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Dun & Bradstreet

SUPPLEMENTAL FINANCIAL DATA

May 9, 2022





THIS DATA BOOK SHOULD BE READ IN CONJUNCTION WITH OUR QUARTERLY REPORT ON FORM 10-Q FOR THE THREE MONTHS ENDED MARCH 31, 2022 FILED WITH THE SEC ON MAY 9, 2022 AND OUR ANNUAL REPORT ON FORM 10-K FILED WITH THE SEC ON FEBRUARY 24, 2022 AND OTHER FILINGS WITH THE SEC.

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CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Amounts in millions, except share data and per share data)

	March	31, 2022	Decembe	er 31, 2021	December :	31, 2020 (1)
Assets						
Current assets	_		_		_	
Cash & cash equivalents	\$	215.8	\$	177.1	\$	352.3
Accounts receivable - net of allowance of \$17.5 at March 31, 2022, \$16.5 at December 31, 2021 and \$11.4 at December 31, 2020		339.4		401.7		319.3
Prepaid taxes		52.9		52.2		130.4
Other prepaids		67.8		63.9		37.9
Interest rate swap assets		42.4		10.1		- 245
Other current assets Total current assets		732.3		718.0		34.5 874.4
Non-current assets		/32.3		/18.0		8/4.4
Decree also and an immers are of assembled decree in the #202 at March 21 2022 #275 at Decree 21 2021 and #142 at Decree 21 2020		95.6		96.8		25.7
Property, plant and equipment, net of accumulated depreciation of \$30.3 at March 31, 2022, \$27.5 at December 31, 2021 and \$14.3 at December 31, 2020						
Computer software, net of accumulated amortization of \$258.8 at March 31, 2022, \$234.2 at December 31, 2021 and \$125.6 at December 31, 2020		563.4		557.4		437.0
Goodwill		3,475.4		3,493.3		2,857.9
Deferred income tax		17.2		18.5		14.1
Other intangibles		4,689.7		4,824.5		4,814.8
Deferred costs		116.7		116.1		83.8
Other non-current assets		166.9		172.6		112.6
Total non-current assets		9,124.9		9,279.2		8,345.9
Total assets	\$	9,857.2	\$	9,997.2	\$	9,220.3
Liabilities						
Current liabilities						
Accounts payable	\$	74.9	\$	83.5	\$	60.1
Accrued payroll		62.3		125.6		110.5
Short term debt		32.7		28.1		25.3
Deferred revenue		632.8		569.4		477.2
Other accrued and current liabilities		170.7		198.3		155.0
Total current liabilities		973.4		1,004.9		828.1
Long-term pension and postretirement benefits		167.0		178.4		291.5
Long-term debt		3,688.7		3,716.7		3,255.8
Deferred income tax		1,180.1		1,207.2		1,106.6
Other non-current liabilities		139.1		144.7		154.4
Total liabilities		6,148.3		6,251.9		5,636.4
Commitments and contingencies						
Equity						
Common Stock, \$0.0001 par value per share, authorized—2,000,000,000 shares; 434,988,280 shares issued and 434,115,063 shares outstanding at March 31, 2022,						
432,070,999 shares issued and 431,197,782 shares outstanding at December 31, 2021 and 423,418,131 shares issued and 422,952,228 shares outstanding at December						
31, 2020		-		-		-
Capital surplus		4,506.8		4,500.4		4,310.1
Accumulated deficit		(793.1)		(761.8)		(693.9)
Treasury Stock, 873,217 shares at March 31, 2022 and December 31, 2021		(0.3)		(0.3)		-
Accumulated other comprehensive loss		(69.9)		(57.1)		(90.6)
Total stockholder equity	-	3,643.5	-	3,681.2		3,525.6
Non-controlling interest		65.4	-	64.1		58.3
Total equity		3,708.9	-	3,745.3		3,583.9
Total liabilities and stockholder equity	\$	9,857.2	\$	9,997.2	\$	9,220.3

⁽¹⁾ Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.



QUARTERLY CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT SHARE DATA AND PER SHARE DATA)

	2022	2				202	!!							2020	(1)			
	Three mo ended Mar 2022	rch 31,		ree months ed March 31, 2021		ree months led June 30, 2021		ee months ended eember 30, 2021		ended ecember 31,	ended	e months March 31, 2020	ende	e months d June 30, 2020	Sept	ee months ended ember 30, 2020		ree months ended cember 31, 2020
Revenue	\$	536.0	\$	504.5	\$	520.9	\$	541.9	\$	598.3	\$	395.7	\$	418.7	\$	444.4	\$	479.9
Cost of services (exclusive of depreciation and amortization)		176.7		160.9		167.3		159.4		176.7		138.6		136.8		128.5		144.3
Selling and administrative expenses		188.2		179.8		164.3		171.5		199.1		125.1		144.4		131.7		158.6
Depreciation and amortization Restructuring charge		149.4 5.3		149.7 5.8		152.3 10.1		156.7 4.8		157.2 4.4		134.4 4.8		132.7 7.1		134.3 4.4		136.4 21.0
Operating costs	-	519.6		496.2	_	494.0		492.4	-	537.4	-	402.9		421.0		398.9	-	460.3
Operating income (loss)		16.4		8.3		26.9		49.5		60.9		(7.2)	-	(2.3)		45.5		19.6
Interest income		0.3		0.1		0.2		0.2		0.2		0.3		0.2		0.1		0.1
Interest expense		(47.2)		(48.9)		(48.0)		(48.3)		(61.2)		(83.0)		(78.0)		(60.8)		(49.3) 30.8
Other income (expense) - net Non-operating income (expense) - net		(9.3)		(42.0)	_	(35.4)		(34.8)	_	(78.6)		89.3 6.6		(122.9)		(8.8)		(18.4)
Income (loss) before provision (benefit) for income taxes and equity in	-	()		(-=)	_	(551.)		(=)	_	(1 212)				(====)		(51.12)		(1311)
net income of affiliates		(39.8)		(33.7)		(8.5)		14.7		(17.7)		(0.6)		(203.0)		(24.0)		1.2
Less: provision (benefit) for income taxes		(9.3)		(9.8)		43.0		(2.8)		(7.0)		(74.2)		(27.7)		(9.1)		(1.4)
Equity in net income of affiliates Net income (loss)		(29.8)		(23.3)	_	(50.8)		18.2	-	(10.0)		74.3		(174.7)		(14.3)	-	0.5 3.1
Less: net (income) loss attributable to the noncontrolling interest		(1.5)		(1.7)		(0.9)		(1.6)		(1.6)		(0.4)		(1.2)		(2.0)		(1.3)
Less: dividends allocated to preferred stockholders		-		-		-		-		-		(32.0)		(32.1)		-		-
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(31.3)	\$	(25.0)	\$	(51.7)	\$	16.6	\$	(11.6)	\$	41.9	\$	(208.0)	\$	(16.3)	\$	1.8
Basic earnings (loss) per share of common stock: Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(0.07)	\$	(0.06)	\$	(0.12)	\$	0.04	\$	(0.03)	\$	0.13	\$	(0.66)	\$	(0.04)	\$	0.00
Diluted earnings (loss) per share of common stock: Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(0.07)	\$	(0.06)	\$	(0.12)	\$	0.04	\$	(0.03)	\$	0.13	\$	(0.66)	\$	(0.04)	\$	0.00
Weighted average number of shares outstanding - basic Weighted average number of shares outstanding - diluted		428.8 428.8		428.5 428.5		428.9 428.9		428.6 428.7		428.6 428.6		314.5 314.5		314.5 314.5		415.7 415.7		422.7 423.6
Non-GAAP Financial measures (2)																		
Adjusted revenue	\$	536.0	\$	509.1	\$	520.9	\$	541.9	\$	598.3	\$	395.7	\$	418.7	\$	444.4	\$	479.9
Growth YOY	•	5.3 %	•	28.6 %	•	24.4 %		21.9 %	•	24.7 %	•	4150	•	422.4		444.0		401.2
Organic revenue Growth YOY	\$	528.8 4.5 %	\$	506.0 21.9 %	\$	517.7 22.2 %	\$	541.7 21.5 %	\$	589.7 22.5 %	\$	415.2	\$	423.6	\$	446.0	\$	481.2
Adjusted EBITDA	\$	190.1	\$	185.6	\$	198.3	\$	220.4	\$	242.7	\$	135.1	\$	176.1	\$	196.3	\$	203.9
Growth YOY		2.4 %		37.4 %		12.6 %		12.3 %		19.1 %								
Adjusted EBITDA margin	,	35.5 %		36.5 %		38.1 %		40.7 %		40.6 %		34.1 %		42.1 %		44.2 %		42.5 %
Growth YOY Adjusted net income	\$	100)bps 102.5	\$	240bps 97.8	\$	(400)bps 108.0	\$	(350)bps 123.4	\$	(190)bps 141.9	\$	49.5	\$	81.2	\$	101.2	\$	114.7
Growth YOY	•	4.9 %	•	97.7 %	•	33.0 %	•	21.9 %	•	23.8 %	•		•		•		•	
Adjusted diluted EPS	\$	0.24	\$	0.23	\$	0.25	\$	0.29	\$	0.33	\$	0.16	\$	0.26	\$	0.24	\$	0.27
Growth YOY		4.3%		43.8%		(3.8)%		20.8 %		22.2 %								
Impact of deferred revenue purchase accounting adjustments																		
Adjusted revenue	\$	-	\$	(0.2)	\$	-	\$	-	\$	-	\$	(17.4)	\$	(2.1)	\$	(1.0)	\$	(0.6)
Adjusted EBITDA	\$	-	\$	(0.2)	\$		\$	-	\$	-	\$	(17.4)	\$	(2.1)	\$	(1.0)	\$	(0.6)
Adjusted EBITDA margin		0.0 %		0.0 %		0.0 %		0.0 %		0.0 %		(2.8)%		(0.3)%		(0.1)%		(0.1)%
Adjusted net Income Adjusted EPS	\$ \$	-	\$ \$	(0.2)	\$ \$	-	\$ \$	-	\$ \$	-	\$ \$	(12.9)	\$ \$	(1.6)	\$ \$	(0.7)	\$ \$	(0.5)
Adjusted Li 0	Ψ		Ψ		Ψ		¥		Ψ		Ψ	(0.01)	Ψ	(0.01)	¥		Ψ	
Segment Information (3)																		
North America																		
Finance & Risk	\$	202.2	\$	190.5	\$	199.7	\$	214.0	\$	230.5	\$	192.8	\$	193.8	\$	206.6	\$	218.0
Sales & Marketing		165.1	_	148.9	_	157.5	_	160.1		198.2	_	148.7	_	160.6	_	156.4	_	183.1
Adjusted revenue Adjusted operating income	\$ \$	367.3 136.1	\$ \$	339.4 138.4	\$ \$	357.2 152.8	\$ \$	374.1 168.9	\$ \$	428.7 194.9	\$ \$	341.5 133.8	\$ \$	354.4 159.1	\$ \$	363.0 171.8	\$ \$	401.1 185.2
Adjusted operating income Adjusted EBITDA	\$	153.3	\$	151.0	\$	167.4	\$	185.5	\$	211.3	\$ \$	144.5	\$ \$	170.4	\$	183.7	\$	197.6
Adjusted EBITDA margin	•	41.7 %		44.5 %	·	46.9 %		49.6 %	•	49.3 %	-	42.3 %		48.1 %		50.6 %		49.3 %
International																		
Finance & Risk	\$	109.0	\$	107.4	\$	104.1	\$	108.7	\$	110.2	\$	58.6	\$	54.1	\$	67.6	\$	63.7
Sales & Marketing		59.7		62.5		59.6		59.1		59.4		13.0		12.3		14.8		15.7
Adjusted revenue	\$	168.7	\$	169.9	\$	163.7	\$	167.8	\$	169.6	\$	71.6	\$	66.4	\$	82.4	\$	79.4
Adjusted operating income	\$	51.8	\$	48.7	\$	39.8	\$	50.8	\$	42.7	\$	22.2	\$	18.0	\$	25.8	\$	16.6
Adjusted EBITDA Adjusted EBITDA margin	\$	55.I	\$	51.5	\$	42.6	\$	54.0	\$	46.0 27.1 %	\$	24.0	\$	20.0	\$	28.0	\$	19.0
Aujusteu EDITUA Margin		32.6 %		30.3 %		26.0 %		32.2 %		27.1 %		33.5 %		30.1 %		34.0 %		23.9 %

