytics-related services either individually, or as part of an integrated offering of multiple services. These arrangements occasionally include offerings from more than one business unit to the same client.

- We provide Finance & Risk solutions that offer clients access to our most complete and up-to-date global information, comprehensive monitoring and portfolio analysis. We also provide various information reports that are consumed in a transactional manner across multiple platforms. Clients also use our services to manage supply chain risks and comply with anti-money laundering and global anti-bribery and corruption regulations.

- We generate our Sales & Marketing revenue by providing sophisticated analytics and solutions to help our clients increase revenue from new and existing customers, enabling sales and marketing professionals to accelerate sales, enhance go-to-market activity, engage clients in a meaningful way, close business faster and improve efficiency in advertising campaigns.

Expenses

Operating Expenses

Operating expenses primarily include data acquisition and royalty fees, costs related to our databases, service fulfillment costs, call center and technology support costs, hardware and software maintenance costs, telecommunication expenses, personnel-related costs associated with these functions and occupancy costs associated with the facilities where these functions are performed.

Selling and Administrative Expenses

Selling and administrative expenses primarily include personnel-related costs for sales, administrative and corporate management employees, costs for professional and consulting services, advertising and occupancy and facilities expense of these functions.

Depreciation and Amortization

Depreciation and amortization expenses consist of depreciation related to investments in property, plant and equipment, as well as amortization of purchased and developed software and other intangible assets, principally database and client relationships recognized in connection with the Take-Private Transaction and acquisitions, primarily the Bisnode acquisition completed on January 8, 2021.

Non-Operating Income and Expense

Non-operating income and expense includes interest expense, interest income, dividends from cost-method investments, gains and losses from divestitures, mark-to-market expense related to certain derivatives, early repayment premiums, and other non-operating income and expenses.

Provision for Income Tax Expense (Benefit)

Provision for income tax expenses (benefit) represents international, U.S. federal, state and local income taxes based on income in multiple jurisdictions for our corporate subsidiaries.

Key Performance Measures

In addition to reporting GAAP results, we evaluate performance and report our results on the non-GAAP financial measures discussed below. Management, including our chief operating decision makers ("CODMs"), evaluates the financial performance of our businesses based on a variety of key indicators. We believe that the presentation of these supplemental non-GAAP measures provides useful information to investors and rating agencies regarding our results, operating trends and performance between periods. These non-GAAP financial measures include adjusted revenue, organic revenue, adjusted earnings before interest, taxes, depreciation and amortization ("adjusted EBITDA"), adjusted EBITDA margin, adjusted net income and adjusted net earnings per diluted share. Adjusted results are non-GAAP measures that adjust for the impact due to purchase accounting application and divestitures, restructuring charges, equity-based compensation, acquisition and divestiture-related costs (such as costs for bankers, legal fees, due diligence, retention payments and contingent consideration adjustments) and other non-core gains and charges that are not in the normal course of our business (such as gains and losses on sales of businesses, impairment charges, effect of significant changes in tax laws and material tax and legal settlements). We exclude amortization of recognized intangible assets resulting from the application of purchase accounting because it is non-cash and not indicative of our ongoing and underlying operating performance. Recognized intangible assets arise from acquisitions, primarily the Take-Private Transaction and the recent Bisnode acquisition. We believe that recognized intangible assets by their nature are fundamentally different from other depreciating assets that are replaced on a predictable operating cycle. Unlike other depreciating assets, such as developed and purchased software licenses or property and equipment, there is no replacement cost once these recognized intangible assets expire and the assets are not replaced. Additionally, our costs to operate, maintain and extend the life of acquired intangible assets and purchased intellectual property are reflected in our operating costs as personnel, data fee, facilities, overhead and similar items. Management believes it is important for investors to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. Amortization of recognized intangible assets will recur in future periods until such assets have been fully amortized. In addition, we monitor our adjusted revenue growth both after and before the effects of foreign exchange rate changes. We isolate the effects of changes in foreign exchange rates on our revenue growth because we believe it is useful for investors to be able to compare revenue from one period to another, both after and before the effects of foreign exchange rate changes. The change in revenue performance attributable to foreign currency rates is determined by converting both our prior and current periods' foreign currency by a constant rate. We believe that these supplemental non-GAAP financial measures provide management and other users with additional meaningful financial information that should be considered when assessing our ongoing performance and comparability of our operating results from period to period. Our management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. These non-GAAP measures are among the factors management uses in planning for and forecasting future periods. Non-GAAP financial measures should be viewed in addition to, and not as an alternative to our reported results prepared in accordance with GAAP.

Our non-GAAP or adjusted financial measures reflect adjustments based on the following items, as well as the related income tax.

Adjusted Revenue

We define adjusted revenue as revenue to include a revenue adjustment due to the timing of the completion of the Bisnode acquisition. Management uses this measure to evaluate ongoing performance of the business period over period. In addition, we isolate the effects of changes in foreign exchange rates on our revenue growth because we believe it is useful for investors to be able to compare revenue from one period to another, both after and before the effects of foreign exchange rate changes. The change in revenue performance attributable to foreign currency rates is determined by converting both our prior and current periods' foreign currency revenue by a constant rate.

Organic Revenue

We define organic revenue as adjusted revenue before the effect of foreign exchange excluding the net revenue from the acquired company for the first twelve months. We believe the organic measure provides investors and analysts with useful supplemental information regarding the Company's underlying revenue trends by excluding the impact of acquisitions.

Adjusted EBITDA and Adjusted EBITDA Margin

We define adjusted EBITDA as net income (loss) attributable to Dun & Bradstreet Holdings, Inc. excluding the following items:

- depreciation and amortization;
- interest expense and income;

- income tax benefit or provision;
- other expenses or income;
- equity in net income of affiliates;
- net income attributable to non-controlling interests;
- dividends allocated to preferred stockholders;
- other incremental or reduced expenses and revenue from the application of purchase accounting (e.g. commission asset amortization) and acquisitions;
- equity-based compensation;
- restructuring charges;
- merger and acquisition-related operating costs;
- transition costs primarily consisting of non-recurring incentive expenses associated with our synergy program;
- legal reserve and costs associated with significant legal and regulatory matters; and
- asset impairment.

We calculate adjusted EBITDA margin by dividing adjusted EBITDA by adjusted revenue.

Adjusted Net Income

We define adjusted net income as net income (loss) attributable to Dun & Bradstreet Holdings, Inc. adjusted for the following items:

- incremental amortization resulting from the application of purchase accounting. We exclude amortization of recognized intangible assets resulting from the application of purchase accounting because it is non-cash and is not indicative of our ongoing and underlying operating performance. The Company believes that recognized intangible assets by their nature are fundamentally different from other depreciating assets that are replaced on a predictable operating cycle. Unlike other depreciating assets, such as developed and purchased software licenses or property and equipment, there is no replacement cost once these recognized intangible assets expire and the assets are not replaced. Additionally, the Company's costs to operate, maintain and extend the life of acquired intangible assets and purchased intellectual property are reflected in the Company's operating costs as personnel, data fee, facilities, overhead and similar items;
- other incremental or reduced expenses and revenue from the application of purchase accounting (e.g. commission asset amortization) and acquisitions;
- equity-based compensation;
- restructuring charges;
- merger and acquisition-related operating costs;
- transition costs primarily consisting of non-recurring incentive expenses associated with our synergy program;
- legal reserve and costs associated with significant legal and regulatory matters;
- change in fair value of the make-whole derivative liability associated with the Series A Preferred Stock;
- asset impairment;
- dividends allocated to preferred stockholders;
- merger, acquisition and divestiture-related non-operating costs;

- debt refinancing and extinguishment costs; and
- tax effect of the non-GAAP adjustments and the impact resulting from the enactment of the CARES Act.

Adjusted Net Earnings Per Diluted Share

We calculate adjusted net earnings per diluted share by dividing adjusted net income (loss) by the weighted average number of common shares outstanding for the period plus the dilutive effect of common shares potentially issuable in connection with awards outstanding under our stock incentive plan.

