

**The Dun & Bradstreet Corporation**  
**GAAP Results for 2008 - 2012 (with Non-Core Gains and Charges)**

Amounts in Millions, except per share data	2008					2009					2010					2011					2012			
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	YTD	
<b>Operating Revenue:</b>																								
North America	\$ 332.7	\$ 330.7	\$ 321.0	\$ 379.8	\$ 1,364.2	\$ 321.2	\$ 320.3	\$ 310.8	\$ 357.4	\$ 1,309.7	\$ 304.9	\$ 300.9	\$ 305.6	\$ 351.0	\$ 1,262.4	\$ 291.2	\$ 288.3	\$ 307.0	\$ 360.3	\$ 1,246.8	\$ 285.5	\$ 279.0	\$ 564.5	
Asia Pacific	17.7	21.7	20.1	24.1	83.6	29.4	32.5	34.7	40.6	137.2	34.7	38.4	39.6	65.1	177.8	56.1	68.7	69.5	74.0	268.3	59.9	46.6	106.5	
Europe and Other International Markets	64.3	75.3	68.1	70.8	278.5	56.8	64.1	53.5	65.7	240.1	57.6	58.0	55.2	65.6	236.4	56.3	59.8	62.9	64.4	243.4	57.4	58.3	115.7	
International	82.0	97.0	88.2	94.9	362.1	86.2	96.6	88.2	106.3	377.3	92.3	96.4	94.8	130.7	414.2	112.4	128.5	132.4	138.4	511.7	117.3	104.9	222.2	
<b>Total Operating Revenue</b>	<b>\$ 414.7</b>	<b>\$ 427.7</b>	<b>\$ 409.2</b>	<b>\$ 474.7</b>	<b>\$ 1,726.3</b>	<b>\$ 407.4</b>	<b>\$ 416.9</b>	<b>\$ 399.0</b>	<b>\$ 463.7</b>	<b>\$ 1,687.0</b>	<b>\$ 397.2</b>	<b>\$ 397.3</b>	<b>\$ 400.4</b>	<b>\$ 481.7</b>	<b>\$ 1,676.6</b>	<b>\$ 403.6</b>	<b>\$ 416.8</b>	<b>\$ 439.4</b>	<b>\$ 498.7</b>	<b>\$ 1,758.5</b>	<b>\$ 402.8</b>	<b>\$ 383.9</b>	<b>\$ 786.7</b>	
<b>Operating Costs:</b>																								
North America	\$ 209.7	\$ 221.0	\$ 207.9	\$ 212.3	\$ 850.9	\$ 198.0	\$ 210.2	\$ 205.4	\$ 213.6	\$ 827.2	\$ 199.6	\$ 202.5	\$ 212.1	\$ 196.0	\$ 810.2	\$ 184.3	\$ 183.3	\$ 194.9	\$ 204.2	\$ 766.7	\$ 183.0	\$ 175.8	\$ 358.8	
Asia Pacific	15.1	17.1	17.0	19.8	69.0	27.4	28.1	30.5	32.9	118.9	34.3	34.7	39.2	60.9	169.1	57.9	61.2	64.5	67.9	251.5	71.0	41.0	112.0	
Europe and Other International Markets	58.3	58.8	55.5	49.6	222.2	47.2	45.9	40.0	44.2	177.3	44.6	42.4	41.2	45.3	173.5	45.3	50.0	47.5	45.3	188.1	43.2	43.7	86.9	
International	73.4	75.9	72.5	69.4	291.2	74.6	74.0	70.5	77.1	296.2	78.9	77.1	80.4	106.2	342.6	103.2	111.2	112.0	113.2	439.6	114.2	84.7	198.9	