⁽¹⁾ Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.

⁽²⁾ See appendix for reconciliations of GAAP to non-GAAP financial measures.

⁽³⁾ Deferred revenue adjustments are within corporate and therefore do not impact the segments.



YEAR-TO-DATE CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT PER SHARE DATA)

Processor			2022				2021					20	020 (1)		
Case of service (perceases and amoretization) 176,7 176,			d March 31,		ed June 30,		ended tember 30,		cember 31,	ende	d June 30,	Septe	ended ember 30,		ember 31,
Case of service (perceases and amoretization) 176,7 176,	Revenue	\$	536.0	\$	1.025.4	\$	1 567 3	\$	2 165 6	\$	8144	\$	1 258 8	\$	1 738 7
Semigrange 1882 1893 1895 1		Ψ		Ψ		Ψ		φ		Ψ		Ψ		φ	
Seminary Company															
Separate	·														
Descripting forcome (cos) 16-4 33.2 6-77 11-56 0-53 3.60 3.56															
Section Sect															
Personal Process															
Non-confice processor pr															
Income (locos) before provision (benefit) for income taxes and equity in our air increase of alfitatiss	Other income (expense) - net		(9.3)		19.2		32.5		14.9		(33.6)		(42.4)		(11.6)
Less processor (sentents) for incomenators			(56.2)		(77.4)		(112.2)	_	(190.8)		(194.1)		(263.6)		(282.0)
Page	in net income of affiliates		(39.8)		(42.2)		(27.5)		(45.2)		(203.6)		(227.6)		(226.4)
	Less: provision (benefit) for income taxes		(9.3)		33.2		30.4		23.4		(101.9)		(111.0)		(112.4)
Lass neficementh loss at turbunable to the nencommoning interest 1,5 2,4 3,5 3,6	Equity in net income of affiliates														
	• •														
Net mone (60x) strzbualde to Dun & Budstreer Holdings, Inc. Basic earnings (60x) per share of common stock: Note tincome (60x) attrzbualde to Dun & Budstreere Holdings, Inc. \$ (0.07) \$ (0.18) \$ (0.14) \$ (0.17) \$ (0.53) \$ (0.52) \$ (0.27) \$ (0.5			(1.5)		(2.6)		(4.2)		(5.8)						
No. motione (boss) attributable to Dun & Bradstree Holdings, Inc. 1	•	\$	(31.3)	\$	(76.7)	\$	(60.1)	\$	(71.7)	\$		\$	<u> </u>	\$	
Net mone (loss) attributable to Dun & Brackreter Holdings, Inc. \$ 0,07 \$ 0,018 \$ 0,019	Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(0.07)	\$	(0.18)	\$	(0.14)	\$	(0.17)	\$	(0.53)	\$	(0.52)	\$	(0.49)
Non-AP Financial measures (2) September of shares outstanding - diluted September outstandin	= ', ', ',	\$	(0.07)	\$	(0.18)	\$	(0.14)	\$	(0.17)	\$	(0.53)	\$	(0.52)	\$	(0.49)
Non-GAAP Financial measures (2)															
Adjusted revenue S 3560 S 1,0300 S 1,770 S 2,170 S 814 S 1,258 S 1,737 7,500 T 7,000 T															
Growth YOY	• • • • • • • • • • • • • • • • • • • •														
Organic revenue \$ 5,28.8 \$ 1,023.7 \$ 1,565.5 \$ 2,155.2 \$ 1,284.8 \$ 1,766.0 Growth YOY 4,5% \$ 2,20% \$ 2,18% \$ 22,0% \$ 311.2 \$ 507.5 \$ 711.4 Adjusted EBITDA \$ 190.1 \$ 384.0 \$ 0.044 \$ 847.1 \$ 311.2 \$ 507.5 \$ 711.4 Adjusted EBITDA margin 3.5.% 373.% 38.5% 39.0% 38.2% 40.3% 40.9% Growth YOY (100)psp. (90)psp. (180)psp. (190)psp. (190)psp.<		\$		\$		\$		\$		\$	814.4	\$	1,258.8	\$	1,738.7
Control Cont		•		•		•		•		•	8388	•	1 284 8	•	1.766.0
Adjusted EBITDA S 190.1 S 384.0 S 604.4 S 847.1 S 311.2 S 507.5 S 71.1	=	Ψ		Ψ.		•		*		Ψ	050.0	Ψ	1,201.0	*	1,7 00.0
Adjusted EBITDA margin Growth YOY (100)bps Growth YOY (100)bps (10		\$		\$		\$		\$		\$	311.2	\$	507.5	\$	711.4
Growth YOY															
Adjusted net income (\$ 102.5 \$ 205.8 \$ 3.92.2 \$ 471.1 \$ 130.7 \$ 231.9 \$ 346.6 \$ 670.0000 \$ 4.9 % \$ 5.5 % \$ 42.0% \$ 35.9% \$ 1.10 \$ 0.42 \$ 0.67 \$ 0.94											38.2 %		40.3 %		40.9 %
Crowth YOY		æ		•		•		•		•	120.7	æ	2210	•	246.6
Adjusted diluted EPS		Þ		Þ		Þ		Þ		Þ	130.7	Þ	231.9	Þ	346.6
Impact of deferred revenue purchase accounting adjustments		\$		\$		\$		\$		\$	0.42	\$	0.67	\$	0.94
Adjusted revenue \$ - \$ (0.2) \$ (0.2) \$ (1.95) \$ (20.5) \$ (21.1) Adjusted EBITDA \$ - \$ (0.2) \$ (0.2) \$ (0.2) \$ (1.95) \$ (20.5) \$ (21.1) Adjusted EBITDA Margin 0.0% 0.0% 0.0% 0.0% 0.0% (1.5%) (1.10%) (0.7% Adjusted EBITDA Margin 0.0% 0.0% 0.0% 0.0% 0.0% (1.5%) (1.10%) (0.7% Adjusted EBITDA Margin 0.0% 0.0% 0.0% 0.0% 0.0% (1.5%) (1.10%) (0.7% Adjusted EBITDA Margin 0.0%	Growth YOY		4.3%		14.3%		14.9%		17.0%						
Adjusted revenue \$ - \$ (0.2) \$ (0.2) \$ (0.2) \$ (1.5) \$ (20.5) \$ (21.1) Adjusted EBITDA margin															
Adjusted EBITDA \$ - \$ (0.2) \$ (0.2) \$ (0.2) \$ (19.5) \$ (20.5) \$ (21.1) Adjusted EBITDA margin 0.0 % 0.0 % 0.0 % 0.0 % (1.5)% (1.0)% (0.7)% Adjusted net Income \$ - \$ (0.2) \$ (0.2) \$ (0.2) \$ (14.5) \$ (15.2) \$ (15.7) Adjusted FPS \$ - \$ (0.2) \$ (0.2) \$ (0.2) \$ (14.5) \$ (15.2) \$ (15.7) Adjusted FPS \$ - \$ 0.2 \$ 0.2 \$ (0.2) \$ (0.2) \$ (0.2) \$ (0.2) \$ (0.05) \$ (0.04) \$ (0.04) Segment Information (3) North America Finance & Risk \$ 20.2 \$ 39.2 \$ 60.4 \$ 83.47 \$ 386.6 \$ 593.2 \$ 811.2 Sales & Marketing \$ 165.1 \$ 306.4 \$ 466.5 \$ 664.7 \$ 309.3 \$ 465.7 \$ 648.8 Adjusted revenue \$ 367.3 \$ 696.6 \$ 1,070.7 \$ 1,499.4 \$ 695.9 \$ 1,058.9 \$ 1,460.0 Adjusted operating income \$ 136.1 \$ 291.3 \$ 460.2 \$ 655.1 \$ 292.9 \$ 464.7 \$ 649.9 Adjusted EBITDA margin \$ 41.7 \$ 45.7 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 49.6 \$ 69.6 Adjusted EBITDA margin \$ 141.7 \$ 45.7 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 49.6 \$ 59.6 Adjusted EBITDA margin \$ 169.0 \$ 211.4 \$ 320.1 \$ 430.3 \$ 112.7 \$ 180.3 \$ 244.0 \$ 368.8 Marketing \$ 199.0 \$ 211.4 \$ 320.1 \$ 430.3 \$ 112.7 \$ 180.3 \$ 244.0 \$ 368.8 Marketing \$ 199.0 \$ 211.4 \$ 320.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 47		•		•	(0.0)	_	/o o:	_	(0.0)	•	(10.5)	•	(22.5)	•	(2.1.1