Results of Operations

GAAP Results (amounts in millions except per share data):

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Revenue	\$ 541.9	\$ 444.4	\$ 1,567.3	\$ 1,258.8
Operating expenses	159.4	128.5	487.6	403.9
Selling and administrative expenses	171.5	131.7	515.6	401.2
Depreciation and amortization	156.7	134.3	458.7	401.4
Restructuring charges	4.8	4.4	20.7	16.3
Operating costs	492.4	398.9	1,482.6	1,222.8
Operating income (loss)	49.5	45.5	84.7	36.0
Interest income	0.2	0.1	0.5	0.6
Interest expense	(48.3)	(60.8)	(145.2)	(221.8)
Other income (expense) - net	13.3	(8.8)	32.5	(42.4)
Non-operating income (expense) - net	(34.8)	(69.5)	(112.2)	(263.6)
Income (loss) before provision (benefit) for income taxes and equity in net income of affiliates	14.7	(24.0)	(27.5)	(227.6)
Less: provision (benefit) for income taxes	(2.8)	(9.1)	30.4	(111.0)
Equity in net income of affiliates	0.7	0.6	2.0	1.9
Net income (loss)	18.2	(14.3)	(55.9)	(114.7)
Less: net (income) loss attributable to the non-controlling interest	(1.6)	(2.0)	(4.2)	(3.6)
Less: dividends allocated to preferred stockholders	—	—	—	(64.1)
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ 16.6	\$ (16.3)	\$ (60.1)	\$ (182.4)
Basic earnings (loss) per share of common stock attributable to Dun & Bradstreet Holdings, Inc.	\$ 0.04	\$ (0.04)	\$ (0.14)	\$ (0.52)
Diluted earnings (loss) per share of common stock attributable to Dun & Bradstreet Holdings, Inc.	\$ 0.04	\$ (0.04)	\$ (0.14)	\$ (0.52)
Weighted average number of shares outstanding-basic	428.6	415.7	428.7	348.5
Weighted average number of shares outstanding-diluted	428.7	415.7	428.7	348.5

The table below sets forth our key performance measures for the periods indicated (amounts in millions):

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Non - GAAP Financial Measures				
Adjusted revenue (a)	\$ 541.9	\$ 444.4	\$ 1,571.9	\$ 1,258.8
Organic revenue (a)	\$ 462.5	\$ 445.0	\$ 1,318.2	\$ 1,264.3
Adjusted EBITDA (a)	\$ 220.4	\$ 196.3	\$ 604.4	\$ 507.5
Adjusted EBITDA margin (a)	40.7 %	44.2 %	38.5 %	40.3 %
Adjusted net income (a)	\$ 123.4	\$ 101.2	\$ 329.2	\$ 231.9
Adjusted earnings per share (a)	\$ 0.29	\$ 0.24	\$ 0.77	\$ 0.67
(a) Including impact of deferred revenue purchase accounting adjustments:				
Impact to adjusted revenue, organic revenue and adjusted EBITDA	\$ —	\$ (1.0)	\$ (0.2)	\$ (20.5)
Impact to adjusted EBITDA margin	— %	(0.1)%	— %	(1.0)%
Net impact to adjusted net income	\$ —	\$ (0.7)	\$ (0.2)	\$ (15.2)
Net impact to adjusted earnings per share	\$ —	\$ —	\$ —	\$ (0.04)

Reconciliations of the above non-GAAP financial measures to the most directly comparable GAAP financial measures are presented in the tables below (in millions, except per share amounts):

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
GAAP revenue	\$ 541.9	\$ 444.4	\$ 1,567.3	\$ 1,258.8
Revenue adjustment due to the Bisnode acquisition close timing	—	—	4.6	—
Adjusted revenue (a)	\$ 541.9	\$ 444.4	\$ 1,571.9	\$ 1,258.8
Foreign currency impact	1.1	0.6	(1.5)	5.5
Adjusted revenue before the effect of foreign currency (a)	\$ 543.0	\$ 445.0	\$ 1,570.4	\$ 1,264.3
Net revenue from Bisnode acquisition - before the effect of foreign currency	(80.5)	—	(252.2)	—
Organic revenue - before the effect of foreign currency (a)	\$ 462.5	\$ 445.0	\$ 1,318.2	\$ 1,264.3
North America	\$ 374.1	\$ 363.0	\$ 1,070.7	\$ 1,058.9
International	167.8	82.4	501.4	220.4
Segment revenue	\$ 541.9	\$ 445.4	\$ 1,572.1	\$ 1,279.3
Corporate and other (a)	—	(1.0)	(0.2)	(20.5)
Foreign currency impact	1.1	0.6	(1.5)	5.5
Adjusted revenue before the effect of foreign currency (a)	\$ 543.0	\$ 445.0	\$ 1,570.4	\$ 1,264.3
Net revenue from Bisnode acquisition - before the effect of foreign currency	(80.5)	—	(252.2)	—
Organic revenue - before the effect of foreign currency (a)	\$ 462.5	\$ 445.0	\$ 1,318.2	\$ 1,264.3
(a) Including impact of deferred revenue purchase accounting adjustments	\$ —	\$ (1.0)	\$ (0.2)	\$ (20.5)

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ 16.6	\$ (16.3)	\$ (60.1)	\$ (182.4)
Depreciation and amortization	156.7	134.3	458.7	401.4
Interest expense - net	48.1	60.7	144.7	221.2
(Benefit) provision for income tax - net	(2.8)	(9.1)	30.4	(111.0)
EBITDA	218.6	169.6	573.7	329.2
Other income (expense) - net	(13.3)	8.8	(32.5)	42.4
Equity in net income of affiliates	(0.7)	(0.6)	(2.0)	(1.9)
Net income (loss) attributable to non-controlling interest	1.6	2.0	4.2	3.6
Dividends allocated to preferred stockholders	—	—	—	64.1
Other incremental or reduced expenses and revenue from the application of purchase accounting and acquisitions	(4.0)	(4.6)	(8.9)	(14.4)
Equity-based compensation	9.0	9.7	23.7	38.6
Restructuring charges	4.8	4.4	20.7	16.3
Merger and acquisition-related operating costs	2.1	2.3	7.2	6.7
Transition costs	1.7	4.4	5.6	22.3
Legal expense associated with significant legal and regulatory matters	0.5	—	11.1	—
Asset impairment	0.1	0.3	1.6	0.6
Adjusted EBITDA	\$ 220.4	\$ 196.3	\$ 604.4	\$ 507.5
North America	\$ 185.5	\$ 183.7	\$ 504.0	\$ 498.6
International	54.0	28.0	148.1	72.0
Corporate and other (a)	(19.1)	(15.4)	(47.7)	(63.1)
Adjusted EBITDA (a)	\$ 220.4	\$ 196.3	\$ 604.4	\$ 507.5
Adjusted EBITDA Margin (a)	40.7 %	44.2 %	38.5 %	40.3 %
(a) Including impact of deferred revenue purchase accounting adjustments:				
Impact to adjusted EBITDA	\$ —	\$ (1.0)	\$ (0.2)	\$ (20.5)
Impact to adjusted EBITDA margin	— %	(0.1)%	— %	(1.0)%

