

**The Dun & Bradstreet Corporation**  
**Consolidated Statement of Operations (unaudited) - GAAP Results**

Schedule 1

	Quarter Ended December 31,		AFX % Change	Effects of Foreign Exchange	BFX % Change	Year-To-Date December 31,		AFX % Change	Effects of Foreign Exchange	BFX % Change
	2012	2011	Fav (Unfav)	Fav (Unfav)	Fav (Unfav)	2012	2011	Fav (Unfav)	Fav (Unfav)	Fav (Unfav)
<i>Dollar amounts in millions, except per share data</i>										
<b>Revenue:</b>										
North America	\$352.8	\$358.9	(2%)	0%	(2%)	\$1,225.6	\$1,238.1	(1%)	0%	(1%)
Asia Pacific	44.2	43.6	1%	0%	1%	176.8	164.8	7%	(2%)	9%
Europe and Other International Markets	66.1	64.4	3%	(1%)	4%	241.9	243.4	(1%)	(4%)	3%
International	110.3	108.0	2%	(1%)	3%	418.7	408.2	3%	(2%)	5%
Core Revenue	\$463.1	\$466.9	(1%)	0%	(1%)	\$1,644.3	\$1,646.3	0%	(1%)	1%
Divested and Other Business (1)	-	31.8	N/M	N/M	N/M	18.7	112.2	(83%)	1%	(84%)
<b>Total Revenue</b>	<b>\$463.1</b>	<b>\$498.7</b>	<b>(7%)</b>	<b>0%</b>	<b>(7%)</b>	<b>\$1,663.0</b>	<b>\$1,758.5</b>	<b>(5%)</b>	<b>0%</b>	<b>(5%)</b>
<b>Operating Income (Loss):</b>										
North America (2)	\$157.9	\$156.1	1%			\$480.9	\$480.1	0%		
Asia Pacific (3)	5.1	6.1	(17%)			4.7	16.8	(72%)		
Europe and Other International Markets	22.7	19.1	19%			68.8	55.3	25%		
International	27.8	25.2	11%			73.5	72.1	2%		
Corporate and Other (4)	(27.0)	(36.2)	25%			(122.3)	(127.4)	4%		
<b>Total Operating Income</b>	<b>158.7</b>	<b>145.1</b>	<b>9%</b>			<b>432.1</b>	<b>424.8</b>	<b>2%</b>		
Interest Income	0.3	0.2	68%			0.8	1.5	(42%)		
Interest Expense	(11.7)	(9.6)	(23%)			(39.5)	(37.0)	(7%)		
Other Income (Expense) - Net (5)	(6.3)	(0.7)	N/M			(15.1)	(21.2)	29%		
Non-Operating Income (Expense) - Net	(17.7)	(10.1)	(76%)			(53.8)	(56.7)	5%		
Income Before Provision for Income Taxes	141.0	135.0	4%			378.3	368.1	3%		
Less: Provision for Income Taxes	45.8	40.8	(12%)			83.1	109.2	24%		
Equity in Net Income (Loss) of Affiliates	0.0	0.2	(40%)			1.3	1.3	3%		
<b>Net Income</b>	<b>95.2</b>	<b>94.4</b>	<b>1%</b>			<b>296.5</b>	<b>260.2</b>	<b>14%</b>		
Less: Net (Income) Loss Attributable to the Noncontrolling Interest (6)	0.8	(0.9)	N/M			(1.0)	0.1	N/M		
<b>Net Income Attributable to D&amp;B (7)</b>	<b>96.0</b>	<b>93.5</b>	<b>3%</b>			<b>295.5</b>	<b>260.3</b>	<b>14%</b>		
Less: Allocation to Participating Securities	0.0	(0.1)	100%			(0.1)	(0.3)	78%		
<b>Net Income Attributable to D&amp;B Common Shareholders</b>	<b>96.0</b>	<b>93.4</b>	<b>3%</b>			<b>295.4</b>	<b>260.0</b>	<b>14%</b>		
<b>Basic Earnings Per Share of Common Stock</b>										
Attributable to D&B Common Shareholders	\$ 2.22	\$ 1.94	14%			\$ 6.47	\$5.31	22%		
<b>Diluted Earnings Per Share of Common Stock</b>										
Attributable to D&B Common Shareholders (8)	\$ 2.20	\$ 1.93	14%			\$ 6.43	\$5.28	22%		
<b>Weighted Average Number of Shares Outstanding:</b>										
Basic	43.3	48.1	10%			45.6	48.9	7%		
Diluted	43.6	48.3	10%			46.0	49.3	7%		

AFX - After Effects of Foreign Exchange  
BFX - Before Effects of Foreign Exchange  
N/M - Not Meaningful

See Schedule 3 (Notes to Schedules), which is an integral part of the consolidated statement of operations. This financial information should be read in conjunction with the consolidated financial statements and related notes of The Dun & Bradstreet Corporation contained in filings with the Securities and Exchange Commission.