Adjusted EBITDA margin 0.0 % 0.0 % 0.0 % 0.0 % 0.0 % (1.5)% (1.0)% (0.7)% Adjusted net Income \$ - \$ (0.2) \$ (0.2) \$ (0.2) \$ (1.5) \$ (15.7			-												, ,
Adjusted net Income \$ - \$ (0.2) \$ (0.2) \$ (0.2) \$ (1.4.5) \$ (15.2) \$ (15.7) Adjusted EPS \$ - \$ - \$ - \$ - \$ - \$ (0.05) \$ (0.04)	· ·	φ	- 00%	φ		Φ		Φ		φ		φ		φ	
Adjusted EPS \$ - \$ - \$ - \$ (0.05) \$ (0.04) \$ (0.04) Segment Information (3) North America Finance & Risk \$ 202.2 \$ 390.2 \$ 604.2 \$ 834.7 \$ 386.6 \$ 593.2 \$ 811.2 \$ 388.8 Marketing \$ 165.1 \$ 306.4 \$ 466.5 \$ 664.7 \$ 309.3 \$ 465.7 \$ 648.8 \$ 469.0		\$	-	\$		\$		\$		\$		\$		\$	
North America Finance & Risk \$ 202.2 \$ 390.2 \$ 604.2 \$ 834.7 \$ 386.6 \$ 593.2 \$ 811.2 Sales & Marketing 165.1 306.4 466.5 664.7 309.3 465.7 648.8 Adjusted revenue \$ 367.3 696.6 \$ 1,070.7 \$ 1,499.4 695.9 \$ 1,058.9 \$ 1,460.0 Adjusted GBITDA \$ 136.1 \$ 291.3 \$ 460.2 \$ 655.1 \$ 292.9 \$ 464.7 \$ 649.9 Adjusted EBITDA margin \$ 153.3 318.5 \$ 504.0 \$ 715.3 \$ 314.9 \$ 498.6 \$ 696.2 Adjusted EBITDA margin 41.7% 45.7% 47.1% 47.7% 45.2% 47.1 47.7% International Finance & Risk \$ 109.0 \$ 211.4 \$ 320.1 \$ 430.3 \$ 112.7 \$ 180.3 \$ 244.0 Sales & Marketing 59.7 122.2 181.3 240.7 25.3 40.1 55.8 Adjusted revenue \$ 168.7 \$ 333.6 \$ 501.4 \$	1 -		-		-		-		-						
Finance & Risk	Segment Information (3)														
Finance & Risk	North America														
Adjusted revenue \$ 367.3 \$ 696.6 \$ 1,070.7 \$ 1,499.4 \$ 695.9 \$ 1,058.9 \$ 1,460.0 Adjusted operating income \$ 136.1 \$ 291.3 \$ 460.2 \$ 655.1 \$ 292.9 \$ 464.7 \$ 649.9 Adjusted EBITDA \$ 153.3 \$ 318.5 \$ 504.0 \$ 715.3 \$ 314.9 \$ 498.6 \$ 696.2 Adjusted EBITDA margin \$ 41.7 \$ 45.7 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.1 \$ 45.2 \$ 47.1 \$ 4		\$	202.2	\$	390.2	\$	604.2	\$	834.7	\$	386.6	\$	593.2	\$	811.2
Adjusted operating income \$ 136.1 \$ 291.3 \$ 460.2 \$ 655.1 \$ 292.9 \$ 464.7 \$ 649.9 \$ Adjusted EBITDA \$ 153.3 \$ 318.5 \$ 504.0 \$ 715.3 \$ 314.9 \$ 498.6 \$ 696.2 \$ 40justed EBITDA margin \$ 41.7 \$ 45.7 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 47.1 \$ 47.7 \$ 47.1 \$ 4	Sales & Marketing	_	165.1		306.4	_	466.5	_	664.7	_	309.3	_	465.7	_	648.8
Adjusted EBITDA Adjusted EBITDA Adjusted EBITDA Adjusted EBITDA margin Aliya \$ 153.3 \$ 318.5 \$ 504.0 \$ 715.3 \$ 314.9 \$ 498.6 \$ 696.2 \$ 41.7 \$ 45.7 \$ 45.7 \$ 47.7 \$ 45.2 \$ 47.1 \$ 47.7 \$ 47.	Adjusted revenue	\$	367.3	\$	696.6	\$	1,070.7	\$	1,499.4	\$	695.9	\$	1,058.9	\$	1,460.0
Adjusted EBITDA margin 41.7% 45.7% 47.1% 47.7% 45.2% 47.1% 47.7% International Finance & Risk \$ 109.0 \$ 211.4 \$ 320.1 \$ 430.3 \$ 112.7 \$ 180.3 \$ 244.0 \$ 31.0 \$ 3.	1														
International Finance & Risk \$ 109.0 \$ 211.4 \$ 320.1 \$ 430.3 \$ 112.7 \$ 180.3 \$ 244.0 Sales & Marketing 59.7 122.2 181.3 240.7 25.3 40.1 55.8 Adjusted revenue \$ 168.7 \$ 333.6 \$ 501.4 671.0 \$ 138.0 220.4 299.8 Adjusted operating income \$ 51.8 88.5 \$ 139.3 182.0 40.3 66.1 82.7 Adjusted EBITDA \$ 55.1 94.1 148.1 194.1 44.0 72.0 91.0		\$		\$		\$		\$		\$		\$		\$	
Finance & Risk \$ 109.0 \$ 211.4 \$ 320.1 \$ 430.3 \$ 112.7 \$ 180.3 \$ 244.0 Sales & Marketing 59.7 122.2 181.3 240.7 25.3 40.1 55.8 Adjusted revenue \$ 168.7 \$ 33.6 \$ 501.4 671.0 \$ 180.0 220.4 299.8 Adjusted operating income \$ 51.8 88.5 \$ 193.3 \$ 182.0 \$ 40.3 \$ 66.1 \$ 82.7 Adjusted EBITDA \$ 55.1 94.1 \$ 148.1 \$ 194.1 \$ 44.0 \$ 72.0 \$ 91.0	Adjusted EBITDA margin		41.7 %		45.7 %		47.1 %		47.7 %		45.2 %		47.1 %		47.7 %
Sales & Marketing 59.7 122.2 181.3 240.7 25.3 40.1 55.8 Adjusted revenue \$ 168.7 \$ 333.6 \$ 501.4 \$ 671.0 \$ 138.0 \$ 220.4 \$ 299.8 Adjusted operating income \$ 51.8 \$ 88.5 \$ 139.3 \$ 182.0 \$ 40.3 \$ 66.1 \$ 82.7 Adjusted EBITDA \$ 55.1 \$ 94.1 \$ 148.1 \$ 194.1 \$ 44.0 \$ 72.0 \$ 91.0															
Adjusted revenue \$ 168.7 \$ 333.6 \$ 501.4 \$ 671.0 \$ 138.0 \$ 220.4 \$ 299.8 Adjusted operating income \$ 51.8 \$ 88.5 \$ 139.3 \$ 182.0 \$ 40.3 \$ 66.1 \$ 82.7 Adjusted EBITDA \$ 55.1 \$ 94.1 \$ 148.1 \$ 194.1 \$ 44.0 \$ 72.0 \$ 91.0		\$		\$		\$		\$		\$		\$		\$	
Adjusted operating income \$ 51.8 \$ 88.5 \$ 139.3 \$ 182.0 \$ 40.3 \$ 66.1 \$ 82.7 Adjusted EBITDA \$ 55.1 \$ 94.1 \$ 148.1 \$ 194.1 \$ 44.0 \$ 72.0 \$ 91.0	_	_		_		_		_	_	_		_			
Adjusted EBITDA \$ 55.1 \$ 94.1 \$ 148.1 \$ 194.1 \$ 44.0 \$ 72.0 \$ 91.0	,														
		4		4		Ψ		Ψ		4		*		4	