	Three months ended September 30,		Nine months ended September 30,	
	2021	2020	2021	2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ 16.6	\$ (16.3)	\$ (60.1)	\$ (182.4)
Dividends allocated to preferred stockholders	—	—	—	64.1
Incremental amortization of intangible assets resulting from the application of purchase accounting	135.0	118.2	400.1	355.8
Other incremental or reduced expenses and revenue from the application of purchase accounting and acquisitions	(4.0)	(4.6)	(8.9)	(14.4)
Equity-based compensation	9.0	9.7	23.7	38.6
Restructuring charges	4.8	4.4	20.7	16.3
Merger and acquisition-related operating costs	2.1	2.3	7.2	6.7
Transition costs	1.7	4.4	5.6	22.3
Legal expense and costs associated with significant legal and regulatory matters	0.5	—	11.1	—
Change in fair value of make-whole derivative liability	—	—	—	32.8
Asset impairment	0.1	0.3	1.6	0.6
Merger and acquisition-related non-operating costs	—	—	2.3	—
Debt refinancing and extinguishment costs	—	25.8	1.1	74.1
Tax impact of the CARES Act	(0.1)	(4.1)	(0.8)	(57.8)
Tax effect of the non-GAAP adjustments	(42.3)	(38.9)	(74.4)	(124.8)
Adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc. (a)	\$ 123.4	\$ 101.2	\$ 329.2	\$ 231.9
Adjusted diluted earnings (loss) per share of common stock	\$ 0.29	\$ 0.24	\$ 0.77	\$ 0.67
Weighted average number of shares outstanding - diluted	428.7	416.3	428.8	348.6
(a) Including impact of deferred revenue purchase accounting adjustments:				
Pre-tax impact	\$ —	\$ (1.0)	\$ (0.2)	\$ (20.5)
Tax impact	—	0.3	—	5.3
Net impact to adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$ —	\$ (0.7)	\$ (0.2)	\$ (15.2)
Net impact to adjusted diluted earnings (loss) per share of common stock	\$ —	\$ —	\$ —	\$ (0.04)

Revenue

Three months ended September 30, 2021 versus Three months ended September 30, 2020

Total revenue and adjusted revenue were \$541.9 million for the three months ended September 30, 2021, compared to \$444.4 million for the three months ended September 30, 2020, an increase of \$97.5 million, or 22% (both after and before the effect of foreign exchange). Excluding the negative impact of foreign exchange of \$0.5 million, the increase in revenue of \$98.0 million was primarily due to the net impact of the Bisnode acquisition which contributed net revenue of \$80.5 million.

Excluding the net impact of the Bisnode acquisition, total organic revenue increased \$17.5 million, or 4%, as driven by increased demand for our solutions in our North America and International segments. The changes in revenue are discussed further in the segment level discussion below.

Nine months ended September 30, 2021 versus Nine months ended September 30, 2020

Total revenue was \$1,567.3 million for the nine months ended September 30, 2021, compared to \$1,258.8 million for the nine months ended September 30, 2020, an increase of \$308.5 million, or 25% (24% before the effect of foreign exchange). Excluding the positive impact of foreign exchange of \$7.0 million, the increase in revenue of \$301.5 million was largely due to the net impact of the Bisnode acquisition which contributed net revenue of \$252.2 million. Adjusted revenue increased \$313.1 million, or 25% (24% before the effect of foreign exchange) for the nine months ended September 30, 2021, compared to the prior year period.

Excluding the net impact of the Bisnode acquisition, total organic revenue increased \$53.9 million, or 4%, primarily reflecting growth across both of our segments and the net impact of deferred revenue purchase accounting adjustment of \$20.3 million. The changes in revenue are discussed further in the segment level discussion below.

Revenue by segment was as follows (in millions):

	Three months ended September 30,				Nine months ended September 30,			
	2021	2020	\$ Increase (decrease)	% Increase (decrease)	2021	2020	\$ Increase (decrease)	% Increase (decrease)
North America:								
Finance & Risk	\$ 214.0	\$ 206.6	\$ 7.4	4 %	\$ 604.2	\$ 593.2	\$ 11.0	2 %
Sales & Marketing	160.1	156.4	3.7	2 %	466.5	465.7	0.8	< 1%
Total North America	\$ 374.1	\$ 363.0	\$ 11.1	3 %	\$ 1,070.7	\$ 1,058.9	\$ 11.8	1 %
International:								
Finance & Risk	\$ 108.7	\$ 67.6	\$ 41.1	61 %	\$ 320.1	\$ 180.3	\$ 139.8	78 %
Sales & Marketing	59.1	14.8	44.3	300 %	181.3	40.1	141.2	352 %
Total International	\$ 167.8	\$ 82.4	\$ 85.4	104 %	\$ 501.4	\$ 220.4	\$ 281.0	128 %
Corporate and other:								
Finance & Risk	\$ —	\$ (0.4)	\$ 0.4	**	\$ (2.3)	\$ (10.6)	\$ 8.3	**
Sales & Marketing	—	(0.6)	0.6	**	(2.5)	(9.9)	7.4	**
Total Corporate and other	\$ —	\$ (1.0)	\$ 1.0	**	\$ (4.8)	\$ (20.5)	\$ 15.7	**
Total Revenue:								
Finance & Risk	\$ 322.7	\$ 273.8	\$ 48.9	18 %	\$ 922.0	\$ 762.9	\$ 159.1	21 %
Sales & Marketing	219.2	170.6	48.6	28 %	645.3	495.9	149.4	30 %
Total Revenue	\$ 541.9	\$ 444.4	\$ 97.5	22 %	\$ 1,567.3	\$ 1,258.8	\$ 308.5	25 %

** Not meaningful

North America Segment

For the three months ended September 30, 2021, North America revenue increased \$11.1 million, or 3% (both after and before the effect of foreign exchange) compared to the three months ended September 30, 2020. North America revenue was negatively impacted by the acquisition of Bisnode with post acquisition sales treated as intercompany revenue. Excluding the positive impact of foreign exchange of \$0.4 million and the negative impact of the Bisnode acquisition of \$1.4 million, North America organic revenue increased \$12.1 million, or 3%. See further discussion below on revenue by solutions.

For the nine months ended September 30, 2021, North America revenue increased \$11.8 million, or 1% (both after and before the effect of foreign exchange) compared to the nine months ended September 30, 2020. North America revenue was negatively impacted by the acquisition of Bisnode with post acquisition sales treated as intercompany revenue. Excluding the positive impact of foreign exchange of \$1.7 million and the negative impact of the Bisnode acquisition of \$3.9 million, North America organic revenue increased \$14.0 million, or 1%. See further discussion below on revenue by solutions.

Finance & Risk

For the three months ended September 30, 2021, North America Finance & Risk revenue increased \$7.4 million, or 4% (3% before the effect of foreign exchange) compared to the three months ended September 30, 2020. Excluding the positive impact of foreign exchange of \$0.3 million and the negative impact of \$1.2 million related to the Bisnode acquisition, organic revenue increased \$8.3 million, or 4% largely due to growth from our Risk solutions and Finance solutions primarily attributable to new business and increased spend of existing customers.

For the nine months ended September 30, 2021, North America Finance & Risk revenue increased \$11.0 million, or 2% (both after and before the effect of foreign exchange) compared to the nine months ended September 30, 2020. Excluding the positive impact of foreign exchange of \$1.2 million and the negative impact of \$3.3 million related to the Bisnode acquisition, organic revenue increased \$13.1 million, or 2% primarily due to a net increase in revenue across our Risk solutions of approximately \$17 million largely attributable to new business partially offset by lower revenue of approximately \$3 million mainly attributable to the impact of COVID-19 early in this year.

Sales & Marketing

For the three months ended September 30, 2021, North America Sales & Marketing revenue increased \$3.7 million, or 2% (both after and before the effect of foreign exchange) compared to the three months ended September 30, 2020. Excluding the positive impact of foreign exchange of \$0.1 million and the negative impact of \$0.2 million related to the Bisnode acquisition, organic revenue increased \$3.8 million, or 2% primarily driven by a net increase in revenue across our Sales & Marketing solutions of approximately \$6 million largely attributable to higher data sales, partially offset by lower royalty revenue of approximately \$2 million from the Data.com legacy partnership.

For the nine months ended September 30, 2021, North America Sales & Marketing revenue increased \$0.8 million, or less than 1% (both after and before the effect of foreign exchange) compared to the nine months ended September 30, 2020. Excluding the positive impact of foreign exchange of \$0.5 million and the negative impact of \$0.6 million related to the Bisnode acquisition, organic revenue increased \$0.9 million, or less than 1% primarily driven by a net increase in revenue across our Sales & Marketing solutions of approximately \$12 million largely attributable to higher data sales, partially offset by lower royalty revenue of approximately \$11 million from the Data.com legacy partnership.