**The Dun & Bradstreet Corporation**  
**Consolidated Statement of Operations (unaudited) - Before Non-Core Gains and Charges**

Schedule 2

	Quarter Ended December 31,		AFX % Change	Effects of Foreign Exchange	BFX % Change	Year-To-Date December 31,		AFX % Change	Effects of Foreign Exchange	BFX % Change
	2012	2011	Fav (Unfav)	Fav (Unfav)	Fav (Unfav)	2012	2011	Fav (Unfav)	Fav (Unfav)	Fav (Unfav)
<i>Dollar amounts in millions, except per share data</i>										
<b>Revenue:</b>										
North America	\$352.8	\$358.9	(2%)	0%	(2%)	\$1,225.6	\$1,238.1	(1%)	0%	(1%)
Asia Pacific	44.2	43.6	1%	0%	1%	176.8	164.8	7%	(2%)	9%
Europe and Other International Markets	66.1	64.4	3%	(1%)	4%	241.9	243.4	(1%)	(4%)	3%
International	110.3	108.0	2%	(1%)	3%	418.7	408.2	3%	(2%)	5%
Core Revenue	\$463.1	\$466.9	(1%)	0%	(1%)	\$1,644.3	\$1,646.3	0%	(1%)	1%
Divested and Other Business (1)	-	31.8	N/M	N/M	N/M	18.7	112.2	(83%)	1%	(84%)
<b>Total Revenue</b>	<b>\$463.1</b>	<b>\$498.7</b>	<b>(7%)</b>	<b>0%</b>	<b>(7%)</b>	<b>\$1,663.0</b>	<b>\$1,758.5</b>	<b>(5%)</b>	<b>0%</b>	<b>(5%)</b>
<b>Operating Income (Loss):</b>										
North America (2)	\$157.9	\$159.4	(1%)			\$480.9	\$483.4	(1%)		
Asia Pacific (3)	5.4	6.1	(11%)			19.7	16.8	17%		
Europe and Other International Markets	22.7	19.1	19%			68.8	55.3	25%		
International	28.1	25.2	12%			88.5	72.1	23%		
Corporate and Other (4)	(13.6)	(14.8)	8%			(49.1)	(55.4)	11%		
<b>Total Operating Income</b>	<b>172.4</b>	<b>169.8</b>	<b>2%</b>			<b>520.3</b>	<b>500.1</b>	<b>4%</b>		
Interest Income	0.3	0.2	68%			0.8	1.5	(42%)		
Interest Expense	(11.7)	(9.6)	(23%)			(39.5)	(37.0)	(7%)		
Other Income (Expense) - Net (5)	(6.6)	(1.0)	N/M			(6.4)	(2.7)	N/M		
Non-Operating Income (Expense) - Net	(18.0)	(10.4)	(75%)			(45.1)	(38.2)	(18%)		
Income Before Provision for Income Taxes	154.4	159.4	(3%)			475.2	461.9	3%		
Less: Provision for Income Taxes	51.5	51.7	0%			156.8	154.7	(1%)		
Equity in Net Income (Loss) of Affiliates	0.0	0.2	(40%)			1.3	1.3	3%		
<b>Net Income</b>	<b>102.9</b>	<b>107.9</b>	<b>(5%)</b>			<b>319.7</b>	<b>308.5</b>	<b>4%</b>		
Less: Net (Income) Loss Attributable to the Noncontrolling Interest (6)	0.8	(0.9)	N/M			(0.9)	0.1	N/M		
<b>Net Income Attributable to D&amp;B (7)</b>	<b>103.7</b>	<b>107.0</b>	<b>(3%)</b>			<b>318.8</b>	<b>308.6</b>	<b>3%</b>		
Less: Allocation to Participating Securities	0.0	(0.1)	100%			(0.1)	(0.4)	80%		
<b>Net Income Attributable to D&amp;B Common Shareholders</b>	<b>103.7</b>	<b>106.9</b>	<b>(3%)</b>			<b>318.7</b>	<b>308.2</b>	<b>3%</b>		
<b>Basic Earnings Per Share of Common Stock</b>										
Attributable to D&B Common Shareholders	\$2.40	\$2.23	8%			\$6.98	\$6.30	11%		
<b>Diluted Earnings Per Share of Common Stock</b>										
Attributable to D&B Common Shareholders (8)	\$ 2.38	\$ 2.21	8%			\$ 6.94	\$6.25	11%		
<b>Weighted Average Number of Shares Outstanding:</b>										
Basic	43.3	48.1	10%			45.6	48.9	7%		
Diluted	43.6	48.3	10%			46.0	49.3	7%		

AFX - After Effects of Foreign Exchange  
BFX - Before Effects of Foreign Exchange  
N/M - Not Meaningful

See Schedule 3 (Notes to Schedules), which is an integral part of the consolidated statement of operations. This financial information should be read in conjunction with the consolidated financial statements and related notes of The Dun & Bradstreet Corporation contained in filings with the Securities and Exchange Commission.