⁽¹⁾ Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.

⁽²⁾ See appendix for reconciliations of GAAP to non-GAAP financial measures.

⁽³⁾ Deferred revenue adjustments are within corporate and therefore do not impact the segments.



CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	2022					202	ı						2020	(1)			
	Three mont		ended	e months March 31,	ende	months d June 30,	er Septer	months ided inber 30,	Year end		Three months ended March 31,		months	e Septe	e months ended ember 30,		ear ended cember 31,
Cash flows provided by (used in) operating activities:	2022			2021		2021	2	021	2021		2020		2020		2020		2020
Net Income (Loss)	s ((29.8)	\$	(23.3)	\$	(74.1)	\$	(55.9)	\$ (6	5.9)	\$ 74.3	\$	(100.4)	\$	(114.7)	\$	(111.6)
Reconciliation of net income (loss) to net cash provided by (used in) operating activities:	,	(27.0)	Ψ	(25.5)	Ψ	(/ 1.1)	4	(55.7)	4 (0	5.7)	ψ /1.5	4	(100.4)	Ψ	(114.7)	Ψ	(111.0)
Depreciation and amortization	1	49.4		149.7		302.0		458.7	61	5.9	134.4		267.1		401.4		537.8
Amortization of unrecognized pension loss (gain)		(0.1)		0.5		0.9		1.4		1.9	(0.1)	(0.2)		(0.3)		(0.5)
Pension settlement charge		-		-		-		_			-		-		-		0.6
Debt early redemption premium expense		16.3							2	9.5	-		-		50.1		50.1
Amortization and write off of deferred debt issuance costs		11.0		4.7		9.4		14.2	3	1.2	12.0		28.1		39.2		45.0
Equity-based compensation expense		10.7		7.6		14.7		23.7	3	3.3	3.8		28.9		38.6		45.1
Restructuring charge		5.3		5.8		15.9		20.7	2	5.1	4.8		11.9		16.3		37.3
Restructuring payments		(4.0)		(3.3)		(8.2)		(13.5)	(2	0.6)	(6.0)	(10.5)		(13.6)		(16.5)
Change in fair value of make-whole derivative liability		-		-				-		- '	(69.8)	32.8		32.8		32.8
Changes in deferred income taxes		(28.8)		(26.1)		(22.5)		(48.7)	(7	7.4)	(12.0		(43.3)		(100.6)		(99.6)
Changes in operating assets and liabilities: (2)		` '		, ,		. ,		, ,	,		•		, ,		, ,		. ,
(Increase) decrease in accounts receivable		59.5		9.9		55.8		88.9	(1	3.7)	17.4		24.8		26.1		(45.1)
(Increase) decrease in prepaid taxes, other prepaids and other current assets		(5.7)		61.2		67.0		62.9		3.3	(4.4)	(8.1)		(11.6)		(28.9)
Increase (decrease) in deferred revenue		70.9		78.7		36.0		2.5		6.5	85.3		52.7		5.3		8.1
Increase (decrease) in accounts payable		(12.1)		(2.1)		(1.7)		(12.8)		0.1)	(2.1		13.2		6.4		9.1
Increase (decrease) in accrued liabilities		(70.6)		(61.2)		(59.7)		(55.2)		2.3)	(99.0		(49.9)		(49.8)		(20.3)
Increase (decrease) in other accrued and current liabilities		(16.4)		(9.1)		2.8		(15.7)		8.2)	(99.6		(71.3)		(131.4)		(147.8)
(Increase) decrease in other long-term assets		0.6		(2.6)		(5.0)		(10.3)		4.2)	(8.2		(23.5)		(34.8)		(49.7)
Increase (decrease) in long-term liabilities		(18.1)		(23.9)		(44.5)		(63.7)		4.4)	(15.7		(17.1)		(22.6)		(39.2)
Net, other non-cash adjustments		0.7		1.7		3.7		4.0		6.2)	(10.0		(7.5)		(6.1)		(1.2)
Net cash provided by (used in) operating activities		38.8		168.2		292.5		401.2		3.7	5.1		127.7		130.7		205.5
Cash flows provided by (used in) investing activities:																	
Acquisitions of businesses, net of cash acquired		_		(617.0)		(617.0)		(617.0)	(84	4.8)	(15.8)	(15.8)		(20.6)		(20.6)
Cash settlements of foreign currency contracts		(1.7)		23.3		24.5		22.8		2.3	1.6		(0.7)		1.3		7.7
Payments for real estate purchase		-		-		(76.6)		(76.6)		6.6)	_		-		-		_
Capital expenditures		(4.1)		(1.2)		(4.1)		(8.2)		9.7)	(1.4)	(4.0)		(8.1)		(7.8)
Additions to computer software and other intangibles		(43.6)		(42.4)		(76.5)		(112.3)		0.7)	(18.4		(48.1)		(85.3)		(115.2)
Other investing activities, net		-		(0.6)		0.7		0.6		0.8	-		0.1		0.4		2.1
Net cash provided by (used in) investing activities		(49.4)		(637.9)		(749.0)	-	(790.7)	(1,07	8.7)	(34.0)	(68.5)		(112.3)		(133.8)
Cash flows provided by (used in) financing activities:			-		-						`						
Proceeds from issuance of Class A common stock in the IPO transaction and Private Placement	t	-									-		-		2,248.2		2,248.2
Payment for the redemption of Cumulative Series A Preferred Stock		-									-		-		(1,067.8)		(1,067.9)
Payment for make-whole liability		-		-		-		-			-		-		(205.2)		(205.2)
Payment for debt early redemption premiums		(16.3)							(2	9.5)	-		-		(50.0)		(50.1)
Payment of dividends		`- '				-		-	`		(32.0)	(64.1)		(64.1)		(64.1)
Payment of long term debt	(4	120.0)											(/		(/		(/
Proceeds from borrowings on Credit Facility		1.7		50.0		55.5		64.1	31	4.1	337.1		404.7		407.2		407.2
Proceeds from borrowings on Term Loan Facility	4	160.0		300.0		300.0		300.0	30	0.0	-		-		-		-
Proceeds from issuance of Successor's Senior Notes		-				-			46	0.0							
Payments of borrowings on Credit Facility	((61.7)		(50.0)		(55.5)		(64.1)	(15	4.1)	(137.1)	(317.2)		(407.2)		(407.2)
Payments of borrowing on Term Loan Facility		(7.0)		(7.0)		(14.1)		(21.1)	(2	8.1)	` -		(6.3)		(12.7)		(19.0)
Payments of borrowings on Successor's Senior Notes		-		-				-	(45	0.0)	-		-		(580.0)		(580.0)
(Payments) proceeds of borrowings on Bridge Loan		-		-		-		-			(63.0)	(63.0)		(63.0)		(63.0)
Payment of debt issuance costs		(7.4)		(2.6)		(2.6)		(2.6)	(9.5)	(0.8)	(0.8)		(2.5)		(2.5)
Other financing activities, net		(0.3)		(0.3)		(1.9)		(2.2)	(2.8)	(0.3)	(2.0)		(6.7)		(7.8)
Net cash provided by (used in) financing activities		(51.0)		290.1		281.4	-	274.1		0.1	103.9		(48.7)		196.2		188.6
Effect of exchange rate changes on cash and cash equivalents		0.3		0.7		0.4		(2.5)	((0.3)	(1.3)	(1.4)		0.5		7.6
Increase (decrease) in cash and cash equivalents		38.7		(178.9)		(174.7)		(117.9)		5.2)	73.7		9.1		215.1		267.9
Cash and cash equivalents, beginning of period	1	177.I		352.3		352.3		352.3	35	2.3	84.4		84.4		84.4		84.4
Cash and cash equivalents, end of period	\$ 2	215.8	\$	173.4	\$	177.6	\$	234.4	\$ 17	7.1	\$ 158.1	\$	93.5	\$	299.5	\$	352.3
Supplemental disclosure of cash flow information:					-					_							
Cash paid for:																	
Income taxes payment (refund), net	\$	30.5	\$	(57.4)	\$	(9.2)	\$	(2.4)	\$ I	2.7	\$ 8.8	\$	14.6	\$	85.2	\$	116.9
Interest	s	40.7	\$	63.0	\$	87.5	\$	149.7	\$ 19	1.8	\$ 103.1	\$	135.7	\$	223.1	\$	249.0