Corporate & Other	31.3	24.8	37.6	20.8	114.5	20.1	22.7	30.5	25.8	99.1	25.4	27.2	32.9	29.2	114.7	26.8	32.6	31.8	36.2	127.4	31.2	34.1	65.3	
<b>Total Operating Costs</b>	<b>\$ 314.4</b>	<b>\$ 321.7</b>	<b>\$ 318.0</b>	<b>\$ 302.5</b>	<b>\$ 1,256.6</b>	<b>\$ 292.7</b>	<b>\$ 306.9</b>	<b>\$ 306.4</b>	<b>\$ 316.5</b>	<b>\$ 1,222.5</b>	<b>\$ 303.9</b>	<b>\$ 306.8</b>	<b>\$ 325.4</b>	<b>\$ 331.4</b>	<b>\$ 1,267.5</b>	<b>\$ 314.3</b>	<b>\$ 327.1</b>	<b>\$ 338.7</b>	<b>\$ 353.6</b>	<b>\$ 1,333.7</b>	<b>\$ 328.4</b>	<b>\$ 294.6</b>	<b>\$ 623.0</b>	
<b>Operating Income:</b>																								
North America	\$ 123.0	\$ 109.7	\$ 113.1	\$ 167.5	\$ 513.3	\$ 123.2	\$ 110.1	\$ 105.4	\$ 143.8	\$ 482.5	\$ 105.3	\$ 98.4	\$ 93.5	\$ 155.0	\$ 452.2	\$ 106.9	\$ 105.0	\$ 112.1	\$ 156.1	\$ 480.1	\$ 102.5	\$ 103.2	\$ 205.7	
Asia Pacific	2.6	4.6	3.1	4.3	14.6	2.0	4.4	4.2	7.7	18.3	0.4	3.7	0.4	4.2	8.7	(1.8)	7.5	5.0	6.1	16.8	(11.1)	5.6	(5.5)	
Europe and Other International Markets	6.0	16.5	12.6	21.2	56.3	9.6	18.2	13.5	21.5	62.8	13.0	15.6	14.0	20.3	62.9	11.0	9.8	15.4	19.1	55.3	14.2	14.6	28.8	
International	8.6	21.1	15.7	25.5	70.9	11.6	22.6	17.7	29.2	81.1	13.4	19.3	14.4	24.5	71.6	9.2	17.3	20.4	25.2	72.1	3.1	20.2	23.3	
Corporate & Other	(31.3)	(24.8)	(37.6)	(20.8)	(114.5)	(20.1)	(22.7)	(30.5)	(25.8)	(99.1)	(25.4)	(27.2)	(32.9)	(29.2)	(114.7)	(26.8)	(32.6)	(31.8)	(36.2)	(127.4)	(31.2)	(34.1)	(65.3)	
<b>Total Operating Income</b>	<b>\$ 100.3</b>	<b>\$ 106.0</b>	<b>\$ 91.2</b>	<b>\$ 172.2</b>	<b>\$ 469.7</b>	<b>\$ 114.7</b>	<b>\$ 110.0</b>	<b>\$ 92.6</b>	<b>\$ 147.2</b>	<b>\$ 464.5</b>	<b>\$ 93.3</b>	<b>\$ 90.5</b>	<b>\$ 75.0</b>	<b>\$ 150.3</b>	<b>\$ 409.1</b>	<b>\$ 89.3</b>	<b>\$ 89.7</b>	<b>\$ 100.7</b>	<b>\$ 145.1</b>	<b>\$ 424.8</b>	<b>\$ 74.4</b>	<b>\$ 89.3</b>	<b>\$ 163.7</b>	
<b>Non-Operating Income (Expense):</b>																								
Interest Income	\$ 2.4	\$ 3.7	\$ 2.9	\$ 2.5	\$ 11.5	\$ 1.1	\$ 0.8	\$ 0.6	\$ 0.5	\$ 3.0	\$ 0.5	\$ 0.4	\$ 0.5	\$ 0.7	\$ 2.1	\$ 0.4	\$ 0.5	\$ 0.4	\$ 0.2	\$ 1.5	\$ 0.1	\$ 0.2	\$ 0.3	
Interest Expense	(9.4)	(13.2)	(11.7)	(13.1)	(47.4)	(11.4)	(11.4)	(11.4)	(11.5)	(45.7)	(11.5)	(11.8)	(11.0)	(11.7)	(46.0)	(9.2)	(9.1)	(9.1)	(9.6)	(37.0)	(9.1)	(9.2)	(18.3)	