(1) The following table reconciles Divested and Other Business included in Schedule 1 and Schedule 2:

<u>Amounts in millions</u>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
Divested and Other Business:				
Purisma	\$ -	\$ 0.6	\$ -	\$ 3.7
AllBusiness	-	0.8	-	3.9
Small Supply Management Company in North America	-	-	-	1.1
Domestic Portion of Japan Operations	-	18.8	12.7	64.2
Market Research Business in China	-	4.7	-	16.0
Roadway China	-	6.5	5.4	22.0
India Research and Advisory Services	-	0.4	0.6	1.3
Total Divested and Other Business	\$ -	\$ 31.8	\$ 18.7	\$ 112.2

(2) The following table reconciles North America Operating Income included in Schedule 1 and Schedule 2:

<u>Amounts in millions</u>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
North America Operating Income (Schedule 1)	\$ 157.9	\$ 156.1	\$ 480.9	\$ 480.1
Impaired Intangible Assets	-	(3.3)	-	(3.3)
North America Operating Income - Before Non-Core Gains and Charges (Schedule 2)	\$ 157.9	\$ 159.4	\$ 480.9	\$ 483.4

(3) The following table reconciles Asia Pacific Operating Income included in Schedule 1 and Schedule 2:

<u>Amounts in millions</u>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
Asia Pacific Operating Income - GAAP Results (Schedule 1)	\$ 5.1	\$ 6.1	\$ 4.7	\$ 16.8
Legal Fees and Other Shut-Down Costs Associated with Matters in China	(0.3)	-	(2.1)	-
Impairments Related to Matters in China	-	-	(12.9)	-
Asia Pacific Operating Income - Before Non-Core Gains and Charges (Schedule 2)	\$ 5.4	\$ 6.1	\$ 19.7	\$ 16.8

(4) The following table reconciles Corporate and Other expenses included in Schedule 1 and Schedule 2:

<u>Amounts in millions</u>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
Corporate and Other - GAAP Results (Schedule 1)	\$ (27.0)	\$ (36.2)	\$ (122.3)	\$ (127.4)
Restructuring Charges	(6.2)	(4.1)	(29.4)	(22.1)
MaxCV	(4.7)	(12.2)	(30.3)	(44.8)
Settlement of Legacy Pension Obligation	-	(5.1)	-	(5.1)
Legal Fees and Other Shut-Down Costs Associated with Matters in China	(2.5)	-	(13.5)	-
Corporate and Other - Before Non-Core Gains and Charges (Schedule 2)	\$ (13.6)	\$ (14.8)	\$ (49.1)	\$ (55.4)

(5) The following table reconciles Other Income (Expense)-Net included in Schedule 1 and Schedule 2:

<u>Amounts in millions</u>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
Other Income (Expense)-Net - GAAP Results (Schedule 1)	\$ (6.3)	\$ (0.7)	\$ (15.1)	\$ (21.2)
Effect of Legacy Tax Matters	0.2	0.3	(14.8)	(7.1)
Gain (Loss) on Sale of Businesses	0.1	-	6.1	-
Gain (Loss) on Investment	-	-	-	(11.4)
Other Income (Expense)-Net - Before Non-Core Gains and Charges (Schedule 2)	\$ (6.6)	\$ (1.0)	\$ (6.4)	\$ (2.7)

<u>Amounts in millions</u>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
<b>Total Pre-Tax Impacts:</b>				
Impaired Intangible Assets	\$ -	\$ (3.3)	\$ -	\$ (3.3)
Restructuring Charges	(6.2)	(4.1)	(29.4)	(22.1)
MaxCV	(4.7)	(12.2)	(30.3)	(44.8)
Settlement of Legacy Pension Obligation	-	(5.1)	-	(5.1)
Legal Fees and Other Shut-Down Costs Associated with Matters in China	(2.8)	-	(15.6)	-
Impairments Related to Matters in China	-	-	(12.9)	-
Effect of Legacy Tax Matters	0.2	0.3	(14.8)	(7.1)
Gain (Loss) on Sale of Businesses	0.1	-	6.1	-
Gain (Loss) on Investment	-	-	-	(11.4)
<b>Total Pre-Tax Impacts</b>	\$ (13.4)	\$ (24.4)	\$ (96.9)	\$ (93.8)

**The Dun & Bradstreet Corporation**  
**Notes to Schedules 1 and 2 (unaudited) and Definitions of Non-GAAP Measures**

Schedule 3

(6) The following table reconciles Net Income (Loss) Attributable to the Noncontrolling Interest Schedule 1 and Schedule 2:

<i>Amounts in millions</i>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
Net Income (Loss) Attributable to the Noncontrolling Interest - GAAP Results (Schedule 1)	\$ 0.8	\$ (0.9)	\$ (1.0)	\$ 0.1
Minority Share of Gain on Sale of Business	-	-	(0.9)	-
Impairments Related to Matters in China	-	-	0.8	-
Net Income (Loss) Attributable to the Noncontrolling Interest - Before Non-Core Gains and Charges (Schedule 2)	\$ 0.8	\$ (0.9)	\$ (0.9)	\$ 0.1

(7) The following table reconciles Net Income Attributable to D&B included in Schedule 1 and Schedule 2:

<i>Amounts in millions</i>	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
Net Income Attributable to D&B - GAAP Results (Schedule 1)	\$ 96.0	\$ 93.5	\$ 295.5	\$ 260.3
Restructuring Charges	(4.0)	(2.4)	(18.7)	(14.2)
Impaired Intangible Assets	-	(2.1)	-	(2.1)
MaxCV	(2.5)	(9.1)	(20.8)	(34.3)
Settlement of Legacy Pension Obligation	-	(3.2)	-	(3.2)
Legal Fees and Other Shut-Down Costs Associated with Matters in China	(1.8)	-	(10.4)	-
Impairments Related to Matters in China	-	-	(12.1)	-
Gain (Loss) on Investment	-	3.2	-	(7.9)
Effect of Legacy Tax Matters	-	0.1	13.0	4.9
Gain (Loss) on Sale of Businesses	0.1	-	11.2	-
Minority Share of Gain on Sale of Business	-	-	(0.9)	-
Tax Benefit on a Loss on the Tax Basis of a Legal Entity	0.5	-	15.4	8.5
After-Tax Impact	(7.7)	(13.5)	(23.3)	(48.3)
Net Income Attributable to D&B - Before Non-Core Gains and Charges (Schedule 2)	\$ 103.7	\$ 107.0	\$ 318.8	\$ 308.6

(8) The following table reconciles Diluted Earnings Per Share Attributable to D&B included in Schedule 1 and Schedule 2:

	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
Diluted EPS Attributable to D&B - GAAP Results (Schedule 1)	\$ 2.20	\$ 1.93	\$ 6.43	\$ 5.28
Restructuring Charges	(\$0.09)	(\$0.05)	(\$0.41)	(\$0.29)
Impaired Intangible Assets	-	(0.04)	-	(0.04)
MaxCV	(0.06)	(0.19)	(0.45)	(0.69)
Settlement of Legacy Pension Obligation	-	(0.07)	-	(0.06)
Legal Fees and Other Shut-Down Costs Associated with Matters in China	(0.04)	-	(0.22)	-
Impairments Related to Matters in China	-	-	(0.26)	-
Gain (Loss) on Investment	-	0.07	-	(0.16)
Minority Share of Gain on Sale of Business	-	-	(0.02)	-
Effect of Legacy Tax Matters	-	-	0.28	0.10
Gain (Loss) on Sale of Businesses	-	-	0.24	-
Tax Benefit on a Loss on the Tax Basis of a Legal Entity	0.01	-	0.33	0.17
Diluted EPS Attributable to D&B - Before Non-Core Gains and Charges (Schedule 2)	\$ 2.38	\$ 2.21	\$ 6.94	\$ 6.25

*N/M - Not Meaningful*

The following defines the non-GAAP measures used to evaluate performance:

*"Total revenue excluding the revenue of divested and shut-down businesses is referred to as "core revenue." Core revenue includes the revenue from acquired businesses from the date of acquisition*

*"Core revenue growth, excluding the effects of foreign exchange, is referred to as "core revenue growth before the effects of foreign exchange." We also separately, from time to time, analyze core revenue growth before the effects of foreign exchange among two components, "organic core revenue growth" and "core revenue growth from acquisitions"*

*"Results (such as operating income, operating income growth, operating margin, net income, tax rate and diluted earnings per share) exclude Restructuring Charges (whether recurring or non-recurring) and certain other items that we consider do not reflect our underlying business performance. We refer to these Restructuring Charges and other items as "non-core gains and (charges)"*

*\* Net cash provided by operating activities minus capital expenditures and additions to computer software and other intangibles is referred to as "free cash flow"*

*This financial information should be read in conjunction with the consolidated financial statements and related notes of The Dun & Bradstreet Corporation contained in filings with the Securities and Exchange Commission.*

The Dun & Bradstreet Corporation  
Supplemental GAAP Financial Data (unaudited)