International Segment

For the three months ended September 30, 2021, International revenue increased \$85.4 million, or 104% (105% before the effect of foreign exchange) compared to the three months ended September 30, 2020. Excluding the negative impact of foreign exchange of \$0.9 million, increased revenue of \$86.3 million was primarily due to the net impact of the Bisnode acquisition which contributed revenue of \$81.8 million. Excluding the net impact of the Bisnode acquisition, International organic revenue increased \$4.5 million, or 5%. See further discussion below on revenue by solutions.

For the nine months ended September 30, 2021, International revenue increased \$281.0 million, or 128% (123% before the effect of foreign exchange) compared to the nine months ended September 30, 2020. Excluding the positive impact of foreign exchange of \$5.2 million, increased revenue of \$275.8 million was primarily due to the net impact of the Bisnode acquisition which contributed revenue of \$256.1 million. Excluding the net impact of the Bisnode acquisition, International organic revenue increased \$19.7 million, or 9%. See further discussion below on revenue by solutions.

Finance & Risk

For the three months ended September 30, 2021, International Finance & Risk revenue increased \$41.1 million, or 61% (both after and before the effect of foreign exchange) compared to the three months ended September 30, 2020. Excluding the negative impact of foreign exchange of less than \$0.1 million, the \$41.1 million increase in revenue was primarily driven by net revenue of \$39.8 million due to the acquisition of Bisnode. Excluding the impact of Bisnode acquisition, organic revenue from International Finance & Risk solutions increased \$1.3 million, or 2%. All markets experienced positive growth, including higher revenue of approximately \$1 million from our Asian markets, driven by localized offerings in India and growth from D&B Credit in Greater China.

For the nine months ended September 30, 2021, International Finance & Risk revenue increased \$139.8 million, or 78% (74% before the effect of foreign exchange) compared to the nine months ended September 30, 2020. Excluding the positive impact of foreign exchange of \$4.9 million, the \$134.9 million increase in revenue was primarily driven by net revenue of \$123.6 million due to the acquisition of Bisnode. Excluding the impact of Bisnode acquisition, organic revenue from International Finance & Risk solutions increased \$11.3 million, or 6%. All markets experienced positive growth, including higher revenue of approximately \$5 million from WWN alliances due to higher cross border data fees and product royalties and higher revenue of approximately \$4 million across our U.K. and Greater China markets attributable to growth from our Risk offerings.

Sales and Marketing

For the three months ended September 30, 2021, International Sales & Marketing revenue increased \$44.3 million, or 300% (307% before the effect of foreign exchange) compared to the three months ended September 30, 2020. Excluding the negative impact of foreign exchange of \$0.9 million, the \$45.2 million increase in revenue was primarily driven by net revenue of \$42.0 million due to the acquisition of Bisnode. Excluding the impact of the Bisnode acquisition, organic revenue from International Sales and Marketing solutions increased \$3.2 million, or 22%. All markets experienced positive growth, including higher revenue of approximately \$2 million from our U.K. and Greater China markets attributable to multiple recently launched products and higher data sales as well as \$1 million from WWN due to higher product royalties from partners.

For the nine months ended September 30, 2021, International Sales & Marketing revenue increased \$141.2 million, or 352% (346% before the effect of foreign exchange) compared to the nine months ended September 30, 2020. Excluding the positive impact of foreign exchange of \$0.3 million, the \$140.9 million increase in revenue was primarily driven by net revenue of \$132.5 million due to the acquisition of Bisnode. Excluding the impact of the Bisnode acquisition, organic revenue from International Sales and Marketing solutions increased \$8.4 million, or 21%. All markets experienced positive growth, including higher revenue from API offerings across our U.K. and Greater China markets of approximately \$5 million and increased revenue from WWN product royalties of approximately \$3 million.

Consolidated Operating Costs

Consolidated operating costs were as follows (in millions):

	Three months ended September 30,				Nine months ended September 30,			
	2021	2020	\$ Increase (decrease)	% Increase (decrease)	2021	2020	\$ Increase (decrease)	% Increase (decrease)
Operating expenses	\$ 159.4	\$ 128.5	\$ 30.9	24 %	\$ 487.6	\$ 403.9	\$ 83.7	21 %
Selling and administrative expenses	171.5	131.7	39.8	30 %	515.6	401.2	114.4	28 %
Depreciation and amortization	156.7	134.3	22.4	17 %	458.7	401.4	57.3	14 %
Restructuring charges	4.8	4.4	0.4	9 %	20.7	16.3	4.4	27 %
Operating costs	\$ 492.4	\$ 398.9	\$ 93.5	23 %	\$ 1,482.6	\$ 1,222.8	\$ 259.8	21 %
Operating income (loss)	\$ 49.5	\$ 45.5	\$ 4.0	9 %	\$ 84.7	\$ 36.0	\$ 48.7	136 %

Operating Expenses

Operating expenses were \$159.4 million for the three months ended September 30, 2021, an increase of \$30.9 million, or 24%, compared to the three months ended September 30, 2020, primarily due to increased costs of \$27.6 million from the acquisition of Bisnode, which closed on January 8, 2021. Excluding the impact of the Bisnode acquisition, operating expenses increased \$3.3 million, or 3% for the three months ended September 30, 2021, compared to the prior year quarter, primarily due to higher data and data processing costs of approximately \$2 million.

Operating expenses were \$487.6 million for the nine months ended September 30, 2021, an increase of \$83.7 million, or 21%, compared to the nine months ended September 30, 2020, primarily due to increased costs of \$89.7 million from the acquisition of Bisnode, which closed on January 8, 2021. Excluding the impact of the Bisnode acquisition, operating expenses decreased \$6.0 million, or 1% for the nine months ended September 30, 2021, compared to the prior year period, primarily due to lower net personnel costs of approximately \$10 million, partially offset by higher data and data processing costs of \$4 million.

Selling and Administrative Expenses

Selling and administrative expenses were \$171.5 million for the three months ended September 30, 2021, an increase of \$39.8 million, or 30%, compared to the three months ended September 30, 2020, primarily due to increased costs of \$36.6 million from the acquisition of Bisnode. Excluding the impact of the Bisnode acquisition, selling and administrative expenses increased \$3.2 million, or 2%, primarily due to higher net personnel costs of approximately \$6 million attributable to variable compensation including cost associated with the adoption of our Employee Stock Purchase Plan ("ESPP"), partially offset by lower costs of approximately \$3 million resulting from cost management efforts primarily related to facility management.

Selling and administrative expenses were \$515.6 million for the nine months ended September 30, 2021, an increase of \$114.4 million, or 28%, compared to the nine months ended September 30, 2020, primarily due to increased costs of \$115.0 million from the acquisition of Bisnode. Excluding the impact of the Bisnode acquisition, selling and administrative expenses decreased \$0.6 million, or less than 1% due to lower costs of approximately \$13 million resulting from our ongoing cost management efforts primarily related to facility management and travel related expenses. Also contributing to the decrease of selling and administrative expense was lower net personnel costs of approximately \$6 million primarily driven by lower equity-based compensation related to stock options granted in connection with the IPO in the prior year period, partially offset by higher variable compensation including cost associated with the adoption of our ESPP in the current year period. The above-mentioned lower costs were partially offset by higher professional fees of approximately \$10 million, mainly legal costs related

to an ongoing regulatory matter, higher public company costs of approximately \$5 million and higher costs of approximately \$3 million related to enterprise management software services as we migrate to modern technology platforms.

Depreciation and Amortization

Depreciation and amortization expenses were \$156.7 million for the three months ended September 30, 2021, an increase of \$22.4 million, or 17%, compared to the three months ended September 30, 2020, primarily due to additional amortization related to the increase in the carrying values of amortizable intangible assets after the application of purchase accounting in connection with the Bisnode acquisition on January 8, 2021.

Depreciation and amortization expenses were \$458.7 million for the nine months ended September 30, 2021, an increase of \$57.3 million, or 14%, compared to the nine months ended September 30, 2020, primarily due to additional amortization related to the increase in the carrying values of amortizable intangible assets after the application of purchase accounting in connection with the Bisnode acquisition on January 8, 2021.