Other Income (Expense) - Net	0.3	(8.4)	9.9	3.3	5.1	1.3	14.6	(2.0)	(3.2)	10.7	0.8	1.7	25.2	(5.0)	22.7	(3.3)	(8.3)	(8.9)	(0.7)	(21.2)	6.6	-	6.6	
<b>Non-Operating Income (Expense) - Net</b>	<b>\$ (6.7)</b>	<b>\$ (17.9)</b>	<b>\$ 1.1</b>	<b>\$ (7.3)</b>	<b>\$ (30.8)</b>	<b>\$ (9.0)</b>	<b>\$ 4.0</b>	<b>\$ (12.8)</b>	<b>\$ (14.2)</b>	<b>\$ (32.0)</b>	<b>\$ (10.2)</b>	<b>\$ (9.7)</b>	<b>\$ 14.7</b>	<b>\$ (16.0)</b>	<b>\$ (21.2)</b>	<b>\$ (12.1)</b>	<b>\$ (16.9)</b>	<b>\$ (17.6)</b>	<b>\$ (10.1)</b>	<b>\$ (56.7)</b>	<b>\$ (2.4)</b>	<b>\$ (9.0)</b>	<b>\$ (11.4)</b>	
<b>Pretax Income</b>	<b>\$ 93.6</b>	<b>\$ 88.1</b>	<b>\$ 92.3</b>	<b>\$ 164.9</b>	<b>\$ 438.9</b>	<b>\$ 105.7</b>	<b>\$ 114.0</b>	<b>\$ 79.8</b>	<b>\$ 133.0</b>	<b>\$ 432.5</b>	<b>\$ 83.1</b>	<b>\$ 80.8</b>	<b>\$ 89.7</b>	<b>\$ 134.3</b>	<b>\$ 387.9</b>	<b>\$ 77.2</b>	<b>\$ 72.8</b>	<b>\$ 83.1</b>	<b>\$ 135.0</b>	<b>\$ 368.1</b>	<b>\$ 72.0</b>	<b>\$ 80.3</b>	<b>\$ 152.3</b>	
<b>Income Taxes</b>	<b>(33.8)</b>	<b>(3.7)</b>	<b>(27.3)</b>	<b>(63.2)</b>	<b>(128.0)</b>	<b>(1.6)</b>	<b>(36.5)</b>	<b>(25.4)</b>	<b>(48.6)</b>	<b>(112.1)</b>	<b>(37.3)</b>	<b>(24.6)</b>	<b>(33.4)</b>	<b>(42.6)</b>	<b>(137.9)</b>	<b>(29.1)</b>	<b>(14.6)</b>	<b>(24.7)</b>	<b>(40.8)</b>	<b>(109.2)</b>	<b>(8.3)</b>	<b>(24.2)</b>	<b>(32.5)</b>	
Tax Rate	36.1%	4.2%	29.6%	38.3%	29.2%	1.6%	32.0%	31.8%	36.5%	25.9%	44.9%	30.4%	37.3%	31.7%	35.5%	37.7%	20.1%	29.7%	30.2%	29.7%	11.5%	30.2%	21.4%	
<b>Equity in Net Income (Loss) of Affiliates</b>	<b>0.2</b>	<b>0.4</b>	<b>0.3</b>	<b>0.1</b>	<b>1.0</b>	<b>0.3</b>	<b>0.4</b>	<b>0.3</b>	<b>0.6</b>	<b>1.6</b>	<b>-</b>	<b>0.2</b>	<b>0.5</b>	<b>0.2</b>	<b>0.9</b>	<b>0.2</b>	<b>0.5</b>	<b>0.4</b>	<b>0.2</b>	<b>1.3</b>	<b>0.4</b>	<b>0.4</b>	<b>0.8</b>	
<b>Income from Continuing Operations</b>	<b>\$ 60.0</b>	<b>\$ 84.8</b>	<b>\$ 65.3</b>	<b>\$ 101.8</b>	<b>\$ 311.9</b>	<b>\$ 104.4</b>	<b>\$ 77.9</b>	<b>\$ 54.7</b>	<b>\$ 85.0</b>	<b>\$ 322.0</b>	<b>\$ 45.8</b>	<b>\$ 56.4</b>	<b>\$ 56.8</b>	<b>\$ 91.9</b>	<b>\$ 250.9</b>	<b>\$ 48.3</b>	<b>\$ 58.7</b>	<b>\$ 58.8</b>	<b>\$ 94.4</b>	<b>\$ 260.2</b>	<b>\$ 64.1</b>	<b>\$ 56.5</b>	<b>\$ 120.6</b>	