Schedule 4

Amounts in millions	Quarter Ended December 31,		AFX % Change Fav/(Unfav)	Effects of Foreign Exchange Fav/(Unfav)	BFX % Change Fav/(Unfav)	Year-To-Date December 31,		AFX % Change Fav/(Unfav)	Effects of Foreign Exchange Fav/(Unfav)	BFX % Change Fav/(Unfav)
	2012	2011				2012	2011			
<b>Geographic and Customer Solution Set Revenue:</b>										
<b>North America:</b>										
Risk Management Solutions	\$ 182.1	\$ 189.9	(4)%	0%	(4)%	\$ 700.6	\$ 729.7	(4)%	0%	(4)%
Sales & Marketing Solutions	142.9	139.3	3%	0%	3%	410.2	392.4	5%	0%	5%
Internet Solutions	27.8	29.7	(6)%	1%	(7)%	114.8	116.0	(1)%	0%	(1)%
Subtotal Core Revenue	352.8	358.9	(2)%	0%	(2)%	1,225.6	1,238.1	(1)%	0%	(1)%
Divested and Other Business <sup>1</sup>	-	1.4	N/M	N/M	N/M	-	8.7	N/M	N/M	N/M
Total North America Revenue	352.8	360.3	(2)%	0%	(2)%	1,225.6	1,246.8	(2)%	0%	(2)%
<b>Asia Pacific:</b>										
Risk Management Solutions	\$ 35.9	\$ 37.4	(4)%	1%	(5)%	\$ 147.5	\$ 144.5	2%	(1)%	3%
Sales & Marketing Solutions	8.0	6.0	35%	(1)%	36%	28.5	19.4	47%	(8)%	55%
Internet Solutions	0.3	0.2	(4)%	(6)%	2%	0.8	0.9	(10)%	(10)%	0%
Subtotal Core Revenue	44.2	43.6	1%	0%	1%	176.8	164.8	7%	(2)%	9%
Divested and Other Business <sup>1</sup>	-	30.4	N/M	N/M	N/M	18.7	103.5	(82)%	0%	(82)%
Total Asia Pacific Revenue	44.2	74.0	(40)%	1%	(41)%	195.5	268.3	(27)%	0%	(27)%
<b>Europe and Other International Markets:</b>										
Risk Management Solutions	\$ 54.4	\$ 52.5	4%	(2)%	6%	\$ 199.5	\$ 200.3	0%	(4)%	4%
Sales & Marketing Solutions	11.1	11.4	(3)%	0%	(3)%	39.8	40.8	(3)%	(3)%	0%
Internet Solutions	0.6	0.5	40%	1%	39%	2.6	2.3	16%	(2)%	18%
Subtotal Core Revenue	66.1	64.4	3%	(1)%	4%	241.9	243.4	(1)%	(4)%	3%
Divested and Other Business <sup>1</sup>	-	-	0%	0%	0%	-	-	0%	0%	0%
Total Europe and Other International Markets Revenue	66.1	64.4	3%	(1)%	4%	241.9	243.4	(1)%	(4)%	3%
<b>International</b>										
Risk Management Solutions	\$ 90.3	\$ 89.9	1%	0%	1%	\$ 347.0	\$ 344.8	1%	(2)%	3%
Sales & Marketing Solutions	19.1	17.4	10%	0%	10%	68.3	60.2	14%	(3)%	17%
Internet Solutions	0.9	0.7	26%	(1)%	27%	3.4	3.2	8%	(5)%	13%
Subtotal Core Revenue	110.3	108.0	2%	(1)%	3%	418.7	408.2	3%	(2)%	5%
Divested and Other Business <sup>1</sup>	-	30.4	N/M	N/M	N/M	18.7	103.5	(82)%	0%	(82)%
Total International Revenue	110.3	138.4	(20)%	0%	(20)%	437.4	511.7	(15)%	(2)%	(13)%
<b>Total Corporation:</b>										
Risk Management Solutions	\$ 272.4	\$ 279.8	(3)%	0%	(3)%	\$ 1,047.6	\$ 1,074.5	(3)%	(1)%	(2)%
Sales & Marketing Solutions	162.0	156.7	3%	0%	3%	478.5	452.6	6%	0%	6%
Internet Solutions	28.7	30.4	(6)%	0%	(6)%	118.2	119.2	(1)%	0%	(1)%
Subtotal Core Revenue	463.1	466.9	(1)%	0%	(1)%	1,644.3	1,646.3	0%	(1)%	1%
Divested and Other Business <sup>1</sup>	-	31.8	N/M	N/M	N/M	18.7	112.2	(83)%	1%	(84)%
Total Corporation Revenue	463.1	498.7	(7)%	0%	(7)%	1,663.0	1,758.5	(5)%	0%	(5)%
<b>Operating Costs:</b>										
Operating Expenses	\$ 125.8	\$ 156.0	19%			\$ 521.0	\$ 587.1	11%		
Selling and Administrative Expenses	154.0	173.0	11%			602.2	643.4	6%		
Depreciation and Amortization	18.4	20.5	10%			78.3	81.1	4%		
Restructuring Expense	6.2	4.1	(54)%			29.4	22.1	(34)%		
Total Operating Costs <sup>2</sup>	\$ 304.4	\$ 353.6	14%			\$ 1,230.9	\$ 1,333.7	8%		
<b>Capital Expenditures <sup>3</sup></b>	\$ 4.9	\$ 3.2	(52)%			\$ 7.0	\$ 6.2	(12)%		
<b>Additions to Computer Software &amp; Other Intangibles <sup>3</sup></b>	\$ 17.6	\$ 17.5	(1)%			\$ 67.4	\$ 47.2	(43)%		