Restructuring Charges

Restructuring charges were \$4.8 million for the three months ended September 30, 2021, an increase of \$0.4 million, or 9%, compared to the three months ended September 30, 2020. Higher restructuring charges in the three months ended September 30, 2021 were primarily related to initiatives in our International businesses to improve operational performance and profitability.

Restructuring charges were \$20.7 million for the nine months ended September 30, 2021, an increase of \$4.4 million, or 27%, compared to the nine months ended September 30, 2020. Higher restructuring charges in the nine months ended September 30, 2021 were primarily related to initiatives to improve operational performance and profitability in both our segments.

Operating Income (Loss)

Consolidated operating income was \$49.5 million for the three months ended September 30, 2021, an improvement of \$4.0 million, or 9%, compared to the three months ended September 30, 2020. The improvement in operating income was partially attributable to the acquisition of Bisnode, which contributed \$6.3 million to the current year quarter.

Consolidated operating income was \$84.7 million for the nine months ended September 30, 2021, an improvement of \$48.7 million, or 136%, compared to the nine months ended September 30, 2020. The improvement in operating income was partially attributable to the acquisition of Bisnode, which contributed \$17.6 million to the current year period. Excluding the impact of the Bisnode acquisition, operating income improved \$31.1 million, or 87% for the nine months ended September 30, 2021, primarily due to higher revenue of approximately \$31 million, which includes \$20.3 million attributable to the net impact of lower deferred revenue adjustments.

Adjusted EBITDA and adjusted EBITDA margin by segment was as follows (amounts in millions):

	Three months ended September 30,				Nine months ended September 30,			
	2021	2020	\$ Increase (decrease)	% Increase (decrease)	2021	2020	\$ Increase (decrease)	% Increase (decrease)
North America:								
Adjusted EBITDA	\$ 185.5	\$ 183.7	\$ 1.8	1 %	\$ 504.0	\$ 498.6	\$ 5.4	1 %
Adjusted EBITDA margin	49.6 %	50.6 %	N/A	(100)bps	47.1 %	47.1 %	N/A	— bps
International:								
Adjusted EBITDA	\$ 54.0	\$ 28.0	\$ 26.0	93 %	\$ 148.1	\$ 72.0	\$ 76.1	106 %
Adjusted EBITDA margin	32.2 %	34.0 %	N/A	(180)bps	29.5 %	32.7 %	N/A	(320)bps
Corporate and other:								
Adjusted EBITDA	\$ (19.1)	\$ (15.4)	\$ (3.7)	(24) %	\$ (47.7)	\$ (63.1)	\$ 15.4	24 %
Consolidated total:								
Adjusted EBITDA	\$ 220.4	\$ 196.3	\$ 24.1	12 %	\$ 604.4	\$ 507.5	\$ 96.9	19 %
Adjusted EBITDA margin	40.7 %	44.2 %	N/A	(350)bps	38.5 %	40.3 %	N/A	(180)bps

Consolidated

Consolidated adjusted EBITDA was \$220.4 million for the three months ended September 30, 2021, an increase of \$24.1 million, or 12%, compared to the three months ended September 30, 2020, primarily due to the net impact of the Bisnode acquisition completed on January 8, 2021 and organic revenue growth, partially offset by higher costs primarily related to data processing. Consolidated adjusted EBITDA margin was 40.7% for the three months ended September 30, 2021.

Consolidated adjusted EBITDA was \$604.4 million for the nine months ended September 30, 2021, an increase of \$96.9 million, or 19%, compared to the nine months ended September 30, 2020, primarily due to the net impact of the Bisnode acquisition completed on January 8, 2021, revenue growth from the underlying business and lower net purchase accounting deferred revenue adjustments of \$20.3 million resulting in an improvement of 90 basis points on the year over year margin change. In addition, the improvement in adjusted EBITDA was also attributable to lower data costs, as well as lower costs related to facility management and travel related expenses resulting from ongoing cost management efforts, partially offset by higher data processing fees and higher public company costs. Consolidated adjusted EBITDA margin was 38.5% for the nine months ended September 30, 2021.

North America Segment

North America adjusted EBITDA was \$185.5 million for the three months ended September 30, 2021, an increase of \$1.8 million, or 1%, compared to the three months ended September 30, 2020, primarily due to revenue growth partially offset by higher data processing costs. Adjusted EBITDA margin was 49.6% for the three months ended September 30, 2021.

North America adjusted EBITDA was \$504.0 million for the nine months ended September 30, 2021, an increase of \$5.4 million, or 1%, compared to the nine months ended September 30, 2020. The improvement in adjusted EBITDA was primarily due to higher revenue and lower costs resulting from ongoing cost management, partially offset by higher data processing fees. Adjusted EBITDA margin was 47.1% for the nine months ended September 30, 2021.

International Segment

International adjusted EBITDA was \$54.0 million for the three months ended September 30, 2021, an increase of \$26.0 million, or 93%, compared to the three months ended September 30, 2020. The improvement in adjusted EBITDA was primarily due to the net impact of the Bisnode acquisition completed on January 8, 2021, organic revenue growth across our International businesses and lower data costs, partially offset by higher net personnel costs. Adjusted EBITDA margin was 32.2% for the three months ended September 30, 2021.

International adjusted EBITDA was \$148.1 million for the nine months ended September 30, 2021, an increase of \$76.1 million, or 106%, compared to the nine months ended September 30, 2020. The improvement in adjusted EBITDA was primarily due to the net impact of the Bisnode acquisition completed on January 8, 2021, revenue growth across our

International businesses and lower data costs, partially offset by higher net personnel costs. Adjusted EBITDA margin was 29.5% for the nine months ended September 30, 2021.

Corporate and Other

Corporate adjusted EBITDA was a loss of \$19.1 million for the three months ended September 30, 2021, an increase of \$3.7 million, or 24%, compared to the three months ended September 30, 2020. The variance to prior year was primarily due to higher net personnel costs in the current year quarter related to variable compensation including benefits and higher public company costs.

Corporate adjusted EBITDA was a loss of \$47.7 million for the nine months ended September 30, 2021, an improvement of \$15.4 million, or 24%, compared to the nine months ended September 30, 2020. The improvement was primarily due to the net impact of lower purchase accounting deferred revenue adjustments of \$20.3 million, partially offset by higher public company costs.

Interest Income (Expense) — Net

Interest income (expense) – net was as follows (in millions):

	Three months ended September 30,				Nine months ended September 30,			
	2021	2020	\$ YOY change	% YOY change	2021	2020	\$ YOY change	% YOY change
Interest income	\$ 0.2	\$ 0.1	\$ 0.1	100 %	\$ 0.5	\$ 0.6	\$ (0.1)	(17)%
Interest expense	(48.3)	(60.8)	12.5	21 %	(145.2)	(221.8)	76.6	35 %
Interest income (expense) – net	<u>\$ (48.1)</u>	<u>\$ (60.7)</u>	<u>\$ 12.6</u>	<u>21 %</u>	<u>\$ (144.7)</u>	<u>\$ (221.2)</u>	<u>\$ 76.5</u>	<u>35 %</u>

Interest expense decreased \$12.5 million for the three months ended September 30, 2021 compared to the three months ended September 30, 2020, primarily due to lower interest rates resulting from Term Loan repricing and lower LIBOR in the three months ended September 30, 2021. See Note 5 for further discussion.

Interest expense decreased \$76.6 million for the nine months ended September 30, 2021 compared to the nine months ended September 30, 2020, primarily due to lower interest rates resulting from Term Loan repricing and lower LIBOR in the nine months ended September 30, 2021. In addition, we had less debt outstanding during the nine months ended September 30, 2021.