<b>Discontinued Operations:</b>																								
Income from Disc. Operations, Net of Income Taxes	\$ 0.7	\$ -	\$ -	\$ -	\$ 0.7	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Gain (Loss) on Disposal, No Income Tax Impact	0.4	-	-	-	0.4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Income from Disc. Operations, Net of Income Taxes</b>	<b>\$ 1.1</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1.1</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Net Income</b>	<b>\$ 61.1</b>	<b>\$ 84.8</b>	<b>\$ 65.3</b>	<b>\$ 101.8</b>	<b>\$ 313.0</b>	<b>\$ 104.4</b>	<b>\$ 77.9</b>	<b>\$ 54.7</b>	<b>\$ 85.0</b>	<b>\$ 322.0</b>	<b>\$ 45.8</b>	<b>\$ 56.4</b>	<b>\$ 56.8</b>	<b>\$ 91.9</b>	<b>\$ 250.9</b>	<b>\$ 48.3</b>	<b>\$ 58.7</b>	<b>\$ 58.8</b>	<b>\$ 94.4</b>	<b>\$ 260.2</b>	<b>\$ 64.1</b>	<b>\$ 56.5</b>	<b>\$ 120.6</b>	
<b>Net Income Attributable to the Noncontrolling Interest</b>	<b>0.1</b>	<b>(0.6)</b>	<b>(0.2)</b>	<b>(1.7)</b>	<b>(2.4)</b>	<b>(0.2)</b>	<b>(1.1)</b>	<b>(0.7)</b>	<b>(0.6)</b>	<b>(2.6)</b>	<b>1.2</b>	<b>(0.4)</b>	<b>(0.3)</b>	<b>0.7</b>	<b>1.2</b>	<b>1.6</b>	<b>(0.2)</b>	<b>(0.4)</b>	<b>(0.9)</b>	<b>0.1</b>	<b>(0.7)</b>	<b>-</b>	<b>(0.7)</b>	
<b>Net Income Attributable to D&amp;B</b>	<b>\$ 61.2</b>	<b>\$ 84.2</b>	<b>\$ 65.1</b>	<b>\$ 100.1</b>	<b>\$ 310.6</b>	<b>\$ 104.2</b>	<b>\$ 76.8</b>	<b>\$ 54.0</b>	<b>\$ 84.4</b>	<b>\$ 319.4</b>	<b>\$ 47.0</b>	<b>\$ 56.0</b>	<b>\$ 56.5</b>	<b>\$ 92.6</b>	<b>\$ 252.1</b>	<b>\$ 49.9</b>	<b>\$ 58.5</b>	<b>\$ 58.4</b>	<b>\$ 93.5</b>	<b>\$ 260.3</b>	<b>\$ 63.4</b>	<b>\$ 56.5</b>	<b>\$ 119.9</b>	
<b>Basic Earnings Per Share of Common Stock: (a)</b>																								
Income From Continuing Operations	\$ 1.06	\$ 1.54	\$ 1.20	\$ 1.87	\$ 5.65	\$ 1.95	\$ 1.45	\$ 1.03	\$ 1.63	\$ 6.06	\$ 0.93	\$ 1.12	\$ 1.13	\$ 1.86	\$ 5.03	\$ 1.00	\$ 1.19	\$ 1.19	\$ 1.94	\$ 5.31	\$ 1.33	\$ 1.21	\$ 2.54	
Attributable to D&B Common Shareholders																								
Income From Discontinued Operations	0.02	-	-	-	0.02	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Attributable to D&B Common Shareholders																								