Quarter Ended

Amounts in millions	Dec 31, 2012	Sep 30, 2012	Jun 30, 2012	Mar 31, 2012	Dec 31, 2011	Sep 30, 2011	Jun 30, 2011	Mar 31, 2011
<b>Net Debt Position:</b>								
Cash and Cash Equivalents	\$ 149.1	\$ 137.0	\$ 118.6	\$ 117.7	\$ 84.4	\$ 89.5	\$ 83.1	\$ 83.6
Short-Term Debt	(0.2)	(400.2)	(400.6)	(1.0)	(1.1)	(188.6)	(160.9)	(2.1)
Long-Term Debt	(1,290.7)	(623.9)	(613.0)	(841.8)	(963.9)	(704.6)	(700.6)	(888.6)
Net Debt	\$ (1,141.8)	\$ (887.1)	\$ (895.0)	\$ (725.1)	\$ (880.6)	\$ (803.7)	\$ (778.4)	\$ (807.1)

**The Dun & Bradstreet Corporation**  
**Supplemental GAAP Financial Data (unaudited)**

Schedule 4

Amounts in millions	Year-To-Date		
	Dec 31, 2012	Dec 31, 2011	% Change Fav/(Unfav)
<b>Free Cash Flow:</b>			
Net Cash Provided By Operating Activities (GAAP Results)	\$ 357.8	\$ 312.9	14%
Less:			
Capital Expenditures (GAAP Results) <sup>3</sup>	7.0	6.2	(12)%
Additions to Computer Software & Other Intangibles (GAAP Results) <sup>3</sup>	67.4	47.2	(43)%
Free Cash Flow	\$ 283.4	\$ 259.5	9%
Legacy Tax Matters (Refund) Payment	-	(7.6)	N/M
Free Cash Flow Excluding Legacy Tax Matters	\$ 283.4	\$ 251.9	13%

Amounts in millions	Year-To-Date		
	Dec 31, 2012	Dec 31, 2011	% Change Fav/(Unfav)
<b>Net Cash Provided By Operating Activities excluding Legacy Tax Matters:</b>			
Net Cash Provided By Operating Activities (GAAP Results)	\$ 357.8	\$ 312.9	14%
Legacy Tax Matters (Refund) Payment	-	(7.6)	N/M
Net Cash Provided By Operating Activities Excluding Legacy Tax Matters	\$ 357.8	\$ 305.3	17%

**Notes:**

	Quarter Ended December 31,		Year-To-Date December 31,	
	2012	2011	2012	2011
<b>1 Divested and Other Business:</b>				
<i>North America:</i>				
Risk Management Solutions	\$0.0	\$0.0	\$0.0	\$1.1
Sales & Marketing Solutions	0.0	0.6	0.0	3.7
Internet Solutions	0.0	0.8	0.0	3.9
Total Divested and Other Business	\$0.0	\$1.4	\$0.0	\$8.7
<i>Asia Pacific:</i>				
Risk Management Solutions	\$0.0	\$10.5	\$9.3	\$38.7
Sales & Marketing Solutions	0.0	19.8	9.4	64.7
Internet Solutions	0.0	0.1	0.0	0.1
Total Divested and Other Business	\$0.0	\$30.4	\$18.7	\$103.5
<i>Europe and Other International Markets:</i>				
Risk Management Solutions	\$0.0	\$0.0	\$0.0	\$0.0
Sales & Marketing Solutions	0.0	0.0	0.0	0.0
Internet Solutions	0.0	0.0	0.0	0.0
Total Divested and Other Business	\$0.0	\$0.0	\$0.0	\$0.0
<i>Total Corporation:</i>				
Risk Management Solutions	\$0.0	\$10.5	\$9.3	\$39.8
Sales & Marketing Solutions	0.0	20.4	9.4	68.4
Internet Solutions	0.0	0.9	0.0	4.0
Total Divested and Other Business	\$0.0	\$31.8	\$18.7	\$112.2
<b>2 MaxCV:</b>				
Operating Expenses	\$5.1	\$9.1	\$31.9	\$37.0
Selling and Administrative Expenses	(0.6)	2.3	(2.4)	4.7
Depreciation and Amortization	0.2	0.8	0.8	3.1
Total Operating Costs	\$4.7	\$12.2	\$30.3	\$44.8
<b>3 MaxCV:</b>				
Capital Expenditures	\$0.0	\$0.0	\$0.0	\$0.9
Additions to Computer Software & Other Intangibles	\$5.8	\$8.6	\$28.2	\$18.3