Other Income (Expense) — Net

Other income (expense) - net was as follows (in millions):

	Three months ended September 30,				Nine months ended September 30,			
	2021	2020	\$ Increase (decrease)	% Increase (decrease)	2021	2020	\$ Increase (decrease)	% Increase (decrease)
Non-operating pension income (expense)	\$ 13.3	\$ 11.3	\$ 2.0	18 %	\$ 40.4	\$ 34.3	\$ 6.1	18 %
Change in fair value of make-whole derivative liability	—	—	—	**	—	(32.8)	32.8	100 %
Partial debt redemption premium	—	(19.3)	19.3	100 %	—	(50.1)	50.1	100 %
Miscellaneous other income (expense) – Net	—	(0.8)	0.8	100 %	(7.9)	6.2	(14.1)	(227)%
Other income (expense) – net	<u>\$ 13.3</u>	<u>\$ (8.8)</u>	<u>\$ 22.1</u>	<u>251 %</u>	<u>\$ 32.5</u>	<u>\$ (42.4)</u>	<u>\$ 74.9</u>	<u>177 %</u>

** Not meaningful

Non-operating pension income (expense) was income of \$13.3 million for the three months ended September 30, 2021 compared to income of \$11.3 million for the three months ended September 30, 2020, an increase of \$2.0 million, primarily due to lower interest costs in the current year period.

Non-operating pension income (expense) was income of \$40.4 million for the nine months ended September 30, 2021 compared to income of \$34.3 million for the months ended September 30, 2020, an increase of \$6.1 million, primarily due to lower interest costs in the current year period.

The change in fair value of make-whole derivative liability relates to the valuation of a derivative bifurcated in accordance with GAAP from the Series A Preferred Stock that was issued in February 2019 to finance the Take-Private Transaction. Beginning in November 2019, we determined that there was a more than remote likelihood that the Series A Preferred Stock would become redeemable before its maturity date of November 8, 2021, which would trigger a make-whole payment. We recorded a loss of \$32.8 million during the nine months ended September 30, 2020 to adjust the fair value of the make-whole derivative liability based on management's estimate of probability and timing of the triggering event associated with the make-whole derivative liability. Upon the closing of the IPO on July 6, 2020, we redeemed all of the outstanding Series A Preferred Stock as required by the Certificate of Designation. In addition, we made the total make-whole payment of \$205.2 million.

The change in miscellaneous other income (expense) - net of \$14.1 million for the nine months ended September 30, 2021, compared to the nine months ended September 30, 2020, was primarily driven by higher foreign exchange losses in the current year period.

Provision for Income Taxes

The effective tax rate for the three months ended September 30, 2021 was (18.9)%, reflecting tax benefit of \$2.8 million on pre-tax income of \$14.7 million, compared to 37.9% for the three months ended September 30, 2020, reflecting a tax benefit of \$9.1 million on a pre-tax loss of \$24.0 million. The reduced tax benefit for the three months ended September 30, 2021 compared to the three months ended September 30, 2020 was primarily due to favorable adjustments related to the impact of The Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act" or the "Act") recorded in the prior year quarter, partially offset by the favorable adjustments in the current year period for the recognition of uncertain tax positions related to the expiration of the statute of limitations for the 2017 tax year and the impact from the increased income in our foreign jurisdictions taxed at lower tax rates.

The effective tax rate for the nine months ended September 30, 2021 was (110.9)%, reflecting tax expense of \$30.4 million on a pre-tax loss of \$27.5 million, compared to 48.8% for the nine months ended September 30, 2020, reflecting a tax benefit of \$111.0 million on a pre-tax loss of \$227.6 million. The effective tax rate for the nine months ended September 30, 2021 was negatively impacted by an increase in our net deferred tax liabilities as a result of a state tax apportionment change relating to the purchase of a building in Florida for the relocation of our corporate headquarters and an enacted tax rate change in the U.K. The effective tax rate for the nine months ended September 30, 2020 was positively impacted by the \$57.8 million net benefit resulting from the enactment of the CARES Act which allowed for the carryback of federal net operating losses arising in 2018, 2019 or 2020 to each of the five preceding years for which the corporate tax rate for certain years was 35%, as compared to the current 21% tax rate. The aforementioned benefit was partially offset by the impact of non-deductible expense associated with the fair value adjustment related to the Series A Preferred Stock make-whole derivative liability.

Net Income (Loss)

Net income (loss) attributable to Dun & Bradstreet Holdings, Inc. was a net income of \$16.6 million, or a diluted earnings per share of \$0.04, for the three months ended September 30, 2021, compared to a net loss of \$16.3 million, or a diluted loss per share of \$0.04, for the three months ended September 30, 2020. The improvement in net income of \$32.9 million for the three months ended September 30, 2021 compared to the prior year period was primarily due to:

- call premium expense of \$19.3 million in the prior year period for the partial redemption of our 6.875% Senior Secured Notes;
- lower interest expense of \$12.5 million primarily due to lower interest rates and lower debt balances in the current year period; and
- improvement in operating income (loss) of \$4.0 million in the current year period;

partially offset by

- lower tax benefit of \$6.3 million recognized in the current year period largely primarily due to favorable adjustments related to the impact of the CARES Act recorded in the prior year period.

Net income (loss) attributable to Dun & Bradstreet Holdings, Inc. was a net loss of \$60.1 million, or a diluted loss per share of \$0.14, for the nine months ended September 30, 2021, compared to a net loss of \$182.4 million, or a diluted loss per

share of \$0.52, for the nine months ended September 30, 2020. The improvement in net loss of \$122.3 million for the nine months ended September 30, 2021 compared to the prior year period was primarily due to:

- preferred dividends of \$64.1 million included in the prior year period;
- lower interest expense of \$76.6 million primarily due to lower interest rates and lower debt balances in the current year period;
- improvement in operating income (loss) of \$48.7 million in the current year period largely due to lower net deferred revenue purchase accounting adjustments of \$20.3 million and the impact of the Bisnode acquisition. See further detail discussed within the operating income (loss) section of the MD&A;
- a change in fair value of the make-whole derivative liability loss of \$32.8 million recorded in the prior year period in connection with the make-whole provision for the Series A Preferred Stock; and
- call premium expense of \$50.1 million in the prior year period for the partial redemption of our 10.250% Senior Unsecured Notes;

partially offset by

- higher tax expense of \$141.4 million recognized in the current year period largely driven by changes in state apportionment and the enactment of the U.K. tax rate increase. Also contributing to the increase in tax expense was the higher benefit in the prior year period due to the enactment of CARES Act; and
- higher foreign exchange loss of approximately \$13 million in the current year period.

Adjusted Net Income and Adjusted Diluted Earnings Per Share

Adjusted net income was \$123.4 million for the three months ended September 30, 2021 compared to \$101.2 million for the prior year period, an increase of \$22.2 million, or 22%. Adjusted diluted earnings per share was \$0.29 for the three months ended September 30, 2021 compared to \$0.24 for the prior year period, an increase of \$0.05 per share, or 21%. The increase of adjusted net income and adjusted diluted earnings per share was primarily driven by the net profit contribution from the acquisition of Bisnode, revenue growth from our underlying business and lower interest expense due to lower interest rates, partially offset by higher data processing costs and higher personnel costs related to commissions and benefits. The increase in adjusted diluted earnings per share was negatively impacted by additional shares issued under our Omnibus Incentive Plan.

Adjusted net income was \$329.2 for the nine months ended September 30, 2021 compared to \$231.9 million for the prior year period, an increase of \$97.3 million, or 42%. Adjusted net earnings per share was \$0.77 for the nine months ended September 30, 2021 compared to \$0.67 for the prior year period, an increase of \$0.10 per share, or 15%. The increase of adjusted net income and adjusted diluted earnings per share was primarily driven by the net profit contribution from the acquisition of Bisnode, lower interest expense due to lower interest rates and lower debt balance and revenue growth from our underlying business as well as the net impact of lower deferred revenue adjustment in the current year period. Also contributing to the improvement in adjusted net income and adjusted diluted earnings per share were lower data costs, as well as lower costs related to facility management and travel related expenses resulting from ongoing cost management efforts, partially offset by higher data processing fees and higher public company costs.

Liquidity and Capital Resources

Overview

Our primary sources of liquidity consist of cash flows provided by operating activities, cash and cash equivalents on hand and our short-term borrowings under our senior secured credit facility. Our principal uses of liquidity are working capital, capital investments (including computer software), debt service and other general corporate purposes.