⁽¹⁾ Revised to reflect the elimination of the international lag reporting. See further details in Note 1 to the consolidated financial statements for the year ended December 31, 2021, included in the Annual Report on Form 10-K for the year ended December 31, 2021.
(2) Net of the effect of acquisitions.



APPENDIX

In addition to reporting GAAP results, we evaluate performance and report our results on the non-GAAP financial measures discussed below. We believe that the presentation of these non-GAAP measures provides useful information to investors and rating agencies regarding our results, operating trends and performance between periods. These non-GAAP financial measures include adjusted revenue, organic revenue, adjusted earnings before interest, taxes, depreciation and amortization ("adjusted EBITDA"), adjusted EBITDA margin, adjusted net income and adjusted net earnings per diluted share. Adjusted results are non-GAAP measures that adjust for the impact due to certain acquisition and divestiture related revenue and expenses, such as costs for banker fees, legal fees, due diligence, retention payments and contingent consideration adjustments, restructuring charges, equity-based compensation, and other non-core gains and charges that are not in the normal course of our business, such as costs associated with early debt redemptions, gains and losses on sales of businesses, impairment charges, the effect of significant changes in tax laws and material tax and legal settlements. We exclude amortization of recognized intangible assets resulting from the application of purchase accounting because it is non-cash and not indicative of our ongoing and underlying operating performance. Recognized intangible assets arise from acquisitions, primarily the Take-Private Transaction. We believe that recognized intangible assets by their nature are fundamentally different from other depreciating assets that are replaced on a predictable operating cycle. Unlike other depreciating assets, such as developed and purchased software licenses or property and equipment, there is no replacement cost once these recognized intangible assets expire and the assets are not replaced. Additionally, our costs to operate, maintain and extend the life of acquired intangible assets and purchased intellectual property are reflected in our operating costs as personnel, data fee, facilities, overhead and similar items. Management believes it is important for investors to understand that such intangible assets were recorded as part of purchase accounting and contribute to revenue generation. Amortization of recognized intangible assets will recur in future periods until such assets have been fully amortized. In addition, we isolate the effects of changes in foreign exchange rates on our revenue growth because we believe it is useful for investors to be able to compare revenue from one period to another, both after and before the effects of foreign exchange rate changes. The change in revenue performance attributable to foreign currency rates is determined by converting both our prior and current periods' foreign currency revenue by a constant rate. As a result, we monitor our adjusted revenue growth both after and before the effects of foreign exchange rate changes. We believe that these supplemental non-GAAP financial measures provide management and other users with additional meaningful financial information that should be considered when assessing our ongoing performance and comparability of our operating results from period to period. Our management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. These non-GAAP measures are among the factors management uses in planning for and forecasting future periods. Non-GAAP financial measures should be viewed in addition to, and not as an alternative to our reported results prepared in accordance with GAAP.

Our non-GAAP or adjusted financial measures reflect adjustments based on the following items, as well as the related income tax.

Adjusted Revenue

We define adjusted revenue as revenue to include a revenue adjustment due to the timing of the completion of the Bisnode acquisition. Management uses this measure to evaluate ongoing performance of the business period over period. In addition, we isolate the effects of changes in foreign exchange rates on our revenue growth because we believe it is useful for investors to be able to compare revenue from one period to another, both after and before the effects of foreign exchange rate changes. The change in revenue performance attributable to foreign currency rates is determined by converting both our prior and current periods' foreign currency revenue by a constant rate.

Organic Revenue

We define organic revenue as adjusted revenue before the effect of foreign exchange excluding revenue from acquired businesses for the first twelve months. In addition, organic revenue excludes current and prior year revenue associated with divested businesses. We believe the organic measure provides investors and analysts with useful supplemental information regarding the Company's underlying revenue trends by excluding the impact of acquisitions and divestitures. Revenue from acquired businesses is primarily related to the acquisitions of Eyeota Holdings Pte Ltd ("Eyeota") and NetWise Data, LLC ("NetWise") in the fourth quarter of 2021. Revenue from divested businesses is related to the business-to-consumer business in Germany that was classified as asset held for sale at March 31, 2022.



Adjusted EBITDA and Adjusted EBITDA Margin

We define adjusted EBITDA as net income (loss) attributable to Dun & Bradstreet Holdings, Inc. excluding the following items:

- · depreciation and amortization;
- interest expense and income;
- income tax benefit or provision;
- · other non-operating expenses or income;
- equity in net income of affiliates;
- net income attributable to non-controlling interests;
- other incremental or reduced expenses and revenue from the application of purchase accounting (e.g. commission asset amortization);
- equity-based compensation;
- restructuring charges;
- merger, acquisition and divestiture-related operating costs;
- transition costs primarily consisting of non-recurring expenses associated with transformational and integration activities, as well as incentive expenses associated with our synergy program;
- · legal expense associated with significant legal and regulatory matters; and
- · asset impairment.

We calculate adjusted EBITDA margin by dividing adjusted EBITDA by adjusted revenue.