**AFX - After Effects of Foreign Exchange**

**BFX - Before Effects of Foreign Exchange**

**N/M - Not Meaningful**

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Quarter Ended December 31, 2012 vs. 2011

Year-To-Date December 31, 2012 vs. 2011

	Quarter Ended December 31, 2012 vs. 2011				Year-To-Date December 31, 2012 vs. 2011									
	AFX % Change Fav/(Unfav)	Effects of Foreign Exchange	BFX % Change Fav/(Unfav)	Traditional/VAPs as a % of Total Customer Solution Sets/Core		AFX % Change Fav/(Unfav)	Effects of Foreign Exchange	BFX % Change Fav/(Unfav)	Traditional/VAPs as a % of Total Customer Solution Sets/Core					
				2012 % Product Line/Core	2011 % Product Line/Core				2012 % Product Line/Core	2011 % Product Line/Core				
<b>Revenue:</b>														
<b>North America:</b>														
Risk Management Solutions:														
<i>Traditional</i>	(1)%	0%	(1)%	66%	34%	64%	34%	(2)%	0%	(2)%	69%	40%	68%	40%
VAPs	(11)%	0%	(11)%	25%	13%	27%	14%	(8)%	0%	(8)%	23%	13%	24%	14%
<i>Supply Management Solutions</i>	(8)%	0%	(8)%	9%	5%	9%	5%	(9)%	0%	(9)%	8%	5%	8%	5%
Total Risk Management Solutions	(4)%	0%	(4)%		52%		53%	(4)%	0%	(4)%		58%		59%
Sales & Marketing Solutions:														
<i>Traditional</i>	(4)%	1%	(5)%	25%	10%	27%	10%	(8)%	1%	(9)%	24%	8%	28%	9%
VAPs	5%	0%	5%	75%	30%	73%	29%	10%	0%	10%	76%	25%	72%	23%
Total Sales & Marketing Solutions	3%	0%	3%	40%	39%	39%	39%	5%	0%	5%	33%	33%	32%	32%
Internet Solutions	(6)%	1%	(7)%	8%	8%	8%	8%	(1)%	0%	(1)%	9%	9%	9%	9%
<b>Core Revenue</b>	(2)%	0%	(2)%					(1)%	0%	(1)%				
Divested and Other Business	N/M	N/M	N/M					N/M	N/M	N/M				
Total North America	(2)%	0%	(2)%					(2)%	0%	(2)%				
<b>Asia Pacific:</b>														
Risk Management Solutions:														
<i>Traditional</i>	(7)%	1%	(8)%	91%	74%	93%	80%	1%	0%	1%	91%	76%	92%	81%
VAPs	33%	1%	32%	9%	7%	7%	6%	19%	0%	19%	9%	8%	8%	7%
<i>Supply Management Solutions</i>	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Total Risk Management Solutions	(4)%	1%	(5)%		81%		86%	2%	(1)%	3%		84%		88%
Sales & Marketing Solutions:														
<i>Traditional</i>	34%	(2)%	36%	70%	13%	70%	10%	36%	(9)%	45%	67%	11%	73%	9%
VAPs	38%	0%	38%	30%	5%	30%	4%	77%	(2)%	79%	33%	5%	27%	3%
Total Sales & Marketing Solutions	35%	(1)%	36%	18%	14%	14%	14%	47%	(8)%	55%	16%	16%	12%	12%
Internet Solutions	(4)%	(6)%	2%	1%	0%	0%	0%	(10)%	(10)%	0%	0%	0%	0%	0%
<b>Core Revenue</b>	1%	0%	1%					7%	(2)%	9%				
Divested and Other Business	N/M	N/M	N/M					(82)%	0%	(82)%				
Total Asia Pacific	(40)%	1%	(41)%					(27)%	0%	(27)%				
<b>Europe and Other International Markets:</b>														
Risk Management Solutions:														
<i>Traditional</i>	7%	(2)%	9%	78%	64%	76%	62%	(2)%	(4)%	2%	80%	66%	81%	66%
VAPs	(8)%	(2)%	(6)%	20%	16%	22%	18%	4%	(4)%	8%	18%	15%	18%	15%
<i>Supply Management Solutions</i>	7%	(5)%	12%	2%	2%	2%	2%	22%	(11)%	33%	2%	2%	1%	1%
Total Risk Management Solutions	4%	(2)%	6%	82%	82%	82%	82%	0%	(4)%	4%	83%	83%	82%	82%
Sales & Marketing Solutions:														
<i>Traditional</i>	(1)%	1%	(2)%	65%	11%	64%	11%	(5)%	(2)%	(3)%	64%	10%	65%	11%
VAPs	(6)%	(1)%	(5)%	35%	6%	36%	6%	2%	(3)%	5%	36%	6%	35%	6%
Total Sales & Marketing Solutions	(3)%	0%	(3)%	17%	17%	17%	17%	(3)%	(3)%	0%	16%	16%	17%	17%
Internet Solutions	40%	1%	39%	1%	1%	1%	1%	16%	(2)%	18%	1%	1%	1%	1%
<b>Core Revenue</b>	3%	(1)%	4%					(1)%	(4)%	3%				
Divested and Other Business	0%	0%	0%					0%	0%	0%				
Total Europe and Other International Markets	3%	(1)%	4%					(1)%	(4)%	3%				
<b>International:</b>														
Risk Management Solutions:														
<i>Traditional</i>	1%	0%	1%	83%	68%	83%	69%	(1)%	(3)%	2%	84%	70%	85%	72%
VAPs	0%	(1)%	1%	16%	13%	16%	13%	8%	(2)%	10%	15%	12%	14%	11%
<i>Supply Management Solutions</i>	7%	(5)%	12%	1%	1%	1%	1%	22%	(11)%	33%	1%	1%	1%	1%
Total Risk Management Solutions	1%	0%	1%	82%	83%	83%	83%	1%	(2)%	3%	83%	83%	84%	84%
Sales & Marketing Solutions:														
<i>Traditional</i>	12%	0%	12%	67%	11%	66%	11%	9%	(4)%	13%	65%	11%	68%	10%
VAPs	6%	(1)%	7%	33%	6%	34%	5%	22%	(4)%	26%	35%	5%	32%	5%
Total Sales & Marketing Solutions	10%	0%	10%	17%	17%	16%	16%	14%	(3)%	17%	16%	16%	15%	15%
Internet Solutions	26%	(1)%	27%	1%	1%	1%	1%	8%	(5)%	13%	1%	1%	1%	1%
<b>Core Revenue</b>	2%	(1)%	3%					3%	(2)%	5%				
Divested and Other Business	N/M	N/M	N/M					(82)%	0%	(82)%				
Total International	(20)%	0%	(20)%					(15)%	(2)%	(13)%				
<b>Total Corporation:</b>														
Risk Management Solutions:														
<i>Traditional</i>	0%	0%	0%	72%	42%	70%	42%	(2)%	(1)%	(1)%	74%	47%	73%	48%
VAPs	(9)%	0%	(9)%	22%	13%	23%	14%	(4)%	0%	(4)%	20%	13%	20%	13%
<i>Supply Management Solutions</i>	(7)%	0%	(7)%	6%	4%	7%	4%	(7)%	0%	(7)%	6%	4%	7%	4%
Total Risk Management Solutions	(3)%	0%	(3)%	59%	60%	60%	60%	(3)%	(1)%	(2)%	64%	64%	65%	65%
Sales & Marketing Solutions:														
<i>Traditional</i>	(1)%	0%	(1)%	30%	11%	31%	10%	(4)%	(1)%	(3)%	30%	9%	33%	9%
VAPs	5%	0%	5%	70%	24%	69%	23%	10%	(1)%	11%	70%	20%	67%	19%
Total Sales & Marketing Solutions	3%	0%	3%	35%	33%	33%	33%	6%	0%	6%	29%	29%	28%	28%
Internet Solutions	(6)%	0%	(6)%	6%	7%	7%	7%	(1)%	0%	(1)%	7%	7%	7%	7%
<b>Core Revenue</b>	(1)%	0%	(1)%					0%	(1)%	1%				
Divested and Other Business	N/M	N/M	N/M					(83)%	1%	(84)%				
Total Revenue	(7)%	0%	(7)%					(5)%	0%	(5)%				