<b>Basic Earnings Per Share of Common Stock: (a)</b>	<b>\$ 1.08</b>	<b>\$ 1.54</b>	<b>\$ 1.20</b>	<b>\$ 1.87</b>	<b>\$ 5.67</b>	<b>\$ 1.95</b>	<b>\$ 1.45</b>	<b>\$ 1.03</b>	<b>\$ 1.63</b>	<b>\$ 6.06</b>	<b>\$ 0.93</b>	<b>\$ 1.12</b>	<b>\$ 1.13</b>	<b>\$ 1.86</b>	<b>\$ 5.03</b>	<b>\$ 1.00</b>	<b>\$ 1.19</b>	<b>\$ 1.19</b>	<b>\$ 1.94</b>	<b>\$ 5.31</b>	<b>\$ 1.33</b>	<b>\$ 1.21</b>	<b>\$ 2.54</b>	
<b>Diluted Earnings Per Share of Common Stock: (a)</b>																								
Income From Continuing Operations	\$ 1.05	\$ 1.51	\$ 1.18	\$ 1.85	\$ 5.56	\$ 1.93	\$ 1.43	\$ 1.02	\$ 1.61	\$ 5.99	\$ 0.92	\$ 1.10	\$ 1.12	\$ 1.85	\$ 4.98	\$ 1.00	\$ 1.18	\$ 1.19	\$ 1.93	\$ 5.28	\$ 1.32	\$ 1.20	\$ 2.52	
Attributable to D&B Common Shareholders																								
Income From Discontinued Operations	0.01	-	-	-	0.02	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Attributable to D&B Common Shareholders																								
<b>Diluted Earnings Per Share of Common Stock: (a)</b>	<b>\$ 1.06</b>	<b>\$ 1.51</b>	<b>\$ 1.18</b>	<b>\$ 1.85</b>	<b>\$ 5.58</b>	<b>\$ 1.93</b>	<b>\$ 1.43</b>	<b>\$ 1.02</b>	<b>\$ 1.61</b>	<b>\$ 5.99</b>	<b>\$ 0.92</b>	<b>\$ 1.10</b>	<b>\$ 1.12</b>	<b>\$ 1.85</b>	<b>\$ 4.98</b>	<b>\$ 1.00</b>	<b>\$ 1.18</b>	<b>\$ 1.19</b>	<b>\$ 1.93</b>	<b>\$ 5.28</b>	<b>\$ 1.32</b>	<b>\$ 1.20</b>	<b>\$ 2.52</b>	
<b>Average Shares Outstanding (Basic)</b>	<b>56.0</b>	<b>54.4</b>	<b>53.9</b>	<b>53.1</b>	<b>54.4</b>	<b>53.0</b>	<b>52.6</b>	<b>52.0</b>	<b>51.5</b>	<b>52.3</b>	<b>50.4</b>	<b>50.0</b>	<b>49.7</b>	<b>49.6</b>	<b>49.9</b>	<b>49.5</b>	<b>49.3</b>	<b>48.9</b>	<b>48.1</b>	<b>48.9</b>	<b>47.7</b>	<b>46.7</b>	<b>47.2</b>	
<b>Average Shares Outstanding (Diluted)</b>	<b>57.1</b>	<b>55.4</b>	<b>54.8</b>	<b>53.8</b>	<b>55.3</b>	<b>53.7</b>	<b>53.2</b>	<b>52.6</b>	<b>52.1</b>	<b>52.9</b>	<b>50.9</b>													

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**GAAP Results for 2008 - 2012 (with Non-Core Gains and Charges)**

Amounts in Millions, except per share data	2008					2009					2010					2011					2012			
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	YTD	