Adjusted Net Income

We define adjusted net income as net income (loss) attributable to Dun & Bradstreet Holdings, Inc. adjusted for the following items:

- incremental amortization resulting from the application of purchase accounting. We exclude amortization of recognized intangible assets resulting from the application of purchase accounting because it is non-cash and is not indicative of our ongoing and underlying operating performance. The Company believes that recognized intangible assets by their nature are fundamentally different from other depreciating assets that are replaced on a predictable operating cycle. Unlike other depreciating assets, such as developed and purchased software licenses or property and equipment, there is no replacement cost once these recognized intangible assets expire and the assets are not replaced. Additionally, the Company's costs to operate, maintain and extend the life of acquired intangible assets and purchased intellectual property are reflected in the Company's operating costs as personnel, data fee, facilities, overhead and similar items;
- other incremental or reduced expenses and revenue from the application of purchase accounting (e.g. commission asset amortization);
- · equity-based compensation;
- restructuring charges;
- merger, acquisition and divestiture-related operating costs;
- transition costs primarily consisting of non-recurring expenses associated with transformational and integration
 activities, as well as incentive expenses associated with our synergy program;
- legal expense associated with significant legal and regulatory matters;
- asset impairment;
- merger, acquisition and divestiture-related non-operating costs;
- · debt refinancing and extinguishment costs; and
- tax effect of the non-GAAP adjustments and the impact resulting from the enactment of the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act").

Adjusted Net Earnings Per Diluted Share

We calculate adjusted net earnings per diluted share by dividing adjusted net income (loss) by the weighted average number of common shares outstanding for the period plus the dilutive effect of common shares potentially issuable in connection with awards outstanding under our stock incentive plan.



RECONCILIATION OF QUARTERLY REVENUE TO ADJUSTED REVENUE (UNAUDITED)

		2022				2021								202	20			
	ended	e months March 31, 2022	ended	e months March 31, 2021	ende	e months d June 30, 2021	Sept	ee months ended ember 30, 2021	Dece	ee months ended ember 31, 2021	ended	e months March 31, 2020	ende	e months d June 30, 2020	Septe	e months ended ember 30, 2020	Dece	ee months ended ember 31, 2020
GAAP Revenue	\$	536.0	\$	504.5	\$	520.9	\$	541.9	\$	598.3	\$	395.7	\$	418.7	\$	444.4	\$	479.9
Revenue adjustment due to the Bisnode acquisition close timing		-		4.6		-		-		-		-		-		-		-
Adjusted revenue (a)	\$	536.0	\$	509.1	\$	520.9	\$	541.9	\$	598.3	\$	395.7	\$	418.7	\$	444.4	\$	479.9
Foreign currency impact		7.3		(1.0)		(1.7)		1.1		4.6		2.1		2.8		0.6		0.7
Adjusted revenue before the effect of foreign currency	\$	543.3	\$	508.1	\$	519.2	\$	543.0	\$	602.9	\$	397.8	\$	421.5	\$	445.0	\$	480.6
Revenue from acquisition and divestiture - before the effect of																		
foreign exchange		(14.5)		(2.3)		(1.5)		(1.3)		(13.2)		-		-		-		-
Organic revenue - before the effect of foreign exchange	\$	528.8	\$	505.8	\$	517.7	\$	541.7	\$	589.7	\$	397.8	\$	421.5	\$	445.0	\$	480.6
Deferred revenue purchase accounting adjustment		-		0.2		-		-		-		17.4		2.1		1.0		0.6
Organic revenue - before the effect of foreign exchange and																		
deferred revenue adjustment	\$	528.8	\$	506.0	\$	517.7	\$	541.7	\$	589.7	\$	415.2	\$	423.6	\$	446.0	\$	481.2
North America	\$	367.3	\$	339.4	\$	357.2	\$	374.1	\$	428.7	\$	341.5	\$	354.4	\$	363.0	\$	401.1
International		168.7		169.9		163.7		167.8		169.6		71.6		66.4		82.4		79.4
Segment revenue	\$	536.0	\$	509.3	\$	520.9	\$	541.9	\$	598.3	\$	413.1	\$	420.8	\$	445.4	\$	480.5
Corporate and other (a)		-		(0.2)		-		-		-		(17.4)		(2.1)		(1.0)		(0.6)
Foreign currency impact		7.3		(1.0)		(1.7)		1.1		4.6		2.1		2.8		0.6		0.7
Adjusted revenue before the effect of foreign currency	\$	543.3	\$	508.1	\$	519.2	\$	543.0	\$	602.9	\$	397.8	\$	421.5	\$	445.0	\$	480.6
Revenue from acquisition and divestiture - before the effect of																		
foreign exchange		(14.5)		(2.3)		(1.5)		(1.3)		(13.2)		-		-		-		-
Organic revenue - before the effect of foreign exchange	\$	528.8	\$	505.8	\$	517.7	\$	541.7	\$	589.7	\$	397.8	\$	421.5	\$	445.0	\$	480.6
Deferred revenue purchase accounting adjustment		-		0.2		-		-		-		17.4		2.1		1.0		0.6
Organic revenue - before the effect of foreign exchange and																		
deferred revenue adjustment	\$	528.8	\$	506.0	\$	517.7	\$	541.7	\$	589.7	\$	415.2	\$	423.6	\$	446.0	\$	481.2
(a) Includes deferred revenue purchase accounting adjustments	\$	-	\$	(0.2)	\$		\$	<u> </u>	\$	<u>-</u>	\$	(17.4)	\$	(2.1)	\$	(1.0)	\$	(0.6)



RECONCILIATION OF YEAR-TO-DATE REVENUE TO ADJUSTED REVENUE (UNAUDITED)

		2022				2021						2020		
	ended	e months March 31, 2022	ende	months ad June 30, 2021	Sept	e months ended ember 30, 2021		ar ended ember 31, 2021	ende	months d June 30, 2020	Sept	e months ended ember 30, 2020	Dec	ar ended ember 31, 2020
							-							
GAAP Revenue	\$	536.0	\$	1,025.4	\$	1,567.3	\$	2,165.6	\$	814.4	\$	1,258.8	\$	1,738.7
Revenue adjustment due to the Bisnode acquisition close timing		-		4.6		4.6		4.6						-
Adjusted revenue (a)	\$	536.0	\$	1,030.0	\$	1,571.9	\$	2,170.2	\$	814.4	\$	1,258.8	\$	1,738.7
Foreign currency impact		7.3	_	(2.7)		(1.5)		3.1		4.9		5.5		6.2
Adjusted revenue before the effect of foreign currency	\$	543.3	\$	1,027.3	\$	1,570.4	\$	2,173.3	\$	819.3	\$	1,264.3	\$	1,744.9
Revenue from acquisition and divestiture - before the effect of														
foreign exchange		(14.5)		(3.8)		(5.1)		(18.3)		-		-		-
Organic revenue - before the effect of foreign exchange	\$	528.8	\$	1,023.5	\$	1,565.3	\$	2,155.0	\$	819.3	\$	1,264.3	\$	1,744.9
Deferred revenue purchase accounting adjustment		-		0.2		0.2		0.2		19.5		20.5		21.1
Organic revenue - before the effect of foreign exchange and														
deferred revenue adjustment	\$	528.8	\$	1,023.7	\$	1,565.5	\$	2,155.2	\$	838.8	\$	1,284.8	\$	1,766.0
North America	\$	367.3	\$	696.6	\$	1,070.7	\$	1,499.4	\$	695.9	\$	1,058.9	\$	1,460.0
International		168.7		333.6		501.4		671.0		138.0		220.4		299.8
Segment revenue	\$	536.0	\$	1,030.2	\$	1,572.1	\$	2,170.4	\$	833.9	\$	1,279.3	\$	1,759.8
Corporate and other (a)		-		(0.2)		(0.2)		(0.2)		(19.5)		(20.5)		(21.1)
Foreign currency impact		7.3		(2.7)		(1.5)		3.1		4.9		5.5		6.2
Adjusted revenue before the effect of foreign currency	\$	543.3	\$	1,027.3	\$	1,570.4	\$	2,173.3	\$	819.3	\$	1,264.3	\$	1,744.9
Revenue from acquisition and divestiture - before the effect of					· ·								·	
foreign exchange		(14.5)		(3.8)		(5.1)		(18.3)		-		-		-
Organic revenue - before the effect of foreign exchange	\$	528.8	\$	1,023.5	\$	1,565.3	\$	2,155.0	\$	819.3	\$	1,264.3	\$	1,744.9
Deferred revenue purchase accounting adjustment		-		0.2		0.2		0.2		19.5		20.5		21.1
Organic revenue - before the effect of foreign exchange and				-										
deferred revenue adjustment	\$	528.8	\$	1,023.7	\$	1,565.5	\$	2,155.2	\$	838.8	\$	1,284.8	\$	1,766.0
(a) Includes deferred revenue purchase accounting adjustments	\$		\$	(0.2)	\$	(0.2)	\$	(0.2)	\$	(19.5)	\$	(20.5)	\$	(21.1)