We believe that cash provided by operating activities, supplemented as needed with available financing arrangements, is sufficient to meet our short-term needs for at least the next twelve months, including restructuring charges, our capital investments, contractual obligations, interest payments and tax liabilities related to our distributed and undistributed foreign earnings. We continue to generate substantial cash from ongoing operating activities and manage our capital structure to meet short- and long-term objectives including investing in existing businesses and strategic acquisitions. In addition, we have the ability to use the short-term borrowings from the New Revolving Facility to supplement the seasonality in the timing of receipts in order to fund our working capital needs. Our future capital requirements will depend on many factors that are difficult to predict, including the size, timing and structure of any future acquisitions, future capital investments and future results of operations.

Subsequent to the Take-Private Transaction, we have taken steps to reduce our debt and leverage. See Note 5 for further discussion. As a result, our debt to EBITDA ratio and ongoing debt costs are lower. On July 9, 2020, our credit rating was upgraded to B+ from B- by S&P Global and on July 16, 2020, Moody's upgraded our debt rating to a B2 from a B3. On August 20, 2020, Fitch upgraded our debt rating to B+ and subsequently to a BB- on September 18, 2020.

On June 30, 2021, we completed the purchase of an office building in Jacksonville, Florida for our new global headquarters office, with a purchase price of \$76.6 million, paid with cash on hand. We expect to receive incentives and tax credits from state and local governments over a period of time upon meeting job creation and capital investment requirements. In addition, we expect to receive rental income of approximately \$13 million from the existing tenant in the building over 10 years. The relocation of the headquarters is part of our strategic investment to grow the company.

On January 8, 2021, we acquired 100% ownership of Bisnode, a leading European data and analytics firm and long-standing member of the Dun & Bradstreet WWN alliances, for a total purchase price of \$805.8 million. The transaction closed with a combination of cash of \$646.9 million and 6,237,087 newly issued shares of common stock in a private placement valued at \$158.9 million based on the stock closing price on January 8, 2021. Upon the close of the transaction, we settled a zero-cost foreign currency collar and received \$21.0 million, which reduced our net cash payment for the acquisition. The acquisition positions us to expand across Europe, increases our client base, and expands and enhances our Data Cloud.

In connection with the Bisnode acquisition, we drew down the \$300 million Incremental Term Loans established on November 18, 2020, and used the proceeds to finance a portion of the purchase price. Issuance discount of \$2.6 million was recorded as a reduction of the carrying amount of the Incremental Term Loan and amortized over the remaining term of the loan. The Incremental Term Loans have the same terms as the existing term loans.

The COVID-19 global pandemic has caused disruptions in the economy and volatility in the financial markets, and considerable uncertainty regarding its duration and the speed of recovery. The extent of the ultimate impact of the COVID-19 global pandemic on our operations and financial performance depends on future developments and the effects on our clients and vendors, which continues to be uncertain at this time and cannot be predicted, particularly in light of variant strains of the virus. Given the current economic condition, we have been carefully monitoring the COVID-19 global pandemic and its impact on our business including, but not limited to, implementing additional operational processes to monitor client sales and collections, taking precautionary measures to ensure sufficient liquidity, and adjusting operations to ensure business continuity. While our productivity and financial performance for the three and nine months ended September 30, 2021 and 2020 have not been impacted materially by the pandemic, the ultimate impact will be difficult to predict, and depends on, among many factors, the duration of the pandemic and its ultimate impact to our clients, vendors, and the financial markets.

In response to liquidity issues that businesses are facing as a result of the COVID-19 pandemic, the CARES Act was signed into law on March 27, 2020, by the U.S. government. Among many other reliefs, the Act provides assistance to businesses through the modification of rules related to net operating losses and interest expense deductions. Many of these modifications are designed to provide critical cash flow and liquidity to businesses during the COVID-19 pandemic, including allowing the amendment of prior tax returns to obtain tax refunds. The Act also allows for the deferral of 2020 employer FICA payroll taxes to 2021 and 2022 as well as delaying any federal tax payments due April 15, 2020 and June 15, 2020 until July 15, 2020. The Company has utilized these relief opportunities provided by the Act. The application of the Act resulted in a net income tax cash benefit of approximately \$98.4 million. As of September 30, 2021, we received \$66.2 million of the \$98.4 million due to us. We also deferred 2020 FICA payroll tax payments of \$9.5 million, which have been paid in the third quarter of 2021.

During the third quarter of 2021, the IRS provided various forms of relief and assistance to individuals and businesses impacted by Hurricane/Tropical Storm Ida. The IRS has offered relief to any area designated by the Federal Emergency Management Agency (FEMA) as qualifying for individual or public assistance. The D&B Corporate Headquarters is located within one of these designated areas. The tax relief postpones various tax filing and payment deadlines that occurred starting on September 1, 2021. As a result, affected individuals and businesses will have until January 3, 2022 to file returns and pay any tax liabilities due during this period. D&B has deferred our third quarter estimated tax payment of \$15.6 million as a result of the IRS announcement.

As of September 30, 2021, we had cash and cash equivalents of \$234.4 million, of which \$220.8 million was held by our foreign operations. We intend to reinvest indefinitely all earnings post 2017 from our China and India subsidiaries. Cash held in our China and India operations was a total of \$62.7 million as of September 30, 2021.

Sources and Uses of Cash

Information about our cash flows, by category, is presented in the Consolidated Statements of Cash Flows. The following table summarizes our cash flows for the periods presented:

	Nine months ended September 30,	
	2021	2020
Net cash provided by (used in) operating activities	\$ 401.2	\$ 130.7
Net cash provided by (used in) investing activities	(790.7)	(112.3)
Net cash provided by (used in) financing activities	274.1	196.2
Total cash provided during the period before the effect of exchange rate changes	\$ (115.4)	\$ 214.6

Cash Provided by (Used in) Operating Activities

Higher operating cash flows in the nine months ended September 30, 2021, compared to the nine months ended September 30, 2020, was primarily driven by higher net tax refund of \$87.6 million in the current year period as a result of the cash benefit of \$66.2 million received due to the application of the CARES Act, the lower interest payment of \$73.4 million in the current year period as a result of our efforts to reduce debt and lower bonus payments of approximately \$37 million. The remaining increase in operating cash flows was primarily due to improved collections in the current year period.

Cash Provided by (Used in) Investing Activities

Higher net cash used in investing activities for the nine months ended September 30, 2021, compared to the nine months ended September 30, 2020, was primarily driven by the higher net payment for acquisitions of \$596.4 million in the current year period, payments of \$76.6 million for the purchase of an office building in Jacksonville, Florida for our new global headquarters office, and higher payment of \$27.0 million for software development, partially offset by higher cash settlements of \$21.5 million received for foreign currency contracts.

Cash Provided by (Used in) Financing Activities

The increase in net cash provided by financing activities during the nine months ended September 30, 2021, compared to net cash provided by financing activities in the nine months ended September 30, 2020, was primarily related to lower payments of \$1,273.0 million for the redemption (inclusive of make-whole liability) of the Series A Preferred Stock in the prior year period, partial repayments of the 10.250% New Senior Unsecured Notes and 6.875% New Senior Secured Notes totaling \$630 million (inclusive of early payment premium) in the prior year period, the repayment of \$63.0 million related to the New Repatriation Bridge Facility in the prior year period, higher net proceeds of \$291.6 million from borrowings in the current year period mainly due to the draw-down of the Incremental Term Loan and the non-recurring preferred dividends of \$64.1 million in the prior year period, partially offset by lower net proceeds from the IPO transaction in the prior year period of \$2,248.2 million (inclusive of \$0.9 million IPO costs paid prior to the IPO transaction date).

