

## Dun & Bradstreet and Finquest Launch Cofinder to Bring Smarter, Faster Deal Sourcing to Investment Firms

May 20, 2025

Powered by Dun & Bradstreet's Al-Ready Private Company Data and Finquest's Al search technology, Cofinder Brings
Transparency to the Private Markets

JACKSONVILLE, Fla. & NEW YORK--(BUSINESS WIRE)--May 20, 2025-- Dun & Bradstreet (NYSE: DNB), a leading global provider of business data and analytics, and Finquest, a trusted partner to private equity firms and acquisitive corporates, have launched Cofinder, a cutting-edge web-based platform that helps uncover proprietary opportunities that redefines deal sourcing for private equity professionals.

This press release features multimedia. View the full release here: https://www.businesswire.com/news/home/20250520675148/en/

"Dun & Bradstreet's extensive global business data, combined with Finquest's innovative technology, unlocks a wealth of new opportunities for private company investments in an easy-to-use platform," said Brian Filanowski, General Manager, Finance & Risk, Dun & Bradstreet. "While most deals are sourced through personal networks or a few well-known data vendors, this collaboration broadens the market scope to uncover lesser-known companies with the potential to become the next unicorn."

Cofinder combines Finquest's proven Al-enhanced deal sourcing technology with Dun & Bradstreet's extensive private company data to strengthen investment strategies and enrich company insights into the markets with access to:

- The largest de-duplicated private company data on more than 150 million businesses, including 50 million U.S.-based businesses
- Over 15 million verified executive-level contacts to accelerate deal conversations
- Al-enhanced data and precision search to pinpoint high-potential targets

"After nearly a decade of leveraging our unique combination of data, AI, and people to uncover proprietary deals for PE and acquisitive corporates, we are expanding the addressable market alongside Dun & Bradstreet with our introduction of a self-service company search product to investment professionals," said Tanguy Lesselin, CEO & Co-founder of Finquest. "By transforming our in-house technology into a self-serve platform through Cofinder, we are putting the power of uncovering hidden opportunities directly in the hands of M&A professionals."

Designed for deal professionals in the private markets, including private equity, investment bankers, corporate development teams, growth equity investors, and others, Cofinder enables users to:

- Map Niche Markets: Leverage advanced search functionality to pinpoint specific industry segments and uncover opportunities others may overlook.
- Gain Competitive Edge: Access exclusive, off-market targets that are often hidden from traditional data sources.
- Streamline Deal Origination: Connect directly with key decision-makers to accelerate outreach and negotiation.
- Find The Right Buyers: Identify and engage with potential strategic buyers in the middle market.

Cofinder is now available in the U.S. and Canada. To see Cofinder in action and to request a demo, go to Cofinder.

## **About Dun & Bradstreet**

Dun & Bradstreet, a leading global provider of business decisioning data and analytics, enables companies around the world to improve their business performance. Dun & Bradstreet's Data Cloud fuels solutions and delivers insights that empower customers to accelerate revenue, lower cost, mitigate risk, and transform their businesses. Since 1841, companies of every size have relied on Dun & Bradstreet to help them manage risk and reveal opportunity. For more information on Dun & Bradstreet, please visit <a href="https://www.dnb.com/">https://www.dnb.com/</a>.

## **About Finquest**

For over nine years, Finquest has been a trusted partner to private equity firms and acquisitive corporates, delivering proprietary deal sourcing solutions through a unique blend of data, AI, and people. With a proven track record and a commitment to innovation, Finquest continues to transform how investment opportunities are identified and secured. For more information on Finquest, please visit <a href="https://www.finquest.com">https://www.finquest.com</a>

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Source: Dun & Bradstreet