RECONCILIATION OF QUARTERLY NET INCOME (LOSS) TO ADJUSTED EBITDA (UNAUDITED)

	2	022				2021								202	20			
	ended	months March 31,	ended	e months March 31, 2021		ree months ed June 30, 2021	Sept	ee months ended ember 30, 2021	Dece	e months ended ember 31, 2021	ended	ee months I March 31, 2020	ende	e months d June 30, 2020	Septe	e months inded ember 30,	Dece	e months ended ember 31, 2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(31.3)	\$	(25.0)	\$	(51.7)	\$	16.6	\$	(11.6)	\$	41.9	\$	(208.0)	\$	(16.3)	\$	1.8
Depreciation and amortization		149.4		149.7		152.3		156.7		157.2		134.4		132.7		134.3		136.4
Interest expense - net		46.9		48.8		47.8		48.1		61.0		82.7		77.8		60.7		49.2
(Benefit) provision for income tax - net		(9.3)		(9.8)		43.0		(2.8)		(7.0)		(74.2)		(27.7)		(9.1)		(1.4)
EBITDA		155.7		163.7		191.4		218.6		199.6		184.8		(25.2)		169.6		186.0
Other income (expense) - net		9.3		(6.8)		(12.4)		(13.3)		17.6		(89.3)		122.9		8.8		(30.8)
Equity in net income of affiliates		(0.7)		(0.6)		(0.7)		(0.7)		(0.7)		(0.7)		(0.6)		(0.6)		(0.5)
Net income (loss) attributable to the noncontrolling interest		1.5		1.7		0.9		1.6		1.6		0.4		1.2		2.0		1.3
Dividends allocated to preferred stockholders										-		32.0		32.1		-		-
Other incremental or reduced expenses and revenue from the																		
application of purchase accounting		(3.9)		(0.7)		(4.2)		(4.0)		(4.0)		(4.9)		(4.9)		(4.6)		(4.4)
Equity-based compensation		10.7		7.6		7.1		9.0		9.6		3.8		25.1		9.7		6.5
Restructuring charges		5.3		5.8		10.1		4.8		4.4		4.8		7.1		4.4		21.0
Merger, acquisition and divestiture-related operating costs		5.1		3.1		2.0		2.1		6.9		2.5		1.9		2.3		7.4
Transition costs		6.9		0.9		2.9		1.7		6.0		1.6		16.3		4.4		9.6
Legal expense associated with significant legal and regulatory		***																
matters		0.2		9.9		0.7		0.5		1.7								3.9
Asset impairment		0.2		1.0		0.7		0.1		1.7		0.1		0.2		0.3		3.9
Adjusted EBITDA	\$	190.1	\$	185.6	\$	198.3	\$	220.4	\$	242.7	\$	135.1	\$	176.1	\$	196.3	\$	203.9
Adjusted Edit DA	Ψ	170.1	Ψ	103.0	Ψ	170.5	<u> </u>	220.7	Ψ	272.7	Ψ	133.1	Ψ	170.1	Ψ	170.5	Ψ	203.7
North America	\$	153.3	\$	151.0	\$	167.4	\$	185.5	s	211.3	S.	144.5	\$	170.4	\$	183.7	\$	197.6
International	Ψ	55.1	*	51.5	*	42.6	•	54.0	*	46.0	*	24.0	Ψ.	20.0	*	28.0	*	19.0
Corporate and other (a)		(18.3)		(16.9)		(11.7)		(19.1)		(14.6)		(33.4)		(14.3)		(15.4)		(12.7)
Adjusted EBITDA (a)	\$	190.1	\$	185.6	\$	198.3	\$	220.4	\$	242.7	\$	135.1	\$	176.1	\$	196.3	\$	203.9
Adjusted EBITDA margin (b)	-	35.5 %	<u> </u>	36.5 %	<u> </u>	38.1 %	Ť	40.7 %	Ť	40.6 %	-	34.1 %	Ť	42.1 %	Ť	44.2 %	Ť	42.5 %
(a) Including impact of deferred revenue purchase accounting		22.5 70		20.5 70		20.1 70		.3.7 70				2 111 70		.211 70		/0		5 /0
adjustments:																		
Impact to adjusted EBITDA	\$		\$	(0.2)	\$		\$		s		\$	(17.4)	\$	(2.1)	\$	(1.0)	\$	(0.6)
Impact to adjusted EBITDA margin	φ	0.0 %	Φ	0.0 %	Φ	0.0 %	Ф	0.0 %	Þ	0.0 %	Ф	(2.8)%	Ф	(0.3)%	Ф	(0.1)%	Ф	(0.6)
impact to adjusted EDITOA margin		0.0 /6		0.0 /6		0.0 /6		0.0 /6		0.0 /6		(2.0)/0		(0.3)/6		(0.1)/6		(0.1)/6

⁽b) Adjusted EBITDA margin is calculated by dividing adjusted EBITDA by adjusted revenue.



RECONCILIATION OF YEAR-TO-DATE NET INCOME (LOSS) TO ADJUSTED EBITDA (UNAUDITED)

		2022				2021						2020		
	ended	ee months I March 31, 2022	ende	months d June 30, 2021		ended ember 30,	Dec	ar ended ember 31, 2021		months ed June 30, 2020		ended tember 30, 2020	Dec	ar ended ember 31, 2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(31.3) 149.4	\$	(76.7) 302.0	\$	(60.1) 458.7	\$	(71.7) 615.9	\$	(166.1) 267.1	\$	(182.4) 401.4	\$	(180.6) 537.8
Depreciation and amortization		149.4 46.9		96.6		458.7 144.7		205.7		160.5		221.2		270.4
Interest expense - net (Benefit) provision for income tax - net				33.2						(101.9)		(111.0)		
(Benefit) provision for income tax - net EBITDA		(9.3)		355.1		30.4 573.7		773.3		159.6		329.2		515.2
Other income (expense) - net		9.3		(19.2)		(32.5)		(14.9)		33.6		42.4		11.6
Equity in net income of affiliates		(0.7)		(1.3)		(2.0)		(2.7)		(1.3)		(1.9)		(2.4)
Net income (loss) attributable to the noncontrolling interest		1.5		2.6		4.2		5.8		1.6		3.6		4.9
Dividends allocated to preferred stockholders		1.5		2.0		7.2		3.0		64.1		64.I		64.I
Other incremental or reduced expenses and revenue from the		-		-		-		-		04.1		07.1		04.1
application of purchase accounting		(3.9)		(4.9)		(8.9)		(12.9)		(9.8)		(14.4)		(18.8)
Equity-based compensation		(3.7)		(4.7)		23.7		33.3		28.9		38.6		(16.6) 45.1
Restructuring charges		5.3		15.9		20.7		25.1		11.9		16.3		37.3
Merger, acquisition and divestiture-related operating costs		5.1		5.1		7.2		14.1		4.4		6.7		37.3 14.1
Transition costs		6.9		3.1		5.6		11.6		17.9		22.3		31.9
		6.7		3.7		3.0		11.0		17.7		22.3		31.7
Legal expense associated with significant legal and regulatory		0.0		10.4				12.0						20
matters		0.2		10.6		11.1		12.8		- 0.2		-		3.9
Asset impairment Adjusted EBITDA	\$	190.1	\$	384.0	\$	604.4	\$	847.I	\$	0.3 311.2	\$	0.6 507.5	\$	711.4
Adjusted EBITDA	4	190.1	→	384.0	<u> </u>	604.4	<u> </u>	847.1	<u> </u>	311.2	→	307.3	<u> </u>	/11.4
North America	\$	153.3	\$	318.5	\$	504.0	\$	715.3	\$	314.9	\$	498.6	\$	696.2
International		55.1		94.1		148.1		194.1		44.0		72.0		91.0
Corporate and other (a)		(18.3)		(28.6)		(47.7)		(62.3)		(47.7)		(63.1)		(75.8)
Adjusted EBITDA (a)	\$	190.1	\$	384.0	\$	604.4	\$	847.I	\$	311.2	\$	507.5	\$	711.4
Adjusted EBITDA margin (b)		35.5 %		37.3 %		38.5 %		39.0 %		38.2 %		40.3 %		40.9 %
(a) Including impact of deferred revenue purchase accounting														
adjustments:														
Impact to adjusted EBITDA	\$	-	\$	(0.2)	\$	(0.2)	\$	(0.2)	\$	(19.5)	\$	(20.5)	\$	(21.1)
Impact to adjusted EBITDA margin		0.0 %		0.0 %		0.0 %		0.0 %		(1.5)%		(1.0)%		(0.7)%

⁽b) Adjusted EBITDA margin is calculated by dividing adjusted EBITDA by adjusted revenue.