<b>Operating Margins:</b>																								
North America	37.0%	33.2%	35.2%	44.1%	37.6%	38.4%	34.4%	33.9%	40.3%	36.8%	34.5%	32.7%	30.6%	44.2%	35.8%	36.7%	36.4%	36.5%	43.3%	38.5%	35.9%	37.0%	36.4%	
Asia Pacific	14.9%	21.3%	15.5%	17.8%	17.6%	7.0%	13.5%	12.0%	18.8%	13.3%	1.2%	9.5%	1.0%	6.5%	4.9%	(3.2)%	10.9%	7.2%	8.3%	6.3%	(18.4)%	11.9%	(5.2)%	
Europe and Other International Markets	9.3%	21.8%	18.5%	30.0%	20.2%	16.9%	28.4%	25.3%	32.7%	26.2%	22.6%	26.9%	25.4%	30.9%	26.6%	19.6%	16.5%	24.4%	29.5%	22.7%	24.7%	25.1%	24.9%	
International	10.5%	21.7%	17.8%	26.9%	19.6%	13.5%	23.3%	20.1%	27.4%	21.5%	14.5%	20.0%	15.2%	18.7%	17.3%	8.2%	13.5%	15.4%	18.2%	14.1%	2.7%	19.3%	10.5%	
<b>Total Operating Margins (on Total Revenue)</b>	<b>24.2%</b>	<b>24.8%</b>	<b>22.3%</b>	<b>36.3%</b>	<b>27.2%</b>	<b>28.1%</b>	<b>26.4%</b>	<b>23.2%</b>	<b>31.7%</b>	<b>27.5%</b>	<b>23.5%</b>	<b>22.8%</b>	<b>18.7%</b>	<b>31.2%</b>	<b>24.4%</b>	<b>22.1%</b>	<b>21.5%</b>	<b>22.9%</b>	<b>29.1%</b>	<b>24.2%</b>	<b>18.5%</b>	<b>23.3%</b>	<b>20.8%</b>	
<b>Operating Costs:</b>																								
Operating Expenses	\$ 123.8	\$ 122.1	\$ 116.6	\$ 118.2	\$ 480.7	\$ 116.9	\$ 129.5	\$ 120.5	\$ 133.4	\$ 500.3	\$ 132.3	\$ 129.4	\$ 146.9	\$ 149.1	\$ 557.7	\$ 137.2	\$ 143.7	\$ 150.2	\$ 156.0	\$ 587.1	\$ 144.6	\$ 126.4	\$ 271.0	
Selling & Administration	166.8	184.5	169.8	164.9	686.0	158.8	161.7	159.9	160.6	641.0	151.8	159.8	157.5	157.8	626.9	153.5	154.3	162.6	173.0	643.4	154.5	139.2	293.7	
Depreciation & Amortization	13.4	13.9	14.4	16.8	58.5	15.7	12.9	13.8	15.7	58.1	15.2	16.0	17.1	19.8	68.1	19.4	20.6	20.6	20.5	81.1	20.2	19.7	39.9	
Restructuring Costs	10.4	1.2	17.2	2.6	31.4	1.3	2.8	12.2	6.8	23.1	4.6	1.6	3.9	4.7	14.8	4.2	8.5	5.3	4.1	22.1	9.1	9.3	18.4	
<b>Total Operating Costs</b>	<b>\$ 314.4</b>	<b>\$ 321.7</b>	<b>\$ 318.0</b>	<b>\$ 302.5</b>	<b>\$ 1,256.6</b>	<b>\$ 292.7</b>	<b>\$ 306.9</b>	<b>\$ 306.4</b>	<b>\$ 316.5</b>	<b>\$ 1,222.5</b>	<b>\$ 303.9</b>	<b>\$ 306.8</b>	<b>\$ 325.4</b>	<b>\$ 331.4</b>	<b>\$ 1,267.5</b>	<b>\$ 314.3</b>	<b>\$ 327.1</b>	<b>\$ 338.7</b>	<b>\$ 353.6</b>	<b>\$ 1,333.7</b>	<b>\$ 328.4</b>	<b>\$ 294.6</b>	<b>\$ 623.0</b>	