Below is a summary of our borrowings as of September 30, 2021 and December 31, 2020 (in millions):

		September 30, 2021			December 31, 2020			
	Maturity	Principal amount	Debt issuance costs and discount	Carrying value	Principal amount	Debt issuance costs and discount	Carrying value	
Debt Maturing Within One Year:								
New Term Loan Facility		\$ 28.1	\$ —	\$ 28.1	\$ 25.3	\$ —	\$ 25.3	
Total short-term debt		\$ 28.1	\$ —	\$ 28.1	\$ 25.3	\$ —	\$ 25.3	
Debt Maturing After One Year:								
New Term Loan Facility		February 8, 2026	\$ 2,761.8	\$ 68.4	\$ 2,693.4	\$ 2,485.7	\$ 77.1	\$ 2,408.6
New Revolving Facility		September 11, 2025	—	—	—	—	—	—
6.875% New Senior Secured Notes		August 15, 2026	420.0	7.1	412.9	420.0	8.2	411.8
10.250% New Senior Unsecured Notes		February 15, 2027	450.0	12.8	437.2	450.0	14.6	435.4
Total long-term debt			\$ 3,631.8	\$ 88.3	\$ 3,543.5	\$ 3,355.7	\$ 99.9	\$ 3,255.8
Total debt			\$ 3,659.9	\$ 88.3	\$ 3,571.6	\$ 3,381.0	\$ 99.9	\$ 3,281.1

See Note 5 to the condensed consolidated financial statements for detailed discussion related to our debt as of September 30, 2021 and December 31, 2020.

Liability under the Tax Cuts and Jobs Act

The enactment of the law commonly known as the Tax Cuts and Jobs Act (the “2017 Act”) resulted in a significant impact on our financial statements. One of the key provisions in the 2017 Act was to impose a one-time mandatory U.S. tax on accumulated undistributed foreign earnings as of December 31, 2017. The 2017 Act also allows us to remit our future earnings to the United States without incurring additional U.S. taxes. As of September 30, 2021, our total tax liability associated with the 2017 Act was \$49.8 million, of which \$5.2 million was included in “Accrued Income Tax” and \$44.6 million was included in “Other Non-Current Liabilities.” As of December 31, 2020, our total tax liability associated with the 2017 Act was \$55.0 million, of which \$5.2 million was included in “Accrued Income Tax” and \$49.8 million was included in “Other Non-Current Liabilities.”

Redeemable Preferred Stock

On May 14, 2020 and March 4, 2020, the board of directors of Dun & Bradstreet Holdings, Inc. declared a cash dividend of \$30.51 per share for both periods to all holders of shares of Series A Preferred Stock. An aggregate amount of \$32.1 million and \$32.0 million was paid on June 26, 2020 and March 27, 2020, respectively.

The Series A Preferred Stock was redeemable upon the occurrence of a material event including a qualified IPO at applicable price depending on when the redemption event occurs. Upon the closing of the IPO on July 6, 2020, we redeemed all of the outstanding Series A Preferred Stock as required by the Certificate of Designation. In addition, we made the total make-whole payment of \$205.2 million.

Contractual Obligations

Effective October 1, 2021, the Company entered into two new agreements with Cognizant Technology Solutions (“CTS”) that supersede and replace a pre-existing agreement for global maintenance and support of various applications and systems. Additionally, under the new agreements, CTS will provide technology support to develop applications for our products and solutions. Both agreements are scheduled to expire on December 31, 2023 and can be terminated earlier for fees determined by formulas included in the agreements. We expect total future contractual obligations for these two agreements to be approximately \$72 million, of which approximately \$8 million will be incurred during the remainder of 2021, approximately \$32 million will be incurred in 2022, and approximately \$32 million will be incurred in 2023.

Off-Balance Sheet Arrangements

We do not have any transactions, obligations or relationships that could be considered off-balance sheet arrangements, other than our foreign exchange forward contracts and interest rate swaps discussed in Note 12 to the unaudited condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our market risks primarily consist of the impact of changes in currency exchange rates on assets and liabilities, the impact of changes in the market value of certain of our investments and the impact of changes in interest rates on our borrowing costs and fair value calculations. As of September 30, 2021, no material change had occurred in our market risks, compared with the disclosure in our Annual Report on Form 10-K and filed with the Securities and Exchange Commission on February 25, 2021.

Item 4. Controls and Procedures

As of September 30, 2021, under the supervision and with the participation of our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), management has evaluated the effectiveness of the design and operation of our disclosure controls and procedures, as such is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this report.

Our disclosure controls and procedures are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure.

There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their control objectives.

Based upon their evaluation, our CEO and CFO have concluded that as of September 30, 2021, our disclosure controls and procedures were effective to provide reasonable assurance that the information required to be disclosed by us in the reports we file or submit with the SEC are recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to our management, including the principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management has excluded Bisnode from its assessment of our internal control over financial reporting as of September 30, 2021, because it was acquired during 2021.

Changes in Internal Control over Financial Reporting

We acquired Bisnode on January 8, 2021. As a result of the acquisition, we are reviewing the internal controls of Bisnode and are making appropriate changes as deemed necessary. Bisnode represented less than 2% of total consolidated assets at September 30, 2021, excluding goodwill and intangible assets which are included within the scope of assessment, and approximately 14% and 16% of total consolidated revenue of the Company for the three and nine months ended September 30, 2021, respectively. Except for the changes in internal control at Bisnode, there have been no changes. There were no changes to our internal control over financial reporting during the quarter ended September 30, 2021, that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting. As of September 30, 2021, we have not identified any material effect on our internal control over financial reporting.

Part II: OTHER INFORMATION

Item 1. Legal Proceedings

Information in response to this Item is included in "Part I — Item 1. — Note 7 — Contingencies" and is incorporated by reference into Part II of this Quarterly Report on Form 10-Q.

Item 1A. Risk Factors

There have been no other material changes in our risk factors since our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 25, 2021.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults upon Senior Securities

None

Item 4. Mine Safety Disclosures

Not Applicable

Item 5. Other Information

None

Item 6. Exhibits

Exhibit Number	Description
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer of Periodic Financial Reports pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer of Periodic Financial Reports pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
101	The following materials from Dun & Bradstreet Holdings, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, formatted in Inline Extensible Business Reporting Language (iXBRL): (i) the Condensed Consolidated Statement of Operations and Comprehensive Income (Loss) (Unaudited), (ii) the Condensed Consolidated Balance Sheets (Unaudited), (iii) the Condensed Consolidated Statements of Cash Flows (Unaudited), (iv) the Condensed Consolidated Statements of Stockholder Equity (Unaudited), and (v) the Notes to the Condensed Consolidated Financial Statements.
104	Cover Page Interactive Data File (embedded within the iXBRL document and contained in Exhibit 101).

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DUN & BRADSTREET HOLDINGS, INC.

Date: November 4, 2021

By:

/s/ BRYAN T. HIPsher

Bryan T. Hipsher
Chief Financial Officer
(Principal Financial Officer)

Date: November 4, 2021

By:

/s/ ANTHONY PIETRONTONE

Anthony Pietrontone
Chief Accounting Officer
(Principal Accounting Officer)

CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER

I, Anthony M. Jabbour, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of The Dun & Bradstreet Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [Omitted];
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ ANTHONY M. JABBOUR
Anthony M. Jabbour
Chief Executive Officer
(Principal Executive Officer)

Date: November 4, 2021

CERTIFICATION OF THE CHIEF FINANCIAL OFFICER

I, Bryan T. Hipsher, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of The Dun & Bradstreet Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [Omitted];
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ BRYAN T. HIPSHER
Bryan T. Hipsher
Chief Financial Officer
(Principal Financial Officer)

Date: November 4, 2021

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER
PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of The Dun & Bradstreet Holdings, Inc. (the “Company”) for the period ending September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Anthony M. Jabbour, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and

(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ ANTHONY M. JABBOUR
Anthony M. Jabbour
Chief Executive Officer
(Principal Executive Officer)

November 4, 2021

**CERTIFICATION OF CHIEF FINANCIAL OFFICER
PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of The Dun & Bradstreet Holdings, Inc. (the “Company”) for the period ending September 30, 2021 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Bryan T. Hipsher, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) the Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and

(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ BRYAN T. HIPSHER
Bryan T. Hipsher
Chief Financial Officer
(Principal Financial Officer)

November 4, 2021