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N/M - Not Meaningful

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% of Core Product Line	Quarter Ended									
	Dec 31, 2012	Sep 30, 2012	Jun 30, 2012	Mar 31, 2012	Dec 31, 2011	Sep 30, 2011	Jun 30, 2011	Mar 31, 2011	Dec 31, 2010	
<b>North America Risk Management Solutions</b>										
Subscription <sup>1</sup>	67%	68%	72%	73%	66%	69%	72%	72%	67%	
Non-Subscription <sup>1</sup>	33%	32%	28%	27%	34%	31%	28%	28%	33%	
<b>North America Risk Management Solutions</b>										
DNBi <sup>2</sup>	59%	60%	63%	63%	57%	59%	61%	60%	57%	
Non-DNBi <sup>2</sup>	41%	40%	37%	37%	43%	41%	39%	40%	43%	

**Notes:**

1 We define Subscription and Non-Subscription revenue as follows:

- Subscription revenue represents contracts that allow customers unlimited use within predefined ranges, subject to certain conditions. In these instances, we recognize revenue ratably over the term of the contract, which is generally one year.
- Non-Subscription revenue represents all other revenue streams.

2 We define DNBi and Non-DNBi revenue as follows:

- DNBi, is our interactive, customizable online application that offers our customers real time access to our most complete and up-to-date global DUNSRight information, comprehensive monitoring and portfolio analysis.
- Non-DNBi revenue represents all other revenue streams.

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