<b>EBITDA Calculation:</b>																								
<b>Operating Income:</b>																								
North America	\$ 123.0	\$ 109.7	\$ 113.1	\$ 167.5	\$ 513.3	\$ 123.2	\$ 110.1	\$ 105.4	\$ 143.8	\$ 482.5	\$ 105.3	\$ 98.4	\$ 93.5	\$ 155.0	\$ 452.2	\$ 106.9	\$ 105.0	\$ 112.1	\$ 156.1	\$ 480.1	\$ 102.5	\$ 103.2	\$ 205.7	
Asia Pacific	2.6	4.6	3.1	4.3	14.6	2.0	4.4	4.2	7.7	18.3	0.4	3.7	0.4	4.2	8.7	(1.8)	7.5	5.0	6.1	16.8	(11.1)	5.6	(5.5)	
Europe and Other International Markets	6.0	16.5	12.6	21.2	56.3	9.6	18.2	13.5	21.5	62.8	13.0	15.6	14.0	20.3	62.9	11.0	9.8	15.4	19.1	55.3	14.2	14.6	28.8	
International	8.6	21.1	15.7	25.5	70.9	11.6	22.6	17.7	29.2	81.1	13.4	19.3	14.4	24.5	71.6	9.2	17.3	20.4	25.2	72.1	3.1	20.2	23.3	
Corporate & Other	(31.3)	(24.8)	(37.6)	(20.8)	(114.5)	(20.1)	(22.7)	(30.5)	(25.8)	(99.1)	(25.4)	(27.2)	(32.9)	(29.2)	(114.7)	(26.8)	(32.6)	(31.8)	(36.2)	(127.4)	(31.2)	(34.1)	(65.3)	
<b>Total Operating Income</b>	<b>\$ 100.3</b>	<b>\$ 106.0</b>	<b>\$ 91.2</b>	<b>\$ 172.2</b>	<b>\$ 469.7</b>	<b>\$ 114.7</b>	<b>\$ 110.0</b>	<b>\$ 92.6</b>	<b>\$ 147.2</b>	<b>\$ 464.5</b>	<b>\$ 93.3</b>	<b>\$ 90.5</b>	<b>\$ 75.0</b>	<b>\$ 150.3</b>	<b>\$ 409.1</b>	<b>\$ 89.3</b>	<b>\$ 89.7</b>	<b>\$ 100.7</b>	<b>\$ 145.1</b>	<b>\$ 424.8</b>	<b>\$ 74.4</b>	<b>\$ 89.3</b>	<b>\$ 163.7</b>	
<b>Depreciation &amp; Amortization:</b>																								
North America	\$ 10.2	\$ 10.4	\$ 10.8	\$ 12.8	\$ 44.2	\$ 11.9	\$ 9.3	\$ 10.0	\$ 10.9	\$ 42.1	\$ 10.1	\$ 10.7	\$ 11.6	\$ 11.4	\$ 43.8	\$ 10.5	\$ 10.6	\$ 10.8	\$ 11.0	\$ 42.9	\$ 10.6	\$ 10.5	\$ 21.1	
Asia Pacific	0.7	0.7	0.8	0.9	3.1	1.3	1.5	1.6	1.7	6.1	2.2	2.2	1.6	4.2	10.2	4.4	5.1	4.8	4.5	18.8	4.7	4.1	8.8	
Europe and Other International Markets	2.2	2.5	2.5	2.8	10.0	2.2	1.7	1.7	2.9	8.5	2.5	2.8	2.8	3.3	11.4	3.3	3.4	3.4	3.5	13.6	3.4	3.5	6.9	
International	2.9	3.2	3.3	3.7	13.1	3.5	3.2	3.3	4.6	14.6	4.7	5.0	4.4	7.5	21.4	7.7	8.5	8.2	8.0	32.4	8.1	7.6	15.7	
Corporate & Other	0.3	0.3	0.3	0.3	1.2	0.3	0.4	0.5	0.2	1.4	0.4	0.3	1.1	0.9	2.7	1.2	1.5	1.6	1.5	5.8	1.5	1.6	3.1	