RECONCILIATION OF QUARTERLY NET INCOME (LOSS) TO ADJUSTED NET INCOME (LOSS) (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT PER SHARE DATA)

	202	2				2021								2020				
	Three m ended Ma 202	rch 31,	ended N	months farch 31,	ended	e months I June 30,	e Septe	e months nded mber 30,	e Dece	e months inded imber 31,	ended I	months March 31,	ende	ee months ed June 30, 2020	Septi	e months ended ember 30, 2020	e Dece	e months ended ember 31,
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(31.3)	\$	(25.0)	\$	(51.7)	\$	16.6	\$	(11.6)	\$	41.9	\$	(208.0)	\$	(16.3)	\$	1.8
Incremental amortization of intangible assets resulting from the		, ,		` ,		` ,				, ,				` ,		, ,		
application of purchase accounting		127.0		132.1		133.0		135.0		135.6		120.1		117.5		118.2		119.5
Other incremental or reduced expenses and revenue from the application																		
of purchase accounting		(3.9)		(0.7)		(4.2)		(4.0)		(4.0)		(4.9)		(4.9)		(4.6)		(4.4)
Equity-based compensation		10.7		7.6		7.1		9.0		9.6		3.8		25.1		9.7		6.5
Restructuring charges		5.3		5.8		10.1		4.8		4.4		4.8		7.1		4.4		21.0
Merger, acquisition and divestiture-related operating costs		5.1		3.1		2.0		2.1		6.9		2.5		1.9		2.3		7.4
Transition Costs		6.9		0.9		2.9		1.7		6.0		1.6		16.3		4.4		9.6
Legal expense associated with significant legal and regulatory matters		0.2		9.9		0.7		0.5		1.7								3.9
Change in fair value of make-whole derivative liability		-		-		-		-		-		(69.8)		102.6		-		-
Asset Impairment		-		1.0		0.5		0.1		-		0.1		0.2		0.3		3.9
Non-recurring pension charges		-		-		-		-		-		-				-		0.6
Dividends allocated to preferred stockholders		-		-		-		-		-		32.0		32.1		-		-
Merger, acquisition and divestiture-related non-operating costs		2.5		2.3		-		-		(0.1)		-		-		-		(23.5)
Debt refinancing and extinguishment costs		23.0		1.1		-		-		41.9		7.0		41.3		25.8		2.5
Tax impact of the CARES act		0.6		(0.4)		(0.3)		(0.1)		-		(55.6)		1.9		(4.1)		-
Tax effect of the non-GAAP adjustments		(43.6)		(39.9)		7.9		(42.3)		(48.5)		(34.0)		(51.9)		(38.9)		(34.1)
Adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc.																		
(a)	\$	102.5	\$	97.8	\$	108.0	\$	123.4	\$	141.9	\$	49.5	\$	81.2	\$	101.2	\$	114.7
Adjusted diluted earnings (loss) per share of common stock	\$	0.24	\$	0.23	\$	0.25	\$	0.29	\$	0.33	\$	0.16	\$	0.26	\$	0.24	\$	0.27
Weighted average number of shares outstanding - diluted (b)		429.5		429.0		429.I		428.7		429.0		314.5		314.5		416.3		423.6
(a) Including impact of deferred revenue purchase accounting adjustments:																		
Pre-tax impact	\$	-	\$	(0.2)	\$	-	\$	-	\$	-	\$	(17.4)	\$	(2.1)	\$	(1.0)	\$	(0.6)
Tax impact		-		-		-		-		-		4.5		0.5		0.3		0.1
Net impact to adjusted net income (loss) attributable to Dun & Bradstreet																		
Holdings, Inc. (a)	\$	-	\$	(0.2)	\$	-	\$	-	\$	-	\$	(12.9)	\$	(1.6)	\$	(0.7)	\$	(0.5)
Net impact to adjusted diluted earnings (loss) per share of common stock	\$	(0.00)	\$	(0.00)	\$	(0.00)	\$	(0.00)	\$	(0.00)	\$	(0.04)	\$	(0.01)	\$	(0.00)	\$	(0.00)



RECONCILIATION OF YEAR-TO-DATE NET INCOME (LOSS) TO ADJUSTED NET INCOME (LOSS) (UNAUDITED)

(AMOUNTS IN MILLIONS, EXCEPT PER SHARE DATA)

	2022					2021						2020		
					Nin	e months					Nin	e months		
	Thre	e months	Six	months		ended	Ye	ar ended	Six	months		ended	Yea	r ended
	ended	March 31,	ende	d June 30,	Sept	ember 30,	Dec	ember 31,	ende	d June 30,	Sept	ember 30,	Dec	ember 31,
		2022		2021		2021		2021		2020		2020		2020
Net income (loss) attributable to Dun & Bradstreet Holdings, Inc.	\$	(31.3)	\$	(76.7)	\$	(60.1)	\$	(71.7)	\$	(166.1)	\$	(182.4)	\$	(180.6)
Incremental amortization of intangible assets resulting from the		(/	·	,		,		()		,		,		,
application of purchase accounting		127.0		265.1		400.1		535.7		237.6		355.8		475.3
Other incremental or reduced expenses and revenue from the application				200				333.7		207.0		555.0		., 0.0
of purchase accounting		(3.9)		(4.9)		(8.9)		(12.9)		(9.8)		(14.4)		(18.8)
Equity-based compensation		10.7		14.7		23.7		33.3		28.9		38.6		45.1
Restructuring charges		5.3		15.9		20.7		25.1		11.9		16.3		37.3
Merger, acquisition and divestiture-related operating costs		5.1		5.1		7.2		14.1		4.4		6.7		14.1
Transition Costs		6.9		3.9		5.6		11.6		17.9		22.3		31.9
Legal expense associated with significant legal and regulatory matters		0.2		10.6		11.1		12.8		-		-		3.9
Change in fair value of make-whole derivative liability				-		-		-		32.8		32.8		32.8
Asset Impairment		0.0		1.5		1.6		1.6		0.3		0.6		4.5
Non-recurring pension charges		-		-		-		-		-		-		0.6
Dividends allocated to preferred stockholders		-		-		-		-		64.1		64.1		64.1
Merger, acquisition and divestiture-related non-operating costs		2.5		2.3		2.3		2.2		-				(23.5)
Debt refinancing and extinguishment costs		23.0		1.1		1.1		43.0		48.3		74.1		76.6
Tax impact of the CARES act		0.6		(0.7)		(8.0)		(0.8)		(53.7)		(57.8)		(57.8)
Tax effect of the non-GAAP adjustments		(43.6)		(32.1)		(74.4)		(122.9)		(85.9)		(124.8)		(158.9)
Adjusted net income (loss) attributable to Dun & Bradstreet Holdings, Inc.					-				-				-	
(a)	\$	102.5	\$	205.8	\$	329.2	\$	471.1	\$	130.7	\$	231.9	\$	346.6
Adjusted diluted earnings (loss) per share of common stock	\$	0.24	\$	0.48	\$	0.77	\$	1.10	\$	0.42	\$	0.67	\$	0.94
Weighted average number of shares outstanding - diluted (b)		429.5		429.1		428.8		429.8		314.5		348.6		367.3
(a) Including impact of deferred revenue purchase accounting adjustments:														
Pre-tax impact	\$		\$	(0.2)	\$	(0.2)	\$	(0.2)	\$	(19.5)	\$	(20.5)	\$	(21.1)
Tax impact				-	_	-		-		5.0	<u>.</u>	5.3		5.4
Net impact to adjusted net income (loss) attributable to Dun & Bradstreet														
Holdings, Inc. (a)	\$	-	\$	(0.2)	\$	(0.2)		(0.2)	\$	(14.5)	\$	(15.2)	\$	(15.7)
Net impact to adjusted diluted earnings (loss) per share of common stock	\$	-	\$	-	\$	_	\$	-	\$	(0.05)	\$	(0.04)	\$	(0.04)