<b>Total Depreciation &amp; Amortization</b>	<b>\$ 13.4</b>	<b>\$ 13.9</b>	<b>\$ 14.4</b>	<b>\$ 16.8</b>	<b>\$ 58.5</b>	<b>\$ 15.7</b>	<b>\$ 12.9</b>	<b>\$ 13.8</b>	<b>\$ 15.7</b>	<b>\$ 58.1</b>	<b>\$ 15.2</b>	<b>\$ 16.0</b>	<b>\$ 17.1</b>	<b>\$ 19.8</b>	<b>\$ 68.1</b>	<b>\$ 19.4</b>	<b>\$ 20.6</b>	<b>\$ 20.6</b>	<b>\$ 20.5</b>	<b>\$ 81.1</b>	<b>\$ 20.2</b>	<b>\$ 19.7</b>	<b>\$ 39.9</b>	
<b>EBITDA:</b>																								
North America	\$ 133.2	\$ 120.1	\$ 123.9	\$ 180.3	\$ 557.5	\$ 135.1	\$ 119.4	\$ 115.4	\$ 154.7	\$ 524.6	\$ 115.4	\$ 109.1	\$ 105.1	\$ 166.4	\$ 496.0	\$ 117.4	\$ 115.6	\$ 122.9	\$ 167.1	\$ 523.0	\$ 113.1	\$ 113.7	\$ 226.8	
Asia Pacific	3.3	5.3	3.9	5.2	17.7	3.3	5.9	5.8	9.4	24.4	2.6	5.9	2.0	8.4	18.9	2.6	12.6	9.8	10.6	35.6	(6.4)	9.7	3.3	
Europe and Other International Markets	8.2	19.0	15.1	24.0	66.3	11.8	19.9	15.2	24.4	71.3	15.5	18.4	16.8	23.6	74.3	14.3	13.2	18.8	22.6	68.9	17.6	18.1	35.7	
International	11.5	24.3	19.0	29.2	84.0	15.1	25.8	21.0	33.8	95.7	18.1	24.3	18.8	32.0	93.2	16.9	25.8	28.6	33.2	104.5	11.2	27.8	39.0	
Corporate & Other	(31.0)	(24.5)	(37.3)	(20.5)	(113.3)	(19.8)	(22.3)	(30.0)	(25.6)	(97.7)	(25.0)	(26.9)	(31.8)	(28.3)	(112.0)	(25.6)	(31.1)	(30.2)	(34.7)	(121.6)	(29.7)	(32.5)	(62.2)	
<b>Total EBITDA</b>	<b>\$ 113.7</b>	<b>\$ 119.9</b>	<b>\$ 105.6</b>	<b>\$ 189.0</b>	<b>\$ 528.2</b>	<b>\$ 130.4</b>	<b>\$ 122.9</b>	<b>\$ 106.4</b>	<b>\$ 162.9</b>	<b>\$ 522.6</b>	<b>\$ 108.5</b>	<b>\$ 106.5</b>	<b>\$ 92.1</b>	<b>\$ 170.1</b>	<b>\$ 477.2</b>	<b>\$ 108.7</b>	<b>\$ 110.3</b>	<b>\$ 121.3</b>	<b>\$ 165.6</b>	<b>\$ 505.9</b>	<b>\$ 94.6</b>	<b>\$ 109.0</b>	<b>\$ 203.6</b>	
<b>EBITDA Per Diluted Share</b>	<b>\$1.99</b>	<b>\$2.16</b>	<b>\$1.93</b>	<b>\$3.51</b>	<b>\$9.55</b>	<b>\$2.43</b>	<b>\$2.31</b>	<b>\$2.02</b>	<b>\$3.13</b>	<b>\$9.88</b>	<b>\$2.13</b>	<b>\$2.11</b>	<b>\$1.84</b>	<b>\$3.40</b>	<b>\$9.47</b>	<b>\$2.17</b>	<b>\$2.22</b>	<b>\$2.47</b>	<b>\$3.43</b>	<b>\$10.26</b>	<b>\$1.97</b>	<b>\$2.32</b>	<b>\$4.28</b>	

(a) The sum of quarterly earnings per share may not be the same as earnings per share for the year as the number of weighted average shares outstanding changes as common shares are issued for employee plans and other purposes or as shares are repurchased.